

Set	Items	Description
S1	2	AU=(PENNINGTON A? OR PENNINGTON, A?)
S2	5347176	COMPANY OR COMPANIES OR INSTITUTION? ? OR ESTABLISHMENT? OR INCORPORATION? OR CORPORATION? OR ORGANIZATION? OR ORGANISATION? OR ENTERPRISE? OR INDUSTRY OR INSURANCE
S3	2070894	ADMINISTRATION OR MANAGEMENT OR MANAGING
S4	1113873	FUNCTION? ? OR ACTIVIT?
S5	3382044	INFORMATION OR DATA OR INFO
S6	776991	QUEU? OR WAIT? OR LATER
S7	1013860	PERFORMANCE OR EFFICIEN?
S8	1131635	REALTIME OR REAL()TIME OR INSTANT? OR ON(1W)FLY OR AUTOMAT? OR DYNAMIC?
S9	10799	PEOPLESOFT OR PEOPLE()SOFT
S10	325550	S2(5N)S3
S11	5734	S10(5N)S7
S12	1598	S11(20N)(S4 OR S5)
S13	227	S12(S)S8
S14	0	S1 AND S9
S15	810	S9 AND INSURANCE
S16	363	S15(S)S3
S17	68	S16(S)S8
S18	289	S13 OR S17
S19	46	S18 NOT PY>1996
S20	37	S19 NOT PD=19960625:20000826
S21	36	RD (unique items) <i>considered all</i>
File 275:Gale Group Computer DB(TM) 1983-2004/Aug 26		
(c) 2004 The Gale Group		
File 476:Financial Times Fulltext 1982-2004/Aug 26		
(c) 2004 Financial Times Ltd		
File 624:McGraw-Hill Publications 1985-2004/Aug 25		
(c) 2004 McGraw-Hill Co. Inc		
File 636:Gale Group Newsletter DB(TM) 1987-2004/Aug 26		
(c) 2004 The Gale Group		

21/3,K/1 (Item 1 from file: 275)  
DIALOG(R)File 275:Gale Group Computer DB(TM)  
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01812066 SUPPLIER NUMBER: 17223154 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Enterprise management. (Bay Networks' Optivity Enterprise 6.0 network management software) (Product Announcement) (Brief Article)**  
INTERNETWORK, v6, n5, p66(1)  
May, 1995  
DOCUMENT TYPE: Product Announcement Brief Article LANGUAGE: English  
RECORD TYPE: Fulltext  
WORD COUNT: 124 LINE COUNT: 00014

... sites. LAN/ WANsummary is part of a family of summary tools that facilitate enterprise-wide **performance** and **real - time** diagnostic monitoring. **Enterprise Health Advisor** is a fault **management** system that provides at-a-glance visibility and rapid troubleshooting of network performance and fault problems.

For more **information** , contact Bay Networks, 8 Federal St., Billerica, Mass. 01821; (508) 670-8888.

21/3,K/2 (Item 2 from file: 275)  
DIALOG(R)File 275:Gale Group Computer DB(TM)  
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01806340 SUPPLIER NUMBER: 17112210 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Performance assurance; a new paradigm for performance and capacity planning.**  
Lipovich, G. Jay  
Enterprise Systems Journal, v9, n11, p48(7)  
Nov, 1994  
ISSN: 1053-6566 LANGUAGE: English RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 3035 LINE COUNT: 00279

... the near-term to identify problems and possible immediate solutions. It includes two separate tasks: **realtime** monitoring and daily **performance** evaluation. **Realtime** monitoring in many **companies** is equated with **managing** daily **performance** , but to do so compartmentalizes the **activity** and loses the greater benefits that can be achieved. This is especially true in the...

21/3,K/3 (Item 3 from file: 275)  
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01804822 SUPPLIER NUMBER: 17155730 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Database servers and host DBMSs. (1995 Database Buyer's Guide and client/server sourcebook) (Buyers Guide)**  
DBMS, v8, n6, p44(5)  
May 15, 1995  
DOCUMENT TYPE: Buyers Guide ISSN: 1041-5173 LANGUAGE: English  
RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 6941 LINE COUNT: 00613

... Los Gates, CA  
408-399-3200

A parallel relational database product that improves functionality and **performance** , with emphasis on **organization** , availability, and

administration for data warehouse applications. Supports databases up to 500GB and beyond and greater than one billion records...

...optimization algorithm that evaluates each query and uses a demand-driven architecture to invoke parallelism **automatically** and only when necessary. Its SuperScan capability uses each I/O as efficiently as possible...

21/3,K/4 (Item 4 from file: 275)

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01761432 SUPPLIER NUMBER: 16669231 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Application breakouts. (directory of health care management software companies)**

Health Management Technology, v000000016, n3, p99(55)

Feb 15, 1995

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 40941 LINE COUNT: 03971

... Software Solutions Transition Systems, Inc. Trego Systems Zebec Data Systems, Inc.

Executive information systems

ADL Data Systems, Inc. Advanta Systems, Inc. American Healthware Systems, Inc. AMI Healthcare Systems Group Applied Healthcare **Information** ArkanSoftware Publishing Avantos **Performance** Systems Beechwood Software, Inc. Care **Management** Science **Corporation** Century Analysis Inc. Cerner Corp. COHR, Inc. Comprehensive Technologies International (CTI) Compucare Company, The Coopers...

...Medics Corp. CSC Healthcare Systems Cycare Systems, Inc. Dilts, Kappeler, Durham & Co. Dun & Bradstreet Software **Dynamic** Healthcare Technologies, Inc. E. C. Murphy, Ltd. Echo Management Group Encore Associates, Inc. Ernst & Young...

21/3,K/5 (Item 5 from file: 275)

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01713022 SUPPLIER NUMBER: 16289609 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Cray Research intros new software tools.**

Mallory, Jim

Newsbytes, NEW11280019

Nov 28, 1994

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 613 LINE COUNT: 00050

... OSM is a family of open hierarchical storage management tools for Unix systems that provides **automated** storage management across networks of SPARC- based clients and servers. The **company** says hierarchical storage **management** improves the **efficiency** of managing **data** stored by providing a transparent, scalable method of storing and retrieving large amounts of **data** and infrequently used files on less costly storage devices.

OSM consists of a client and...

21/3,K/6 (Item 6 from file: 275)

DIALOG(R)File 275:Gale Group Computer DB(TM)  
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01702519 SUPPLIER NUMBER: 16261120 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Parallel processing: Informix to deliver parallel technology for loosely coupled clusters & massively parallel systems; development platforms to include AT&T GIS & IBM massively parallel solutions. (Informix-Online Dynamic Server 8.0 DBMS)**

EDGE, on & about AT&T, v9, n321, p39(1)

Sept 19, 1994

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 729 LINE COUNT: 00064

... set of functionality and parallelization capabilities to loosely coupled clusters and massively parallel systems.

ONLINE DYNAMIC SERVER & PARALLEL PROCESSING OnLine Dynamic Server is based on Informix's next generation, multithreaded parallel processing database architecture, DSA. DSA includes Parallel Data Query (PDQ), a parallel processing technology that helps customers manage data volume loads, system administration needs, and performance restraints of enterprise-wide OLTP, batch and decision support applications. OnLine Dynamic Server with PDQ provides ten to one-hundred times performance gains over conventional databases by...

21/3,K/7 (Item 7 from file: 275)

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01636020 SUPPLIER NUMBER: 14622102 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**SuccessWare's Latest. (SuccessWare Inc. ships The Six Driver 1.5 replaceable database driver for CA-Clipper) (Test Drives) (Brief Article) (Product Announcement)**

Data Based Advisor, v11, n12, p36(1)

Dec, 1993

DOCUMENT TYPE: Product Announcement ISSN: 0740-5200 LANGUAGE:

ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 77 LINE COUNT: 00006

TEXT:

...CA-Clipper. The latest version now supports conditional and compound indexes and index scoping, allowing instant dictionary support, user-defined database triggers, memo-file compression, and record-level data encryption. In addition, the Six Driver includes a high-performance database management system, Six/NSX, that the company says can create faster and smaller indexes than any other DBMS.

21/3,K/8 (Item 8 from file: 275)

DIALOG(R)File 275:Gale Group Computer DB(TM)

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01629392 SUPPLIER NUMBER: 14789175 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Instructional management SW turns mutiny into success. (National Computer Systems' Performance Plus software and system)**

T H E Journal (Technological Horizons In Education), v21, n4, p56(3)

Nov, 1993

ISSN: 0192-592X LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 876 LINE COUNT: 00071



...ABSTRACT: MS, 3,400-student school district has upgraded from National Computer Systems (NCS) IMSplus instructional **management** software to the **company** 's most recent product, **Performance Plus**. The software **automates** the task of tracking the achievement of students and comparing the **data** to local and state requirements. The DOS-based system uses optical scanners to record test...

21/3,K/9 (Item 9 from file: 275)

DIALOG(R)File 275:Gale Group Computer DB(TM)

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01617772 SUPPLIER NUMBER: 14211135 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**ATMX: N.E.T.. announces new features. Enterprise-wide virtual LAN, wide area interfaces & worldwide service program. (Network Equipment Technologies Inc.'s ADAPTIVE ATMX switch extends benefits of Asynchronous Transfer Mode Virtual Local Area Networks across dispersed locales) (Product Announcement)**

EDGE, on & about AT&T, v8, n265, p19(1)

August 23, 1993

DOCUMENT TYPE: Product Announcement LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 740 LINE COUNT: 00063

... hub/router networks. Additionally, this software capability allows network managers to centralize their servers into **data** centers without compromising network **performance** , thereby simplifying network **administration** and **management** .

**Enterprise** -wide Virtual LAN, which will be demonstrated at Interop 93 August, will allow users to...

...visiting headquarters can plug his/her laptop computer into the corporate enterprise network and be **automatically** connected to the LAN at the local office.

In addition to providing automatic network moves...

21/3,K/10 (Item 10 from file: 275)

DIALOG(R)File 275:Gale Group Computer DB(TM)

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01593138 SUPPLIER NUMBER: 13667459 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Global migration: a midwest manufacturer seeks a single worldwide accounting system to begin its conversion to client-server architecture. (Praxair Surface Technologies Inc.'s accounting system selection and implementation) (includes related articles on the company's accounting systems, accounting technology, HP's accounting platform, and open systems) (Request for Proposal)**

Middleton, Timothy; Rash, Wayne, Jr.

Corporate Computing, v2, n4, p112(10)

April, 1993

ISSN: 1065-8610 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 6138 LINE COUNT: 00498

... it. If you can't get vital information from any location in your company in **real time** , you're at competitive risk. And no **information** is more critical than core accounting **data** --the numbers that tell corporate **management** how well your **company** is performing, how **efficiently** you and your colleagues work, and how you interact with suppliers, distributors, and customers. The...

21/3,K/11 (Item 11 from file: 275)  
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01591680 SUPPLIER NUMBER: 13508763 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**JIT: strategic weapon for aerospace and defense? (just-in-time)**  
Mandel, Dave  
Industrial Engineering, v25, n2, p48(4)  
Feb, 1993  
ISSN: 0019-8234 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 2150 LINE COUNT: 00180

... system must include sophisticated on-line dispatching, expediting and rescheduling capabilities, with decision support and **automatic** prioritizing where needed. Because it tracks everything at source, the system gives accurate measurements, for use with WBS and to check against benchmarks, not just standards. Finally, the system integrates **data** on all suppliers within and beyond the plant, their **performance** to schedule, and their accountability.

**Organizational** change and integrated plant floor **management** systems are not only parallel in making JIT successful, they are symbiotic. Bring in the...

21/3,K/12 (Item 12 from file: 275)  
DIALOG(R)File 275:Gale Group Computer DB(TM)  
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01575497 SUPPLIER NUMBER: 13494248  
**If not now, WAN? Users seek a silver bullet to tame the management beast.**  
**(Enabling Technologies; Wide Area Network Management)**  
Travis, Paul  
Information Week, n415, p28(2)  
March 8, 1993  
ISSN: 8750-6874 LANGUAGE: ENGLISH RECORD TYPE: ABSTRACT

...ABSTRACT: rather than handling technology and hardware. An open and standard-based system would include a **realtime** database that lists important **data** on every user, service, device and application on the network, and would employ a simple but powerful command structure for **enterprisewide performance**, accounting and security **management** from one terminal. While users await the Open Systems Interconnection (OSI) standard due by 1994...

21/3,K/13 (Item 13 from file: 275)  
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01544817 SUPPLIER NUMBER: 12755002 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Tape libraries a key part of the 'storage decade.' (Storage Devices)**  
Andrews, John  
Computing Canada, v18, n21, p51(1)  
Oct 13, 1992  
ISSN: 0319-0161 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 491 LINE COUNT: 00038

ABSTRACT: Backup systems featuring eight-mm tape and **data** management

software programs are an **efficient** way to perform **data** storage **management** . Analysts predict that **organizations** will spend more on **data** storage than on central processing units (CPUs) in the 1990s. **Data** storage and backup involves hardware, software and labor, but while costs of most hardware and...

...Data management software and eight-mm tape libraries can help lower labor storage costs by **automating** virtually every backup procedure. Data management software can schedule and perform unattended system backups, **automate** archiving and rotate tapes for accurate backup. It reduces the labor needed to restore files...

21/3,K/14 (Item 14 from file: 275)

DIALOG(R)File 275:Gale Group Computer DB(TM)

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01505187 SUPPLIER NUMBER: 11944059 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Manufacturing management information systems require simplification. (MRP II) (includes bibliography for further reading)**

Ronen, Boaz; Pass, Shimeon  
Industrial Engineering, v24, n2, p50(4)  
Feb, 1992

ISSN: 0019-8234 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 3086 LINE COUNT: 00261

...ABSTRACT: data base format. Users are faced with large quantities of information and data that are **dynamic** and must work within a complex and uncertain environment. To simplify the MMIS process, the need for information processing must be reduced and the **information** system capacity must be increased. By centralizing processes and standardizing practices, MMIS can both fit in with the production **management** philosophy of a **company** and increase **efficiency** .

21/3,K/15 (Item 15 from file: 275)

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01467318 SUPPLIER NUMBER: 11723440 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Managing money with objects:...money managers at T. Rowe Price use a nontraditional database technology. (Vision, an object-oriented database management system from Innovative Systems Techniques)**

Michaels, Jenna  
Wall Street Computer Review, v9, n3, p16(2)  
Dec, 1991

ISSN: 0738-4343 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 1247 LINE COUNT: 00098

... complex data analysis tools can be left to a Vision expert.  
Whitney performs time series **data** analysis to spot changing trends in stock **performance** . Unlike relational database **management** systems from **companies** like Oracle and Sybase, which use tables of rows and columns, object-oriented technology is much better at modeling complex **data** relationships, such as how much IBM's 1991 earnings estimate changed from June to August...

...and what-if scenarios--two important functions he uses often for investing--can be done **on the fly** .

The data structures in Vision automatically reconcile any differences

in Cusip number or stock split...

21/3,K/16 (Item 16 from file: 275)  
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01255715 SUPPLIER NUMBER: 06740376 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Candle gets mileage from MVS mysteries; strength of Omegamon MVS performance tool has vaulted firm to \$100 million in sales. (Candle Corporation of America) (company profile)**  
Desmond, John  
Software Magazine, v8, n12, p113(5)  
Oct, 1988  
DOCUMENT TYPE: company profile ISSN: 0897-8085 LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 3886 LINE COUNT: 00307

... of a single CPU is a forerunner capability.

Candle is making a big push in **automated** facilities management, which Chernick describes as a combination of **automated** operations and **automated performance management**.

The **company** has recently announced (or will soon) several products in this area, including:

- \* AF/Operator, which **automates** MVS console **functions** and provides two-way communication to Omegamon monitors;
- \* AF/Remote, a PC tool which allows...

21/3,K/17 (Item 17 from file: 275)  
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01241974 SUPPLIER NUMBER: 06275658 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Storing and moving the data source: balancing data availability and performance is the challenge. (includes related article on how users migrate inactive data) (disk-tape storage management)**  
McCormick, Paula  
Software Magazine, v8, n3, p48(8)  
March, 1988  
ISSN: 0897-8085 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 2705 LINE COUNT: 00220

... of these activities is dependent upon the foundation of management policies and procedures. For example, **automatic** deletion of **data** will only reclaim space if reasonable retention standards are established and enforced by the **enterprise**.

#### AN ONGOING PROCESS

Successful storage **management** requires a delicate balance between **performance** and availability requirements for individual **data** sets, coupled with the storage capacity objectives for the entire **data** center.

Because performance and availability criteria change over the life cycle of the data, storage...

21/3,K/18 (Item 18 from file: 275)  
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01177569 SUPPLIER NUMBER: 04458725 (USE FORMAT 7 OR 9 FOR FULL TEXT)

They're 'shooting from the hip'. (management of information systems)

Rohm, Wendy Goldman

Infosystems, v33, n10, p10(2)

Oct, 1986

ISSN: 0364-5533

LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 1183 LINE COUNT: 00094

...ABSTRACT: author of Information Payoff: The Transformation of Work in the Electronic Age. At the Office **Automation** Society International (OASI) 1986 conference in Chicago, Strassman noted that successful buyers of **information** technology gain high returns in speed and productivity if a company is **efficient** and if the **company** has a favorable ratio between **management** costs and value added; however, if a company has large overhead, bloated bureaucracy, and inefficient performance, adding **information** technology costs will worsen the situation. MIS executives need to study both companies and their...

21/3,K/19 (Item 19 from file: 275)

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01150090 SUPPLIER NUMBER: 00632616

**Catch Performance Problems** in the Communication Net.

Computer Weekly, p30-31

June 20, 1985

DOCUMENT TYPE: evaluation

ISSN: 0010-4787

LANGUAGE: ENGLISH

RECORD TYPE: ABSTRACT

ABSTRACT: As networks become a vital part of **company** operations, network **management** becomes important. Network management requires **performance** measurement that evaluates current performance against expectations, predicts problems, and solves the problems before they occur. IAL **Data** Communications offers the Medius system, a graphics information and **real time** database combined that is built around a separate computer with its own screens and printers...

21/3,K/20 (Item 1 from file: 624)

DIALOG(R) File 624:McGraw-Hill Publications

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0439305

#### ROSTER OF UPCOMING OFFERINGS

S&P's Emerging & Special Situations November 13, 1992; Pg 15; Vol. 12, No.

11

Journal Code: ESS ISSN: 0882-5440

Section Heading: ROSTER OF UPCOMING OFFERINGS

\*Full text available in Formats 5, 7 and 9\*

TABLE:

...1,500,000 13-15 postponed

J.C. Bradford

Capitol American Fin'l

accident & health

**insurance**

4,400,000 22-24 December

Alex. Brown

CarrRealty

Bode Akintola

26-Aug-04

EIC 3600

invest. realty co. 6,250,000...

...mtg./rel. svcs. 3,100,000 12-14 postponed  
First Boston

First Colony Holding  
life **insurance** 8,960,000 up to 26 1/2 late Nov.  
First Boston

First Cuba Fund...

...International  
auto/truck wheel mfr. 8,200,000 15-18 mid-Dec.  
Smith Barney

Health **Management** Sys.  
computer software svcs. 2,000,000 14-16 no date  
Merrill Lynch

Hemagen Diagnostics...

...computers 2,350,000 14-16 early Dec.  
Montgomery Secs.

Midland Financial Group  
prop. & casualty **insurance** 1,800,000 11-13 mid-Dec.  
Robinson-Humphrey

Miles Homes  
mktr. of prefrabricated  
homes 3,050,000 10-12 December  
Montgomery Secs.

Molecular **Dynamics**  
scientific instruments 2,400,000 11-13 postponed  
Alex. Brown

Monk-Austin  
tobacco mfrs. 1...Patwil Homes  
constr. single family  
homes 1,300,000 6-8 no date  
Gruntal & Co.

**PeopleSoft**  
computer software 2,700,000 12-14 mid-Nov.  
Goldman, Sachs  
Personal-Touch Home Care...

...Sport Chalet  
sporting goods retailer 1,600,000 8-10 mid-Nov.  
Wedbush Morgan

Standard **Management**  
life **insurance** 1,600,000 11-13 1993  
Nomura Reasearch

Taubman Centers  
real estate operations 26,800...

...000 81/2-101/2 no date  
Lehman Bros.

Transportation Fin'l Group  
property/casualty **insurance** 1,100,000 10-12 mid-Nov.  
Chicago Corp.

Transworld Home Healthcare  
in-home healthcare...

**21/3,K/21 (Item 1 from file: 636)**

DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
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03154516 Supplier Number: 46458090 (USE FORMAT 7 FOR FULLTEXT)  
**LOTUS: Lotus Notes Emerges as Strategic Platform for Human Resources**  
M2 Presswire, pN/A  
June 11, 1996  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 1565

... surveys, audits and core evaluations.  
VCG, Inc.: developed C-PAS, based on Lotus Notes, which **automates**  
all recruiting & employment **activities** for internal HR executives.  
Worldclass Technology: provides negotiation **management** solutions for the  
HR **industry** .  
Workgroup Productivity Corp.: provides **performance** review,  
recruitment, policies & procedures and time & status reporting solutions.  
Wordlink, Inc.: provides custom applications design...

**21/3,K/22 (Item 2 from file: 636)**

DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
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02961284 Supplier Number: 46033242 (USE FORMAT 7 FOR FULLTEXT)  
**GDS Partners with Israel's MAVIX**  
Advanced Transportation Technology News, v1, n4, pN/A  
Jan 1, 1996  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Professional  
Word Count: 288

... surveillance monitoring and control systems for the transportation  
and security industries with an emphasis on **Automatic** Traffic Management  
Systems (ATMS). GDS offers **real - time** Geographic **Information** System  
(GIS) solutions for ATMS, traffic operations centers, transit **information**  
, vehicle permitting and routing, and Intermodal Surface Transportation  
**Efficiency** (ISTEA) **management** .

A GDS spokesperson said his **company** and MAVIX are currently working  
on three joint traffic system proposals but nothing is ready...

**21/3,K/23 (Item 3 from file: 636)**

DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
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02955399 Supplier Number: 46015362 (USE FORMAT 7 FOR FULLTEXT)  
**STORAGE: STORAGE COMPUTER ANNOUNCES THE INDUSTRY'S MOST ADVANCED NETWORK**  
**STORAGE MANAGEMENT FACILITY**

EDGE: Work-Group Computing Report, pN/A  
Dec 18, 1995  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 612

... in the SNMP agent and can be accessed locally or remotely.  
\* SNMP Management Station -- will **automatically** receive alarms from the Storage Servers and can proactively request **information** from the SNMP agent(s) in the Storage Administrator.

The Storage Administrator offers the storage **industry** 's best **management** statistics, **performance** analysis tools, and control **information** . For the first time, managers can access full **information** on operations, environmental characteristics, I/O **activities** , and performance data on a per-drive, per-array, per-channel, and per-host basis  
...

21/3,K/24 (Item 4 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
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02951123 Supplier Number: 46005357 (USE FORMAT 7 FOR FULLTEXT)  
**PRODUCT SIDEWIRE...**  
Telecomworldwire, pN/A  
Dec 14, 1995  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 806

... in IBM's Parallel Sysplex which provides a single point of control as it integrates **performance data** from the **company** 's suite of TMON **performance management** products running on multiple MVS images across the sysplex... MERCURY INTERACTIVE in the UK has...

...release of SystemView for AIX vl.2 which is said to provide customers with increased **automation** for better management of their networks and technology infrastructure... TIME COMPUTERS, a UK direct sale...

21/3,K/25 (Item 5 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
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02925227 Supplier Number: 45950799 (USE FORMAT 7 FOR FULLTEXT)  
**STORAGE: MICROPOLIS ANNOUNCES THREE STRATEGIC PARTNERSHIPS TO PROVIDE  
ADVANCED LEVELS OF STORAGE SECURITY. SYMMETRICAL TECHNOLOGIES, NETGUARD  
SYSTEMS & NETWORK SPECIALISTS**  
EDGE: Work-Group Computing Report, pN/A  
Nov 20, 1995  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 1035

... 0003 and fax: 310/799-5590.  
Established in 1991, Network Specialists is a privately owned **company** that develops advanced storage **management** and network **performance** tools for client/server network environments. Its flagship product DoubleTake offers **real - time data** replication and server backup for LANs and WANs.



In

21/3,K/26 (Item 6 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
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02925163 Supplier Number: 45950735 (USE FORMAT 7 FOR FULLTEXT)

**CHIPS: TOSHIBA INTRODUCES FULLY INTEGRATED SINGLE CHIP MPEG2 VIDEO & AUDIO  
DECODER**

EDGE: Work-Group Computing Report, pN/A  
Nov 20, 1995

Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 725

... 0003 and fax: 310/799-5590.

Established in 1991, Network Specialists is a privately owned company that develops advanced storage **management** and network **performance** tools for client/server network environments. Its flagship product DoubleTake offers **real - time data** replication and server backup for LANs and WANs.

In addition to DoubleTake, NSI also offers...

21/3,K/27 (Item 7 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
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02903933 Supplier Number: 45904121 (USE FORMAT 7 FOR FULLTEXT)

**STORAGE PROCESSOR HITS 7,200 INPUT/OUTPUT OPERATIONS PER SECOND**

Data Storage Report, pN/A  
Nov 1, 1995

Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 248

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...the past year, analysts have predicted Intelligent Storage Controllers would provide a paradigm shift in **enterprise data management**. The old paradigm maximized **performance** in a single **function** controller. What was not predicted was that intelligent storage controllers could outperform fixed **function** controllers. Encore Computer Corp., of Fort Lauderdale, Fla. last month, debuted its Infinity SP Universal...

...and Dr. H. Pat Artis of Performance Associates Inc. "Cross-platform collaboration, fault tolerance, failover, **automatic** recovery, and data compression necessitates all manufacturers of IBM compatible disks shift to storage processor...

21/3,K/28 (Item 8 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
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02894187 Supplier Number: 45881259 (USE FORMAT 7 FOR FULLTEXT)

**UNISYS: World's largest bank orders \$6 million Unisys imaging solution for  
payment processing**

M2 Presswire, pN/A

Oct 24, 1995  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 591

... possible. In the future, the system will be expanded to allow bank clients to have **instant** accessibility to actual images of their documents as necessary to allow them to conduct personal or commercial business **activities** more **efficiently** .

About Unisys As an **information management company** , Unisys acts as a solutions and systems integrator for business and government, complementing those integration...

**21/3,K/29 (Item 9 from file: 636)**  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2004 The Gale Group. All rts. reserv.

02559684 Supplier Number: 45166289 (USE FORMAT 7 FOR FULLTEXT)  
**Cray Research Intros New Software Tools 11/28/94**  
Newsbytes, pN/A  
Nov 28, 1994  
Language: English Record Type: Fulltext  
Document Type: Newswire; General Trade  
Word Count: 578

... OSM is a family of open hierarchical storage management tools for Unix systems that provides **automated** storage management across networks of SPARC- based clients and servers. The **company** says hierarchical storage **management** improves the **efficiency** of managing **data** stored by providing a transparent, scalable method of storing and retrieving large amounts of **data** and infrequently used files on less costly storage devices.

OSM consists of a client and...

**21/3,K/30 (Item 10 from file: 636)**  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2004 The Gale Group. All rts. reserv.

02493112 Supplier Number: 45004973 (USE FORMAT 7 FOR FULLTEXT)  
**INFORMIX SOFTWARE AND TIVOLI SYSTEMS TEAM**  
M2 Presswire, pN/A  
Sept 20, 1994  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 1317

... and acceptable for high-end commercial applications, such as data warehousing.

About the Technology OnLine **Dynamic** Server is based on its next-generation multithreaded, parallel processing architecture, **Dynamic Scalable Architecture (DSA)**. DSA incorporates Parallel Data Query (PDQ), a first-of -kind parallel processing...

...systems that breaks the scalability barriers of previous UNIX database architectures unable to handle the **data** volume loads, system **administration** needs, and **performance** restraints of **enterprise** -wide online transaction processing (OLTP), batch and decision support (DSS) applications.

PDQ provides tens to...

21/3,K/31 (Item 11 from file: 636)

DIALOG(R) File 636:Gale Group Newsletter DB(TM)

(c) 2004 The Gale Group. All rts. reserv.

02491266 Supplier Number: 45001115 (USE FORMAT 7 FOR FULLTEXT)

**PARALLEL PROCESSING: INFORMIX TO DELIVER PARALLEL TECHNOLOGY FOR LOOSELY  
COUPLED CLUSTERS & MASSIVELY PARALLEL SYSTEMS; DEVELOPMENT PLATFORMS TO  
INCLUDE AT&T GIS SOLUTIONS & IBM MASSIVELY PARALLEL SOLUTIONS**

EDGE, on & about AT&T, v9, n321, pN/A

Sept 19, 1994

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 680

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

Informix Monday announced that development plans are on track to deliver **INFORMIX-OnLine Dynamic** Server version 8.0, for loosely coupled clusters and massively parallel (MPP) systems. **INFORMIX-OnLine Dynamic** Server 8.0, Project XMP (eXtended Massively Parallel processing) is designed for hardware platforms that...

...half of 1995. Additionally, the company also announced plans to jointly develop its Project XMP **Dynamic** Server database technology on a variety of clustered and massively parallel systems, including AT&T...  
...the other systems in the environment. DSA ROADMAP The Project XMP implementation of **INFORMIX-OnLine Dynamic** Server for loosely coupled and massively parallel systems will be Informix's third database server release based on its **Dynamic** Scalable Architecture (DSA) technology. The first release, version 6.0, which became available in December...

...set of functionality and parallelization capabilities to loosely coupled clusters and massively parallel systems. **ONLINE DYNAMIC SERVER & PARALLEL PROCESSING OnLine Dynamic** Server is based on Informix's next generation, multithreaded parallel processing database architecture, DSA. DSA includes **Parallel Data Query (PDQ)**, a parallel processing technology that helps customers manage **data** volume loads, system **administration** needs, and **performance** restraints of **enterprisewide** OLTP, batch and decision support applications. **OnLine Dynamic** Server with PDQ provides ten to one-hundred times performance gains over conventional databases by...

21/3,K/32 (Item 12 from file: 636)

DIALOG(R) File 636:Gale Group Newsletter DB(TM)

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02090084 Supplier Number: 43856176 (USE FORMAT 7 FOR FULLTEXT)

**UNIX: UNIX INTERNATIONAL COMPLETES REQUIREMENTS FOR UNIVERSAL MEASUREMENT  
ARCHITECTURE**

EDGE: Work-Group Computing Report, v4, n158, pN/A

May 24, 1993

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 503

... them available for review by the industry.  
UMA is a standardized approach to open systems **performance**

management. **Performance management** applications are used by **organizations** (e.g. large **data** centers) to measure, evaluate, and control the use of their computing resources. These types of applications include **real - time** monitors, accounting applications, job and workload management systems, system and application tuning tools, and capacity...

21/3,K/33 (Item 13 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

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02081812 Supplier Number: 43831712 (USE FORMAT 7 FOR FULLTEXT)

**INSIDER TRADING- COMPUTER SOFTWARE & SERVICES**

Wall Street Transcript Digest, v9, n6, pN/A

May 10, 1993

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 697

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...Systems (ADBE), Adaptec (ADPT), Aldus (ALDC), America Online (AMER), Amplicon (AMPI), American Software (AMSWA), American **Management** Systems (AMSY), Amtech (AMTC), Analysts International (ANLY), Ari Network Services (ARIS), ASA Intl. (ASAA), Artisoft (ASFT), ASK Group (ASKI), **Automatic** Data Processing (AUD), AutoInfo (AUTO), Bachman Information Systems (BACH), Barra (BARZ), Babbage's (BBGS), Bolt...

...Recovery (EORI), Electronic Arts (ERTS), Equitrac (ETRC), Excalibur Technologies (EXCA), First Data (FDC), First Financial **Management** (FFM), Filene (FILE), FIServ (FISV), Future Now. (FNOW), Frame Technology (FRAM), Geodynamics (GDYN), General Parametrics...

...Systems (ORCL), SPS Transaction Services (PAY), Paychex (PAYX), PDA Engineering (PDAS), Platinum Technology (PLAT), Policy **Management** Systems (PMS), Parametric Technology (PMTC), Progress Software (PRGS), **PeopleSoft** (PSFT), Platinum Software (PSQL), Phoenix Technologies (PTEC), Powersoft (PWRS), Pay-Fone (PYF), Pyxis (PYXS), Quarterdeck...

...REY), Rainbow Technologies (RNBO), Ross Systems(ROSS), Saztec International (SAZZ), Systems & Computer Technology (SCTC), Structural **Dynamics** Research (SDRC), Seitel (SEI), SEI (SEIC), Sierra On-Line (SIER), Shared Medical Systems (EMED), Systems...

...Uniquet (UQST), Verifone (VFIC), Viewlogic Systems (VIEW), VMark Software (VMRK), Walker Interactive systems (WALK), Warner **Insurance** Services (WCP), Wallace Computer Services (WCS), Wordstar International (WDST), Western Star (WTAR), Weitek (WWTk), Xilinx...

21/3,K/34 (Item 14 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

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01803706 Supplier Number: 43039786 (USE FORMAT 7 FOR FULLTEXT)

**GUEST EDITORIAL--A \$1-BILLION COMMERCIAL MARKET FOR INFORMATION TECHNOLOGY**

Environmental Business Journal, v5, n6, pN/A

June, 1992

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 506

... integrators and major computer companies.  
Over the next decade, the top IT opportunities will include:  
\* **Automating** additional **data** collection, analysis and reporting steps.  
\* Linking business performance and environmental management **performance** .  
\* Providing **data** **management** services to **companies** and government agencies to meet their environmental IT needs.  
Cost reduction and quality management benefits...

21/3,K/35 (Item 15 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
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01465418. Supplier Number: 41998863 (USE FORMAT 7 FOR FULLTEXT)  
**IBM POISED TO HANDLE CHALLENGES OF ENTERPRISEWIDE COMPUTING**  
Report on IBM, v8, n15, pN/A  
April 10, 1991  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 1215

... is just a vision, but SystemView is IBM's aggressive strategy for a unified systems **management** approach. As **enterprises** grow, the **management** demand grows. To keep **efficiency** up and costs down, IBM is trying to give users a consistent interface, shared system management **data** , better **automation** , and more integration among systems management products. It encompasses an End-Use Dimension for consistent...

21/3,K/36 (Item 16 from file: 636)  
DIALOG(R)File 636:Gale Group Newsletter DB(TM)  
(c) 2004 The Gale Group. All rts. reserv.

01157666 Supplier Number: 40978872 (USE FORMAT 7 FOR FULLTEXT)  
**SUN MICROSYSTEMS LAYS FOUNDATION FOR OSI-BASED NETWORK MANAGEMENT**  
OPEN OSI Product & Equipment News, v2, n20, pN/A  
Oct 12, 1989  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 337

... to the "industry standard of tomorrow" -- OSI, the company said.  
Based on the International Standards **Organization** (ISO) model for network **management** , SunNet monitors network events and **performance** . For example, it can warn an administrator of a device failure, and can show the current **activity** of any device or network segment in **real time** .  
SUNNET GETS THIRD-PARTY SUPPORT  
SunNet uses a graphical user interface called OPEN LOOK, which...

Set	Items	Description
S1	11	AU=(PENNINGTON A? OR PENNINGTON, A?)
S2	11	PA=PEOPLESOF
S3	471552	COMPANY OR COMPANIES OR INSTITUTION? ? OR ESTABLISHMENT? OR INCORPORATION? OR CORPORATION? OR ORGANIZATION? OR ORGANISATION? OR ENTERPRISE? OR INDUSTRY OR INSURANCE
S4	320778	ADMINISTRATION OR MANAGEMENT OR MANAGING
S5	1069360	FUNCTION? ? OR ACTIVIT?
S6	118176	(INFORMATION OR DATA OR INFO) (5N) (VERIF? OR COMPAR? OR CHECK?)
S7	116546	QUEU? OR WAIT? OR LATER
S8	1734280	PERFORMANCE OR EFFICIEN?
S9	1411004	REALTIME OR REAL() TIME OR INSTANT? OR ON(1W) FLY OR AUTOMAT? OR DYNAMIC?
S10	6	PEOPLESOF OR PEOPLE()SOFT
S11	6942	S4(5N)S5
S12	540	S11(10N) (S8 OR S9)
S13	36	S12 AND S3
S14	0	(S1 OR S2) AND S11
S15	1	S1 AND S2
S16	352	S4(5N)S3(5N)S9
S17	19	S16 AND S6
S18	95	S16 AND S8
S19	15	S18 AND S5 <i>considered all</i>
S20	39	(S2 OR S15 OR S13 OR S17 OR S19) AND IC=G06F-017/60 <i>considered all</i>

? show file

File 344:Chinese Patents Abs Aug 1985-2004/May  
(c) 2004 European Patent Office

File 347:JAPIO Nov 1976-2004/Apr(Updated 040802)  
(c) 2004 JPO & JAPIO

File 350:Derwent WPIX 1963-2004/UD,UM &UP=200454  
(c) 2004 Thomson Derwent

File 371:French Patents 1961-2002/BOPI 200209  
(c) 2002 INPI. All rts. reserv.

20/5/1 (Item 1 from file: 344)

DIALOG(R) File 344:Chinese Patents Abs

(c) 2004 European Patent Office. All rts. reserv.

4215317

**DYNAMIC COMPREHENSIVE PROFIT INDEX SYSTEM FOR ENTERPRISES**

Patent Assignee: ZHOU CHEN (CN)

Author (Inventor): CHEN ZHOU (CN); JING YANG (CN)

Number of Patents: 000

Patent Family:

CC Number	Kind	Date
CN 1245318	A	20000223 (Basic)

Application Data:

CC Number	Kind	Date
*CN 98112941	A	19980819

Abstract: A comprehensive dynamic gain index system for enterprise management features that the reasonable sampling points are defined and distributed for extracting the data about enterprise operation layout over network. The information extracted from each managed point in enterprise is real-time processed to create three-class dynamic index model for enterprise gain. After data analysis and comparison, the said model in the form of dynamic gain index is provided to the manager for analyzing understanding and judging the overall gain of enterprise.

IPC: G06F-017/60

20/5/2 (Item 1 from file: 347)

DIALOG(R) File 347:JAPIO

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07892575

**SYSTEM FOR INSTANT LOAN SECURED BY CREDIT COLLATERAL AND ITS METHOD**

PUB. NO.: 2004-005334 [JP 2004005334 A]

PUBLISHED: January 08, 2004 (20040108)

INVENTOR(s): BAEK SEONG NAM  
BAEK YONG BEOM  
BOKU BIZEN  
SAI KATSUHISA  
NOGUCHI NORIKO  
MURAYAMA KOKICHI  
KOBAYASHI SHIN

APPLICANT(s): DREAM DATA KK  
KYOWA SHOJI KK  
OMRON CORP

APPL. NO.: 2002-202596 [JP 2002202596]

FILED: July 11, 2002 (20020711)

PRIORITY: 02 200209134 [KR 20029134], KR (Korea) Republic of, February 20, 2002 (20020220)

INTL CLASS: G06F-017/60

**ABSTRACT**

PROBLEM TO BE SOLVED: To provide a system for instant loan secured by a credit sales collateral requiring no receipt of information about the credit sales collateral from a terminal machine in an affiliated shop.

SOLUTION: This system for instant loan is constructed of: a communication function management unit which communicates with an external system; a secured credit information unit managing information about the credit sales collateral; and a loan transaction management unit managing related information. In credit transaction in the affiliated shop making a contract with a predetermined credit company, a predetermined amount of money is

lent to the affiliated shop, while the credit sales collateral based on credit transaction authenticated via a credit information processing center, which transmits/receives information about credit transaction and information about its authentication between the card **company** and the affiliated shop, is used as security.

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20/5/3 (Item 2 from file: 347)

DIALOG(R)File 347:JAPIO

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07556998 \*\*Image available\*\*

PROCESS MANAGEMENT SYSTEM FOR CONSTRUCTION

PUB. NO.: 2003-050839 [JP 2003050839 A]

PUBLISHED: February 21, 2003 (20030221)

INVENTOR(s): ISHIHARA HIROAKI

APPLICANT(s): ISHIN CO LTD

APPL. NO.: 2002-157005 [JP 2002157005]

FILED: May 30, 2002 (20020530)

PRIORITY: 2001-166480 [JP 2001166480], JP (Japan), June 01, 2001  
(20010601)

INTL CLASS: G06F-017/60 ; E04G-021/00

#### ABSTRACT

PROBLEM TO BE SOLVED: To provide a process **management** system for construction capable of not only confirming progress conditions when a construction **company** or the like performs the construction in **real time** but also preparing and **managing** optimum work processes corresponding to the progress conditions.

SOLUTION: The process management system is provided with an input means 1 from which work process data indicating work contents until completing a structure such as a house, a building and a bridge and the work period and work execution dates, etc., and process management data including progress data indicating the progress conditions of the work process are inputted to a computer by a human. The computer is provided with a storage means 2 storing the process management data inputted from the input means 1, a comparison means 3 **comparing** the work process **data** stored in the storage means 2 with the progress data and a work process data change means 4 changing the work process data on the basis of the result of comparison by the comparison means 3.

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20/5/4 (Item 3 from file: 347)

DIALOG(R)File 347:JAPIO

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07522463 \*\*Image available\*\*

PROGRAM FOR MANAGING AND EFFECTIVELY UTILIZING INFORMATION ON A PLURALITY OF **ENTERPRISES** IN **REAL TIME**, **ORGANIZATION** **ACTIVITY** **MANAGING** METHOD, INFORMATION PROCESSOR AND MEDIUM

PUB. NO.: 2003-016294 [JP 2003016294 A]

PUBLISHED: January 17, 2003 (20030117)

INVENTOR(s): FUJIWARA KOUKIYO



IWASADA MASAKI  
APPLICANT(s): FUJITSU LTD  
APPL. NO.: 2001-204724 [JP 2001204724]  
FILED: July 05, 2001 (20010705)  
INTL CLASS: G06F-017/60

ABSTRACT

PROBLEM TO BE SOLVED: To provide technology for exactly managing information related to a plurality of **organizations** .

SOLUTION: The **organization** activity managing method for managing information generated by a plurality of **organizations** on the basis of communication information to be exchanged between these **organizations** , has steps (S11 and S31) for inputting the communication information sent from the first **organization** to the second **organization** , steps (S12-S15 and S32-S36) for simulating the procedure inside the first **organization** to be carried out in the first **organization** by sending the communication information and steps (S12-S15 and S32-S36) for recording first information generated by the procedure in the first **organization** .

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20/5/5 (Item 4 from file: 347)  
DIALOG(R)File 347:JAPIO  
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07506063 \*\*Image available\*\*  
MANAGEMENT METHOD AND MANAGEMENT SYSTEM FOR AUTOMATIC DOOR UNIT

PUB. NO.: 2002-374583 [JP 2002374583 A]  
PUBLISHED: December 26, 2002 (20021226)  
INVENTOR(s): KAMIYOSHI HISAYUKI  
INOUE HIROYUKI  
IRIBA TORU  
APPLICANT(s): NABCO LTD  
APPL. NO.: 2001-182356 [JP 2001182356]  
FILED: June 15, 2001 (20010615)  
INTL CLASS: H04Q-009/00; E05F-015/20; G05B-023/02; G06F-017/60 ;  
G07C-001/10; G07C-003/00; G08B-031/00

ABSTRACT

PROBLEM TO BE SOLVED: To provide a management system for maintenance of automatic door units that collectively manages maintenance and repair or the like of automatic door units at various locations to form a database which can be accessed from sales and maintenance **companies** , and a management method.

SOLUTION: The management system for automatic doors comprises many **automatic** door units A1-An each provided with a communication **function** and a **management** center C connected to each **automatic** door unit via communication media B1, B. The automatic door units A1-An transmit their own operating information with identification information attached thereto to the management center C, and the management center C classifies the received operating information by each automatic unit, stores the classified information and outputs the stored operating information according to a call.

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20/5/6 (Item 5 from file: 347)

DIALOG(R)File 347:JAPIO

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07194922 \*\*Image available\*\*

SYSTEM AND METHOD FOR PAYMENT MANAGEMENT AND STORAGE MEDIUM

PUB. NO.: 2002-063327 [JP 2002063327 A]

PUBLISHED: February 28, 2002 (20020228)

INVENTOR(s): OSAKO AKINORI

APPLICANT(s): IBM JAPAN LTD

APPL. NO.: 2000-248308 [JP 2000248308]

FILED: August 18, 2000 (20000818)

INTL CLASS: G06F-017/60 ; G06F-012/00; G06F-019/00

#### ABSTRACT

PROBLEM TO BE SOLVED: To provide a payment management system which can accurately handle consumption tax and perform versatile management by generating master data for account appreciation and breakdown and master data for transfer in an **organization** .

SOLUTION: This payment **management** system which performs the payment **management** corresponding to **automatic** transfer service of charges is equipped with a detail data input part 10, a detail-data-before-sorting database 30 stored with the detail data, a master database 40 which stores the master data, a data matching and sorting part 50 which **compares** the detail **data** and master **data** and generates journal data, and an account appreciation database 60 and a transfer journal database 70 stored with the journal data; and the data matching and sorting part 50 generates different kinds of journal data according to the contents of processing for payment management and the master database 40 stores different kinds of master data according to the different kinds of journal data.

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20/5/7 (Item 6 from file: 347)

DIALOG(R)File 347:JAPIO

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07146723 \*\*Image available\*\*

BUSINESS MANAGEMENT SYSTEM

PUB. NO.: 2002-015102 [JP 2002015102 A]

PUBLISHED: January 18, 2002 (20020118)

INVENTOR(s): YOSHIMOTO MITSUTOSHI

APPLICANT(s): MATSUSHITA ELECTRIC IND CO LTD

APPL. NO.: 2000-199009 [JP 2000199009]

FILED: June 30, 2000 (20000630)

INTL CLASS: G06F-017/60 ; H04Q-007/38

#### ABSTRACT

PROBLEM TO BE SOLVED: To provide a business management system in which an outside employee can perform clerical processing such as to prepare visiting schedule without going to his/her workplace by using a portable telephone set having a data communication **function** about the business **management** system for helping the outside employee work **efficiently** .

SOLUTION: This system is provided with the portable telephone set 4 that has the data communication function and can be connected to a network at

any time, a business management server 5 stationarily connected to the network and a **company** terminal 7 stationarily connected to the network. When the server 5 receives owner data, visiting date and hour data, visiting destination data, person data to meet with and business data at visiting from the telephone set 4, the server 5 transmits the owner data, visiting date and hour data, visiting destination data, person data to meet with and business data at visiting to the terminal 7 and when the server 5 receives permission from the terminal 7, the server 5 registers the respective data as outside employee schedule data in each different owner of a portable telephone set 4.

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20/5/8 (Item 1 from file: 350)

DIALOG(R)File 350:Derwent WPIX

(c) 2004 Thomson Derwent. All rts. reserv.

016168780 \*\*Image available\*\*

WPI Acc No: 2004-326667/200430

XRPX Acc No: N04-260424

**Integrated system for real time administration of insurance companies, varies insurance application screen displayed to user, depending upon insurance product selected by user**

Patent Assignee: **PEOPLESOFT INC** (PEOP-N

Inventor: **PENNINGTON A ; PETERS G; SYKES J**

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 6714914	B1	20040330	US 91813151	A	19911223	200430 B
			US 94285501	A	19940803	
			US 96673647	A	19960625	

Priority Applications (No Type Date): US 94285501 A 19940803; US 91813151 A 19911223; US 96673647 A 19960625

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 6714914	B1	77	G06F-017/60	CIP of application US 91813151 Cont of application US 94285501

Abstract (Basic): US 6714914 B1

NOVELTY - An activity processor performs real time processing of entered data selected by an activity scheduler, which puts the selected another entered data into queue during processing. The data is entered relative to the specific insurance functions. The insurance application screen is varied depending upon the insurance product selected by the user.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for method of real time administration of insurance companies.

USE - For real time administration of insurance companies.

ADVANTAGE - Increases processing speed, since distributed processing is provided by employing personal computer local area network. Applications for insurance are submitted on line with screens that vary depending upon the insurance product. There is not need to mail an application. Paperwork is reduced, and a more environment friendly system is provided.

DESCRIPTION OF DRAWING(S) - The figure shows the flowchart explaining operation of the integrated system.

pp; 77 DwgNo 1/10

Title Terms: INTEGRATE; SYSTEM; REAL; TIME; ADMINISTER; INSURANCE; COMPANY; VARY; INSURANCE; APPLY; SCREEN; DISPLAY; USER; DEPEND; INSURANCE; PRODUCT

; SELECT; USER  
Derwent Class: T01; T04  
International Patent Class (Main): G06F-017/60  
File Segment: EPI

20/5/9 (Item 2 from file: 350)  
DIALOG(R) File 350:Derwent WPIX  
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016143768 \*\*Image available\*\*  
WPI Acc No: 2004-301644/200428  
XRPX Acc No: N04-239927

**Procurement support system for disaster management for stores, transmits  
stock storage commission information to stores pinpointed, based on their  
stock conformation and availability information**

Patent Assignee: NOMURA SOGO KENKYUSHO KK (NOMU-N)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2004118607	A	20040415	JP 2002282190	A	20020927	200428 B

Priority Applications (No Type Date): JP 2002282190 A 20020927

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2004118607	A		14	G06F-017/60	

Abstract (Basic): JP 2004118607 A

NOVELTY - A processor (20) produces real procurement data using procurement data and up-to-date data related to a product, retrieved from respective databases (28,30) to transmit to systems (6a-6c) in each store. The processor acquires confirmation of stock and availability data to transmit stock storage commission data accordingly to stores pinpointed, based on availability data for entrusting stock storage.

USE - For information systems in stores for ensuring maintenance and continuation of corporate activity, especially for disaster management.

ADVANTAGE - Enables **companies** to restore information system immediately after disaster to continue corporate activities, and reduces damage produced to minimum. Enables to perform **efficient activities** like stock **management** and commission calculation.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the procurement support system. (Drawing includes non-English language text).

procurement support system (2)  
network (4)  
store systems (6a-6c)  
data processor (20,32)  
telecommunication controller (22)  
input unit (24)  
display (26)  
procurement information database (28)  
up-to-date information database (30)  
pp; 14 DwgNo 1/4

Title Terms: SUPPORT; SYSTEM; DISASTER; MANAGEMENT; STORAGE; TRANSMIT;  
STOCK; STORAGE; COMMISSION; INFORMATION; STORAGE; BASED; STOCK;  
CONFORMATION; AVAILABLE; INFORMATION

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

20/5/10 (Item 3 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015912348 \*\*Image available\*\*

WPI Acc No: 2004-070188/200407

XRPX Acc No: N04-056504

**Corporate operational information and image disclosure method involves preparing logical database for approval by corporate official based on multiple images of corporate operation and corporate information database**

Patent Assignee: BOURASSA J D (BOUR-I); SANCHEZ F X (SANC-I)

Inventor: BOURASSA J D; SANCHEZ F X

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030229560	A1	20031211	US 2002374330	P	20020422	200407 B
			US 2003420410	A	20030422	

Priority Applications (No Type Date): US 2002374330 P 20020422; US 2003420410 A 20030422

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20030229560	A1		9	G06F-017/60	Provisional application US 2002374330

Abstract (Basic): US 20030229560 A1

NOVELTY - A database of corporate information is compiled and its relevancy is verified for analyzing the accuracy of database. The multiple images of corporate operations are captured in real-time. Any non digital information in database and in captured images are digitized and a logical database is prepared for review and approval by the corporate official and is transmitted to the investor.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (1) digital corporate record creating and monitoring method;
- (2) immediate corporate financial and operational information providing method;
- (3) captured images disclosure method.

USE - For providing corporate information such as office statements, competition analysis, press release, employee union overviews and customer feedback, annual reports, financial statements, core business, industry, cash position, sales and marketing, capital and inventory plans off balance sheet **activities**, legal proceedings, organizational chart, compensation plan contingent liabilities, officer information, history, mission and vision statements, to investor's terminal such as personal computers, televisions, personal digital assistant devices, internet compatible devices, wearable computers, cellular phones and virtual reality interfaces.

ADVANTAGE - Provides investors to assess operational effectiveness, evaluates financial strength in **real time** and monitor the **performance of management** and determine the credibility of the **corporations** representations.

DESCRIPTION OF DRAWING(S) - The figure shows a flow chart illustrating the corporate information disclosure process.

pp; 9 DwgNo 1/3

Title Terms: OPERATE; INFORMATION; IMAGE; DISCLOSE; METHOD; PREPARATION; LOGIC; DATABASE; APPROVE; OFFICE; BASED; MULTIPLE; IMAGE; OPERATE; INFORMATION; DATABASE

Derwent Class: T01

International Patent Class (Main): G06F-017/60  
File Segment: EPI

20/5/11 (Item 4 from file: 350)  
DIALOG(R)File 350:Derwent WPIX  
(c) 2004 Thomson Derwent. All rts. reserv.

015640133 \*\*Image available\*\*  
WPI Acc No: 2003-702316/200367  
XRPX Acc No: N03-561018

Room entrance/exit management apparatus for use in business  
institutions , releases door automatically only when identification  
information received from tag operated by entering-person, coincides with  
prestored information

Patent Assignee: MITSUBISHI ELECTRIC CORP (MITQ )  
Number of Countries: 001 Number of Patents: 001  
Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2003206659	A	20030725	JP 20023574	A	20020110	200367 B

Priority Applications (No Type Date): JP 20023574 A 20020110

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2003206659	A		10	E05B-049/00	

Abstract (Basic): JP 2003206659 A

NOVELTY - An individual identification device (3) installed at the  
room entrance has an identification (ID) tag (3A) operated by a person  
wishing to enter/exit the room. A CPU (6A) receives the identification  
information from the tag and compares it with prestored information  
read from a memory table (6D). The door is automatically released only  
when the compared information coincide with each other.

USE - Room entrance/exit management apparatus used in financial and  
business institutions.

ADVANTAGE - Ensures improved security by preventing release of the  
door during illegal access.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of  
the room entrance/exit management apparatus. (Drawing includes  
non-English language text).

individual identification device (3)

identification tag (3A)

CPU (6A)

memory table (6D)

electric lock controllers (7A,7B)

pp; 10 DwgNo 1/12

Title Terms: ROOM; ENTER; EXIT; MANAGEMENT; APPARATUS; BUSINESS;  
INSTITUTION; RELEASE; DOOR; AUTOMATIC; IDENTIFY; INFORMATION; RECEIVE;  
TAG; OPERATE; ENTER; PERSON; COINCIDE; INFORMATION

Derwent Class: Q47; T01; T04; T05

International Patent Class (Main): E05B-049/00

International Patent Class (Additional): G06F-017/60 ; G06K-017/00

File Segment: EPI; EngPI

20/5/12 (Item 5 from file: 350)  
DIALOG(R)File 350:Derwent WPIX  
(c) 2004 Thomson Derwent. All rts. reserv.

015476043 \*\*Image available\*\*

WPI Acc No: 2003-538189/200351

**System and method for comparing accommodation and rent car information over internet**

Patent Assignee: KIM H (KIMH-I)

Inventor: KIM H

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2003026958	A	20030403	KR 200315583	A	20030313	200351 B

Priority Applications (No Type Date): KR 200315583 A 20030313

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
KR 2003026958	A	1	G06F-017/60	

Abstract (Basic): KR 2003026958 A

NOVELTY - An accommodation and rent car comparison system and method is provided to enable a user to easily determine and reserve accommodations and a rent car by **comparing data** on the accommodations and the rent cars satisfying conditions offered by the user.

DETAILED DESCRIPTION - The system comprises a user computer(10), a service provider computer(20), an operator computer(30), a member management server(40), a member management database(50), a company management server(60), a company management database(70), a comparison server(80), and a comparison database(90). The user computer(10) enables a user to input and transmit specific data over the internet or to print data on accommodations and a rent car. The service provider computer(20) enables a service provider to input data on accommodations and a rent car, and to transmit the input data over the internet. The operator server(30) offers an accommodation and rent car comparison service web site over the internet for allowing a user or a service provider to access or input data. The member management server(40) processes a member authentication of an accessing user. The company management server(60) stores data on the accommodations service company and the rent car at the company management database(70). The comparison server(80), in connection with the operator server(30), the member management server(40) and the company management server(60), **compares the data** on the accommodations and the rent car specified by the user, and outputs a comparison result. The comparison database(90) includes the accommodations management database and the rent car **management** database which are updated in a **real time** by the service companies .

pp; 1 DwgNo 1/10

Title Terms: SYSTEM; METHOD; COMPARE; ACCOMMODATE; RENT; CAR; INFORMATION

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

20/5/13 (Item 6 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015390047 \*\*Image available\*\*

WPI Acc No: 2003-450991/200343

XRPX Acc No: N03-359735

**Automatic procedure, activity and workflow management process for construction industry uses parent-son and predecessor-successor attributes for managing data**

Patent Assignee: CONCRETO SRL (CONC-N)  
Inventor: DE MARCO A; DEMAGISTRIS P E  
Number of Countries: 026 Number of Patents: 001  
Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 1310887	A1	20030514	EP 2001830687	A	20011107	200343 B

Priority Applications (No Type Date): EP 2001830687 A 20011107

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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EP 1310887	A1	E	8	G06F-017/60	
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Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT  
LI LT LU LV MC MK NL PT RO SE SI TR

Abstract (Basic): EP 1310887 A1

NOVELTY - Users (1) are connected to a managing and processing unit (2) and are able to access project data, stored in a database (11), in a secure, exclusive and ordered manner using an Internet browser. Users can cooperatively manage procedure data as allowed by the system administrator, with 'parent-son' and 'predecessor-successor' attributes assigned to the data.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for ;

(1) A system for **automatically managing** procedures, **activities** and workflows in the construction **industry** .

(2) Stored software.

USE - For **automatically managing** procedures, **activities** and workflows in the construction **industry** .

ADVANTAGE - Enables procedures, **activities** and workflows to be managed automatically in an **efficient** and optimized manner.

DESCRIPTION OF DRAWING(S) - The drawing shows an illustration of a system for **automatically managing** procedures, **activities** and workflows in the construction **industry** .

pp; 8 DwgNo 1/2

Title Terms: AUTOMATIC; PROCEDURE; ACTIVE; MANAGEMENT; PROCESS;  
CONSTRUCTION; INDUSTRIAL; PARENT; SON; PREDECESSOR; ATTRIBUTE; MANAGE;  
DATA

Derwent Class: T01

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): G06F-009/44

File Segment: EPI

20/5/14 (Item 7 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015258351 \*\*Image available\*\*

WPI Acc No: 2003-319280/200331

XRPX Acc No: N03-254521

**Operating store management system for financial institution , has server for selecting display type of automatic machine based on confusion state of automatic machine**

Patent Assignee: HITACHI LTD (HITA )

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2003016279	A	20030117	JP 2001197692	A	20010629	200331 B

Priority Applications (No Type Date): JP 2001197692 A 20010629

Patent Details:



Patent No Kind Lan Pg Main IPC Filing Notes  
JP 2003016279 A 35 G06F-017/60

Abstract (Basic): JP 2003016279 A

NOVELTY - An operating store management server manages generic information of **automatic** machines (102) whose handling **functions** differ from each other. The **management** server selects either a display type with dealing area or a display type with dealing and advertising marketing information areas, based on the confusion state of the automatic machine for displaying customer information.

USE - For financial **institution** such as bank and security system.

ADVANTAGE - Reduces waiting time since the content of dealings of the automatic machines is changed and displayed automatically based on the confusion state of various automatic machines installed into the shop.

DESCRIPTION OF DRAWING(S) - The figure shows the profile of the operating store management system. Drawing includes non-English language text).

automatic machine (102)  
pp; 35 DwgNo 1/44

Title Terms: OPERATE; STORAGE; MANAGEMENT; SYSTEM; FINANCIAL; **INSTITUTION**  
; SERVE; SELECT; DISPLAY; TYPE; AUTOMATIC; MACHINE; BASED; CONFUSE; STATE  
; AUTOMATIC; MACHINE

Derwent Class: T01; T05

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

20/5/15 (Item 8 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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015176311 \*\*Image available\*\*

WPI Acc No: 2003-236841/200323

**System for supply chain management by using activity based costing on Internet**

Patent Assignee: HAN KYONG LOGISTICS CO LTD (HANK-N); PARK J H (PARK-I)

Inventor: MIN H S; PARK J H

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2002088170	A	20021127	KR 200127136	A	20010518	200323 B

Priority Applications (No Type Date): KR 200127136 A 20010518

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

KR 2002088170 A 1 G06F-017/60

Abstract (Basic): KR 2002088170 A

NOVELTY - A system for the SCM(Supply Chain **Management** ) by using the ABC( **Activity** -Based Costing) technique on the Internet is provided to **efficiently** manage a supply chain by using the ABC information and the profit-and-loss information of the item supplied to a distribution **industry** dealer from a delivery **industry** dealer and to improve the long-term profits of the distribution **industry** dealer and the delivery **industry** dealer by reducing the delivery cost.

DETAILED DESCRIPTION - An ABC application server(150) reports the cost of the activity and the profitability and provides an SCM application server(140) with the information about the proper stock.

The SCM application server manages the orders for the purchases, the receipts and the disbursements, and the proper stock. A database server(160) stores the ABC information of a delivery **company**, the orders, the receipts and the disbursements data, and a production schedule. The information about the sales, the stock, and the ABC of a distribution **company** is also stored in the database server. Based on the proper stock data, the automatic order placement is performed.

pp; 1 DwgNo 1/10

Title Terms: SYSTEM; SUPPLY; CHAIN; MANAGEMENT; ACTIVE; BASED; COST

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

20/5/16 (Item 9 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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015156265 \*\*Image available\*\*

WPI Acc No: 2003-216792/200321

XRPX Acc No: N03-173372

**Personnel information management system for companies, evaluates personnel value information and stores in separate data bank, so as to retrieve information at any time**

Patent Assignee: HITACHI LTD (HITA )

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2003044633	A	20030214	JP 2001235842	A	20010803	200321 B

Priority Applications (No Type Date): JP 2001235842 A 20010803

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2003044633	A		14	G06F-017/60	

Abstract (Basic): JP 2003044633 A

NOVELTY - The personnel value information from the employees terminal is stored in a data bank along with the corresponding superior identifier for each employee. The personnel value information used as examination object issue, is evaluated and stored in separate data bank of the superior terminal, such that it is retrieved at any time.

USE - For human resource management in **companies**.

ADVANTAGE - Expansion of **dynamic** corporate **activity** by personnel **management** and the right man in the right place, is ensured. Personnel value information is easily retrieved by adding suitable tag information for personnel value information stored in data bank.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the personnel information management system. (Drawing includes non-English language text).

pp; 14 DwgNo 1/20

Title Terms: PERSONNEL; INFORMATION; MANAGEMENT; SYSTEM; **COMPANY**;

EVALUATE; PERSONNEL; VALUE; INFORMATION; STORAGE; SEPARATE; DATA; BANK;

SO; RETRIEVAL; INFORMATION; TIME

Derwent Class: T01

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): G06F-017/30

File Segment: EPI

20/5/17 (Item 10 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015085010 \*\*Image available\*\*

WPI Acc No: 2003-145528/200314

**Method for processing receipt of mobile phone usage fee by using real time account transfer over Internet**

Patent Assignee: SK TELECOM CO LTD (SKTE-N)

Inventor: CHO H Y; CHOI Y S; KIM I S; KIM M G; KIM M S; LEE H G; LEE U J; LIM C G; SON H H; YOON C J; YUM C Y; LEE W J; YEOM C Y

Number of Countries: 001 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2002071112	A	20020912	KR 200111041	A	20010303	200314 B
KR 415552	B	20040124	KR 200111041	A	20010303	200428

Priority Applications (No Type Date): KR 200111041 A 20010303

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
KR 2002071112	A	1	G06F-017/60	
KR 415552	B		G06F-017/60	Previous Publ. patent KR 2002071112

Abstract (Basic): KR 2002071112 A

NOVELTY - The method comprises steps of a user selecting an electronic payment menu, the user selecting one sub-menu among a certificate issue management, an electronic payment and a return offered in the electronic payment menu. The user receiving a certificate in a case that the user selects the certificate issue management, the user browsing non-paid data, a current payment status, a final payment status. A payment request or a usage fee in the electronic payment sub-menu, the user selecting a credit card payment or an account transfer in a payment method menu.

DETAILED DESCRIPTION - The user using sub-menus of payment request data, usage fee data, an account registration, and a request of an account transfer to a bank in a case that the user selects an account transfer, the user selecting an instant transfer or an automatic payment(220). The user transmitting a bank account number and a residence registration number in a case of selecting an instant transfer(222), the user receiving a message of an account transfer completion(223), a service system determining if the user selects an **automatic transfer function** of a CMS(Customer Management System)(226), the user moving to an **automatic** payment item in a case of selecting the automatic transfer function of the CMS(227), and the user moving to a final payment status item in a case of not selecting the automatic transfer function(228).

ADVANTAGE - A mobile phone usage fee receipt processing method is provided to enable a mobile phone user to make a real time account transfer from a bank account of the user's to a bank account of a mobile communication **company** 's without accessing a web site of a bank like an Internet banking.

pp; 1 DwgNo 1/10

Title Terms: METHOD; PROCESS; RECEIPT; MOBILE; TELEPHONE; FEE; REAL; TIME; ACCOUNT; TRANSFER

Derwent Class: T01; T05; W01

International Patent Class (Main): G06F-017/60

File Segment: EPI

20/5/18 (Item 11 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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015007016      \*\*Image available\*\*

WPI Acc No: 2003-067533/200306

XRPX Acc No: N03-052418

**Data-managing system e.g. for commercial establishments, which enables most faithful clients to be rewarded with gifts in an automatic, practical and suitable way, without the need for keeping or accumulating vouchers**

Patent Assignee: NATURA COSMETICOS SA (NATU-N); ESCHECOLLA C (ESCH-I)

Inventor: ESCHECOLLA C

Number of Countries: 021    Number of Patents: 003

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200282331	A2	20021017	WO 2002BR32	A	20020307	200306 B
US 20040030609	A1	20040212	WO 2002BR32	A	20020307	200412
			US 2003398014	A	20030623	
EP 1410286	A2	20040421	EP 2002703405	A	20020307	200427
			WO 2002BR32	A	20020307	

Priority Applications (No Type Date): BR 20011301 A 20010403

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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WO 200282331	A2	E	15	G06F-017/60	
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Designated States (National): US

Designated States (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

US 20040030609	A1			G06F-017/60	
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EP 1410286	A2	E		G06F-017/60	Based on patent WO 200282331
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Designated States (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LI LU MC NL PT SE TR

Abstract (Basic): WO 200282331 A2

NOVELTY - Data-managing system comprises of: a controlling system (S); a memory device (M) controlled by the system (S); a databank (DB) stored in the memory device (M); a transmission device (T) between the system (S) and an electronic device (C); the system (S) stores in databank (DB), data (2) is generated at random and assigned to a single product (1) among products (1); the system (S) is capable of receiving data (T) of a product (V), the data (2') is fed to the electronic device (C) by a user (CF) and transferred to the databank (DB) via the transmission device (T).

DETAILED DESCRIPTION - The system (S) is capable of **comparing** the **data** (2') received with the data (2) stored in the databank (DB); the system (S) is capable of selectively accumulating one or more points (B) in the databank (DB) and assigning the points (B) of the user (CF); and the system (S) accumulates or assigning one or more points (B) according to the result of the **comparison** of **data** (2,2').

USE - For companies or commercial establishments.

ADVANTAGE - **Automates** completely the **management** and **organisation** of information relating to the assignment and accumulation of points to a determined user, greatly facilitating the task of rewarding the most faithful clients, without the latter needing to worry about controlling vouchers or promotional stamps.

DESCRIPTION OF DRAWING(S) - The diagram represents the data-managing system.

pp; 15 DwgNo 1/2

Title Terms: DATA; MANAGE; SYSTEM; COMMERCIAL; ESTABLISH; ENABLE; FAITHFUL; CLIENT; GIFT; AUTOMATIC; PRACTICAL; SUIT; WAY; NEED; KEEP; ACCUMULATE; VOUCHER

Derwent Class: T01  
International Patent Class (Main): G06F-017/60  
File Segment: EPI

20/5/19 (Item 12 from file: 350)

DIALOG(R)File 350:Derwent WPIX  
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014919868 \*\*Image available\*\*  
WPI Acc No: 2002-740575/200280  
XRPX Acc No: N02-583529

**Bid management method for construction industry , involves receiving and displaying bidder identifiers and bid amounts for tasks associated with each project displayed to solicit bids**

Patent Assignee: KROEGER D E (KROE-I)  
Inventor: KROEGER D E  
Number of Countries: 001 Number of Patents: 001  
Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020138391	A1	20020926	US 2000745569	A	20001223	200280 B

Priority Applications (No Type Date): US 2000745569 A 20001223

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
US 20020138391	A1	30	G06F-017/60	

Abstract (Basic): US 20020138391 A1

NOVELTY - The tasks associated with each project are displayed to solicit bids. Bidder identifiers and bid amounts for each of the tasks in a project are received and displayed adjacent to the corresponding task.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the following:

- (1) Bid management system; and
- (2) Computer program product storing bid management program.

USE - For managing bids used in construction **industry** .

ADVANTAGE - **Functions** such as estimating, bidding, document **management** , budgeting and accounting is **efficiently** performed.

DESCRIPTION OF DRAWING(S) - The figure shows the flowchart explaining bid management method.

pp; 30 DwgNo 9/13

Title Terms: BID; MANAGEMENT; METHOD; CONSTRUCTION; INDUSTRIAL; RECEIVE; DISPLAY; IDENTIFY; BID; AMOUNT; TASK; ASSOCIATE; PROJECT; DISPLAY; BID

Derwent Class: T01

International Patent Class (Main): G06F-017/60  
File Segment: EPI

20/5/20 (Item 13 from file: 350)

DIALOG(R)File 350:Derwent WPIX  
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014903323 \*\*Image available\*\*  
WPI Acc No: 2002-724029/200278  
XRPX Acc No: N02-570874

**Process for interactive collaborative group decision making among multiple participants for networked computers is based on specifying automatic logic model process and collecting survey response data**

Patent Assignee: SOFILOGIC LLC (SOFI-N); COUSINS DOWNS PARTNERSHIP (COUS-N)

Inventor: COUSINS P A; DOWNS D L  
Number of Countries: 101 Number of Patents: 004  
Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200284561	A1	20021024	WO 2002US10999	A	20020408	200278 B
US 20030023685	A1	20030130	US 2001836886	A	20010417	200311
EP 1390892	A1	20040225	EP 2002762014	A	20020408	200415
			WO 2002US10999	A	20020408	
AU 2002307182	A1	20021028	AU 2002307182	A	20020408	200433

Priority Applications (No Type Date): US 2001836886 A 20010417

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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WO 200284561	A1	E	55	G06F-017/60	
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Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA  
CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN  
IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ  
OM PH PL PT RO RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA  
ZM ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR  
IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZM ZW

US 20030023685	A1			G06F-015/16	
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EP 1390892	A1	E		G06F-017/60	Based on patent WO 200284561
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Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT  
LI LT LU LV MC MK NL PT RO SE SI TR

AU 2002307182	A1			G06F-017/60	Based on patent WO 200284561
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Abstract (Basic): WO 200284561 A1

NOVELTY - Process for interactive, collaborative group decision-making among multiple participants consists in specifying elements of a participant survey process, the elements each relating to spheres of influence objects to be used in a decision-making process, collecting survey response data for the survey elements from multiple participants using a survey process.

DETAILED DESCRIPTION - An automatic logic model process is specified for facilitating group decisions according to decision logic **functions** given the survey response data as inputs, automatically and continuously analyzing the survey response data to provide a compiled collaborative group decision reflecting changes to the survey response data on a real time basis, **automatically** and continuously identifying, collecting and compiling opportunities for action to improve **organizational performance** and **automatically** tracking changes and monitoring **performance** to provide guidance in **managing** the change process.

A real-time interactive display of results of the analyzing step is presented and the spheres of influence elements are selected from a group consisting of leadership, marketing, strategy, finance, operations, styles, structure, culture, development, staffing and customer elements and populated with data from a questionnaire.

INDEPENDENT CLAIMS are included for:

- (1) A dynamic multidimensional array for representing information pertaining to measurement of human reasoning
- (2) An apparatus for collecting and displaying human perception in the context of a real time dynamic model of a network of event nodes
- (3) A graphic display object for showing proportional distribution of responses in a survey data structure
- (4) An apparatus to collect and display facts that support human perceptions in the context of a real time dynamic model of a network of event nodes
- (5) A data processing apparatus
- (6) An apparatus for collecting and displaying tasks for a real

time dynamic model of a network of event nodes

(7) An apparatus for collection and display of knowledge assets  
USE - Process is for interactive collaborative group decision making among multiple participants for networked client browser and application server computers.

ADVANTAGE - Process employs a constant basis and format for visual displays to bridge differences in the metrics or data on display originating from different sources and audiences. The visual format is simple and illustrative and can be used effectively by a variety of people after only a short period of training or exposure to the system. The common graphical format lends itself to implementation in a data structure format that can be stored, analyses, compiled, categorized and reviewed quickly and effectively across a number of different organizational areas or user criteria. The process uses computer industry standard products to run and is designed to pull information from various sources using conventions embedded in the object oriented software. The process uses the Internet and Web based architecture to enable delivery of up to the moment visual displays of the process to a set of users located at dispersed sites. This permits viewing of the collected information and generated reports for all decision-makers in a diverse organization, and allows the use of built in security and privacy of access features of such a system while addressing speed and scalability concerns. The process saves resources, guides thinking and acting, establishes a common frame of reference for members of an organization, supports creativity for individuals and groups and reflects rather than minimizes the unique qualities of the organization that make it unique. The process renders maps showing the interaction of the process properties in a uniform schematic representation so that patterns of collective reasoning and interactive collaborative group decision making can be detected.

DESCRIPTION OF DRAWING(S) - The figure shows implementation of an influence map used for data visualization.

pp; 55 DwgNo 2/11

Title Terms: PROCESS; INTERACT; GROUP; DECIDE; MULTIPLE; PARTICIPATING; COMPUTER; BASED; SPECIFIED; AUTOMATIC; LOGIC; MODEL; PROCESS; COLLECT; SURVEYING; RESPOND; DATA

Derwent Class: T01

International Patent Class (Main): G06F-015/16; G06F-017/60

File Segment: EPI

20/5/21 (Item 14 from file: 350)

DIALOG(R) File 350:Derwent WPIX

(c) 2004 Thomson Derwent. All rts. reserv.

014853340 \*\*Image available\*\*

WPI Acc No: 2002-674046/200272

XRPX Acc No: N02-532962

Resource management system used in construction industry, has resource manager that communicates with virtual job site office, estimator and procurement function for managing use of requested items at particular location

Patent Assignee: COMO B (COMO-I)

Inventor: COMO B

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020103710	A1	20020801	US 2000681089	A	20001229	200272 B

Priority Applications (No Type Date): US 2000681089 A 20001229

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes  
US 20020103710 A1 54 G06F-017/60

Abstract (Basic): US 20020103710 A1

NOVELTY - An estimator (02) provides estimated cost for requested items which are validated by a gap analyzer (06). A procurement **function** (04) orders the requested items for a particular location represented by a virtual job site office. The usage of requested items and other resources is managed by a resource manager (07) that communicates with virtual job site office, estimator and procurement **function**.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for resource management method.

USE - For estimating job cost, ordering products and **managing** resources in construction **industry**, **automatic industry**, etc.

ADVANTAGE - The resources are managed **efficiently** by virtual job site office for purchased goods and services on the designated location. The cost of goods and services for projects is estimated easily without any complication, by avoiding the manual errors in estimating, thereby increasing the profit.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the resource management system.

Estimator (02)

Procurement **function** (04)

Gap analyzer (06)

Resource manager (07)

pp; 54 DwgNo 1A/26

Title Terms: RESOURCE; MANAGEMENT; SYSTEM; CONSTRUCTION; INDUSTRIAL;  
RESOURCE; MANAGE; COMMUNICATE; VIRTUAL; JOB; SITE; OFFICE; ESTIMATE;  
**FUNCTION**; MANAGE; REQUEST; ITEM; LOCATE

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

20/5/22 (Item 15 from file: 350)

DIALOG(R)File 350:Derwent WPIX

(c) 2004 Thomson Derwent. All rts. reserv.

014625379 \*\*Image available\*\*

WPI Acc No: 2002-446083/200248

XRPX Acc No: N02-351465

Data accounting management system has enterprises that record data concerning their accounting operation in database, and bank reconciliation database for checking banking/financial transaction

Patent Assignee: CASSANO M (CASS-I); PAVESI R (PAVE-I)

Inventor: CASSANO M; PAVESI R

Number of Countries: 026 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 1199656	A2	20020424	EP 2001118589	A	20010802	200248 B
IT 1318998	B	20030919	IT 2000MI2200	A	20001012	200378

Priority Applications (No Type Date): IT 2000MI2200 A 20001012

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

EP 1199656 A2 E 59 G06F-017/60

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT

LI LT LU LV MC MK NL PT RO SE SI TR

IT 1318998 B G06K-000/00



Abstract (Basic): EP 1199656 A2

NOVELTY - A central server (4) comprising an accounting data managing software (30) and connected to a telecommunication network, is accessed by enterprises (1) and banks (8). The enterprises record data concerning their accounting operation in database (5') and bank reconciliation database (9). The reconciliation database checks the banking/financial transaction of enterprises that are sent from the bank.

USE - For **managing** accounting data of **enterprises** in **real - time** .

ADVANTAGE - The system manages accounting data that is versatile and adapts dynamic evolution of an enterprise with complete and exact information, hence minimizes the movement of documents and people, as the management of all flexible operations can be performed using desktop or portable PC, thereby decreasing the time interval between **performance** of business **activity** and relevant accounting moment which simple and rapidly performs a series of accounting **activities** .

DESCRIPTION OF DRAWING(S) - The figure shows a block diagram of a computer system for managing accounting data.

Enterprises (1)

Central server (4)

Database (5',9)

Banks (8)

Accounting data managing software (30)

pp; 59 DwgNo 1/38

Title Terms: DATA; ACCOUNT; MANAGEMENT; SYSTEM; RECORD; DATA; ACCOUNT; OPERATE; DATABASE; BANK; DATABASE; CHECK; BANK; FINANCIAL; TRANSACTION  
Derwent Class: T01

International Patent Class (Main): **G06F-017/60** ; G06K-000/00

International Patent Class (Additional): G07F-019/00

File Segment: EPI

**20/5/23 (Item 16 from file: 350)**

DIALOG(R) File 350:Derwent WPIX

(c) 2004 Thomson Derwent. All rts. reserv.

014595161 \*\*Image available\*\*

WPI Acc No: 2002-415865/200244

Related WPI Acc No: 2002-415809; 2002-415866

XRPX Acc No: N02-327190

**Automated workflow management method in petroleum industry , involves receiving workflow object and sharing information and data objects electronically among users**

Patent Assignee: PETROVANTAGE INC (PETR-N)

Inventor: ALLEN M D; BARTEL W C; DIETRICH D A; DOYLE S J; EVANS M P;

HAKIMATTAR L; MAHALEC V; MAHER K; MOORE C C; NAVANI G; PATEL V; ROSEN K

Number of Countries: 022 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200221400	A2	20020314	WO 2001US28037	A	20010907	200244 B
US 20020052769	A1	20020502	US 2000230840	A	20000907	200244
			US 2001949149	A	20010907	

Priority Applications (No Type Date): US 2000230840 P 20000907; US 2001949149 A 20010907

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
WO 200221400	A2	E	77	G06F-017/60	

Designated States (National): CA JP  
Designated States (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LU  
MC NL PT SE TR  
US 20020052769 A1 G06F-017/60 Provisional application US 2000230840

Abstract (Basic): WO 200221400 A2

NOVELTY - The workflow tasks are mapped to a collaborative workflow process having roles, users, business processes and computer executable **activities**. A workflow object that supplies information to the workflow process, is received and the information and data objects are shared electronically among the users. The **activities** are automatically executed such that the workflow is automatically managed.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) Integrated workflow management method;
- (b) Automated workflow management apparatus;
- (c) Computer program product for automated workflow management

USE - For workflow **management** in petroleum **industry** for **automatically** effecting **real - time** crude oil and petroleum product trading, refining and logistical support, etc.

ADVANTAGE - Offers more accurate data with less typographical errors, so usage **efficiency** is improved. Operational **efficiency** is improved as lag time is reduced during supply chain operations and real-time access to server-based collaborative workflow environment applications.

DESCRIPTION OF DRAWING(S) - The figure shows overview of the computer network for workflow management.

pp; 77 DwgNo 1/13

Title Terms: AUTOMATIC; MANAGEMENT; METHOD; PETROL; INDUSTRIAL; RECEIVE; OBJECT; SHARE; INFORMATION; DATA; OBJECT; ELECTRONIC; USER

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

20/5/24 (Item 17 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014584405 \*\*Image available\*\*

WPI Acc No: 2002-405109/200243

XRPX Acc No: N02-318022

Performance **management system** in business organization , has **information** management function for processing basic data to generate **employee performance data**

Patent Assignee: PERFORMIX RES LTD (PERF-N)

Inventor: MCGLOIN C; MCGLOIN R

Number of Countries: 094 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200227571	A2	20020404	WO 2000IE114	A	20000929	200243 B
AU 200074420	A	20020408	AU 200074420	A	20000929	200252
			WO 2000IE114	A	20000929	

Priority Applications (No Type Date): WO 2000IE114 A 20000929

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200227571 A2 E 49 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA  
CH CN CR CU CZ DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG

KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU  
SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW  
Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR  
IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW  
AU 200074420 A G06F-017/60 Based on patent WO 200227571

Abstract (Basic): WO 200227571 A2

NOVELTY - A configuration function (8) includes an employee setup function for creating an employee database record and an objective function for configuring objectives for employee **performance**. An information **management function** (6) acquires basic data and processes it according to an objective to generate employee performance data which is stored in a database (9).

USE - For employee performance management in business **organization**

ADVANTAGE - Provides effective centralized performance measurement with flexible people management assistance, using the configuration and information management functions. The agents are allowed to view their own development data and thereby team participation is enhanced.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the performance management system.

Performance measurement system (2)  
Information management function (6)  
Configuration function (8)  
Database (9)  
pp; 49 DwgNo 1a/5

Title Terms: PERFORMANCE; MANAGEMENT; SYSTEM; BUSINESS; ORGANISE;  
INFORMATION; MANAGEMENT; FUNCTION; PROCESS; BASIC; DATA; GENERATE; EMPLOY  
; PERFORMANCE; DATA

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

20/5/25 (Item 18 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014579958 \*\*Image available\*\*

WPI Acc No: 2002-400662/200243

XRPX Acc No: N02-314485

**Internet-based attendance data management system used by personnel placement company, has calculating unit that automatically computes salary, allowances and deductions based on stored information**

Patent Assignee: NIPPON JINZAI CENT KK (NIJI-N)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002117132	A	20020419	JP 2000342651	A	20001004	200243 B

Priority Applications (No Type Date): JP 2000342651 A 20001004

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 2002117132	A	4	G06F-017/60	

Abstract (Basic): JP 2002117132 A

NOVELTY - A calculating unit automatically computes the salary, allowances and deductions based on the analysis and **comparison** of salary model **information** and attendance data of temporary workers stored in a main server database connected to a network server (3).

USE - Used by personnel placement company.  
ADVANTAGE - Shortens time and reduces labor in computing salary, allowances and deductions of temporary worker.  
DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of an internet-based attendance data management system. (The drawing includes non-English language text).

Network server (3)

pp; 4 DwgNo 1/2

Title Terms: BASED; ATTEND; DATA; MANAGEMENT; SYSTEM; PERSONNEL; PLACE; COMPANY; CALCULATE; UNIT; AUTOMATIC; COMPUTATION; SALARY; ALLOW; BASED; STORAGE; INFORMATION

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

20/5/26 (Item 19 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014436293 \*\*Image available\*\*

WPI Acc No: 2002-256996/200230

XRPX Acc No: N02-198970

**Automated security asset management processing method for banks and depositories, involves tracking buy or sell order through trading and post-trading of security transaction**

Patent Assignee: ACCENTURE LLP (ACCE-N); ENCOMPYS (ENCO-N)

Inventor: HONOHAN J P

Number of Countries: 097 Number of Patents: 003

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200197148	A2	20011220	WO 2001US40921	A	20010612	200230 B
AU 200167066	A	20011224	AU 200167066	A	20010612	200231
EP 1290608	A1	20030312	EP 2001944681	A	20010612	200320
			WO 2001US40921	A	20010612	

Priority Applications (No Type Date): US 2000592048 A 20000612

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200197148 A2 E 114 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW

AU 200167066 A G06F-017/60 Based on patent WO 200197148

EP 1290608 A1 E G06F-017/60 Based on patent WO 200197148

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI TR

Abstract (Basic): WO 200197148 A2

NOVELTY - Customer related data for communication with asset manager client, is provided using a client relationship management mechanism. Security analysis data is provided to assist asset manager in security trading decision. Instructions from asset manager to buy/sell a security, are received. A buy/sell order is communicated to a broker-dealer and is tracked through trading and post-trading of security transaction, electronically.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) Automated security asset management processing apparatus;
- (b) Network node;
- (c) Computer program product

USE - For **automatically** processing security asset **management functions**, to support financial asset **management** of financial community including banks, depository **organizations**, broker-dealers, investment managers and infrastructure service providers using computers, telecommunication and Internet-based systems including voice response systems, kiosks, pagers, smart phones and PDAs.

ADVANTAGE - Trade and post-trade **functions** are automatically handled and completed in one day. The client relationships are also managed automatically to handle pre-trade **activities efficiently**.

DESCRIPTION OF DRAWING(S) - The figure shows the Internet distributed system configuration.

pp; 114 DwgNo 1/17

Title Terms: AUTOMATIC; SECURE; MANAGEMENT; PROCESS; METHOD; BANK; TRACK;

BUY; SELL; ORDER; THROUGH; TRADE; POST; TRADE; SECURE; TRANSACTION

Derwent Class: T01

International Patent Class (Main): **G06F-017/60**

File Segment: EPI

**20/5/27 (Item 20 from file: 350)**

DIALOG(R)File 350:Derwent WPIX

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014341673 \*\*Image available\*\*

WPI Acc No: 2002-162376/200221

**Stock exchanging system for supporting client management including instant messenger function**

Patent Assignee: DIGIWORKS CO LTD (DIGI-N)

Inventor: HWANG S S; JUNG J M; KIM S W; LEE G T

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2001088978	A	20010929	KR 200152608	A	20010829	200221 B

Priority Applications (No Type Date): KR 200152608 A 20010829

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
KR 2001088978	A	1	G06F-017/60	

Abstract (Basic): KR 2001088978 A

NOVELTY - A stock exchanging system for supporting a client **management** including an **instant messenger function** is provided to construct a detached connecting server and a certifying server as one system, respectively by constructing two server systems being divided into a stock server system and a messenger server system as one system.

DETAILED DESCRIPTION - One exclusive program is installed in client management charge terminals(50-1,...,50-N), client terminals(70-1,...,70-N), and an investment counseling **companies** (60-1,...,60-2), respectively, for a stocks trading, a counseling, an information exchanging. Stocks quotations information being inputted from a server system(100) through a communication network, information of an investment counseling **company**, client manager, and other user, counseling data, information exchanging data are displayed in a screen of the exclusive program. Stocks trading data, stocks information inquiring data, counseling data, information exchanging data, and information transmitting data are outputted to the server system(100). A securing and certifying server(40) prevents an external person from

being connected and provides a security function through a coding of data between users. A connecting server(30) manages a connection of users and relays data between a user and a stocks system(10) and between a user and an information system(20).

pp; 1 DwgNo 1/10

Title Terms: STOCK; EXCHANGE; SYSTEM; SUPPORT; CLIENT; MANAGEMENT; INSTANT; MESSAGE; FUNCTION

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

20/5/28 (Item 21 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014172782 \*\*Image available\*\*

WPI Acc No: 2001-657010/200175

XRPX Acc No: N01-489724

**Module for the inter-connectivity of independent software applications in a data processing system by providing a time and expenses database and interface capability between payroll, accounts and billing applications**

Patent Assignee: PEOPLESOFT INC (PEOP-N); HALLIHAN D (HALL-I)

Inventor: HALLIHAN D

Number of Countries: 094 Number of Patents: 003

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200175598	A1	20011011	WO 2001US10993	A	20010404	200175 B
US 20010047316	A1	20011129	US 2000194377	P	20000404	200202
			US 2001827283	A	20010406	
AU 200149864	A	20011015	AU 200149864	A	20010404	200209

Priority Applications (No Type Date): US 2000194377 P 20000404; US 2001827283 A 20010406

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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WO 200175598	A1	E	23	G06F-009/44	
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Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW

US 20010047316	A1		G06F-017/60	Provisional application US 2000194377
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AU 200149864	A		G06F-009/44	Based on patent WO 200175598
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Abstract (Basic): WO 200175598 A1

NOVELTY - An inter-connectivity program module (100) interfaces with a human resources management system (120) and a financial server (110) to provide communications to the server via an interface (125) and a financial interface (115).

DETAILED DESCRIPTION - The server runs one or more independent software applications in order to process data for specific tasks and a data entry operator (150) enters data relating to various parameters, such as employee time card data and expenses into the module through rapid entry panels (160). The data are then sent through an interface (155) for storing in a database (105) until needed for processing in the system (120). INDEPENDENT CLAIMS are included for a machine readable medium with a program and for a data processing system and method.

USE - Interfacing between payroll, accounts and expense applications.

ADVANTAGE - Prompt and accurate disbursement of payments.

DESCRIPTION OF DRAWING(S) - The drawing is a diagram of a processing system

Program module (100)

Financial server (110)

Management system (120)

Data entry operator (150)

Rapid entry panels (160)

Database (105)

pp; 23 DwgNo 1/6

Title Terms: MODULE; INTER; CONNECT; INDEPENDENT; SOFTWARE; APPLY; DATA; PROCESS; SYSTEM; TIME; EXPENSE; DATABASE; INTERFACE; CAPABLE; ACCOUNT; BILL; APPLY

Derwent Class: T01

International Patent Class (Main): G06F-009/44; **G06F-017/60**

International Patent Class (Additional): G06F-015/16

File Segment: EPI

**20/5/29 (Item 22 from file: 350)**

DIALOG(R)File 350:Derwent WPIX

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014159292 \*\*Image available\*\*

WPI Acc No: 2001-643520/200174

XRPX Acc No: N01-481508

**Cyber exhibition hall system for goods sale, has exhibition representative to guide the visitor of cyber exhibition hall and assist him in payment and delivery of goods**

Patent Assignee: NEC CORP (NIDE )

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001256357	A	20010921	JP 200067330	A	20000310	200174 B

Priority Applications (No Type Date): JP 200067330 A 20000310

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2001256357	A		8	G06F-017/60	

Abstract (Basic): JP 2001256357 A

NOVELTY - A seller (3) uses an exhibition representative (1) to establish a cyber exhibition hall (2), based on exhibition contents. A visitor management function established by the representative, guides an internet user (4) visiting the hall. The representative assists the internet user to pay for the selected goods through a financial institution (5) and acquires goods through a delivery agent.

USE - For exhibition-cum-sale of goods through internet.

ADVANTAGE - Improves the **efficiency** of desired goods purchase by providing a **management function** for guiding an internet user through the cyber hall. Reduces the expenses remarkably when compared to a real exhibition.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the cyber exhibition hall system. (Drawing includes non-English language text).

Exhibition representative (1)

Cyber exhibition hall (2)

Seller (3)

Internet user (4)  
Financial institution (5)  
pp; 8 DwgNo 1/2  
Title Terms: EXHIBIT; HALL; SYSTEM; GOODS; SALE; EXHIBIT; REPRESENT; GUIDE;  
VISIT; EXHIBIT; HALL; ASSIST; PAY; DELIVER; GOODS  
Derwent Class: T01  
International Patent Class (Main): G06F-017/60  
File Segment: EPI

20/5/30 (Item 23 from file: 350)  
DIALOG(R)File 350:Derwent WPIX  
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014141308 \*\*Image available\*\*  
WPI Acc No: 2001-625519/200172  
XRPX Acc No: N01-466261

Automatic mail acquisition and verification apparatus has in-line module  
with scale and CCD camera arranged adjacent to main inserter, to weigh  
the mail and obtain image of address information

Patent Assignee: WELLS T R (WELL-I); WOJDYLA R (WOJD-I); BELL & HOWELL  
POSTAL SYSTEMS INC (BELH )

Inventor: WELLS T R; WOJDYLA R

Number of Countries: 022 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200156712	A2	20010809	WO 2001US3109	A	20010131	200172 B
US 20010032881	A1	20011025	US 2000179854	P	20000202	200172
			US 2001774432	A	20010130	
US 6510992	B2	20030128	US 2000179854	P	20000202	200311
			US 2001774432	A	20010130	
US 20030111524	A1	20030619	US 2000179854	P	20000202	200341
			US 2001774432	A	20010130	
			US 2003351409	A	20030127	

Priority Applications (No Type Date): US 2000179854 P 20000202; US  
2001774432 A 20010130; US 2003351409 A 20030127

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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WO 200156712	A2	E	23	B07C-001/00	
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Designated States (National): CN KR

Designated States (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LU  
MC NL PT SE TR

US 20010032881	A1		G06F-017/60	Provisional application US 2000179854
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US 6510992	B2		G06F-017/60	Provisional application US 2000179854
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US 20030111524	A1		G06F-017/00	Provisional application US 2000179854
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Cont of application US 2001774432

Cont of patent US 6510992

Abstract (Basic): WO 200156712 A2

NOVELTY - An in-line module (32) arranged adjacent to a mail  
inserter includes scale (38) for weighing mail (28) conveyed through  
path (34) and CCD camera (40) to capture image of address data on mail.  
An image processor is connected to control processor which is  
electronically linked to scale and camera, to synchronize acquisition,  
storage and **verification** of address **information** , postage value  
indicia on the mail.

USE - For **automatic** acquisition and verification of mail from  
mailers such as banks, credit card **management companies** , billing



department and mass mailing advertisers.

ADVANTAGE - Since the in-line mail weighing and image capture module is arranged adjacent to the mail inserter, the mailer can monitor their mailing process and make necessary corrections during mail production, without waiting for completion of mail production process, hence complete mail tracking and enhanced transportation planning and distribution of mail are ensured.

DESCRIPTION OF DRAWING(S) - The figure shows the plan schematic view of a mail inserter with in-line image capture and scale module.

Mail (28)

In-line module (32)

Path (34)

Scale (38)

Camera (40)

pp; 23 DwgNo 2/6

Title Terms: AUTOMATIC; MAIL; ACQUIRE; VERIFICATION; APPARATUS; LINE; MODULE; SCALE; CCD; CAMERA; ARRANGE; ADJACENT; MAIN; INSERT; WEIGH; MAIL; OBTAIN; IMAGE; ADDRESS; INFORMATION

Derwent Class: P43; T01; T05

International Patent Class (Main): B07C-001/00; G06F-017/00; G06F-017/60

File Segment: EPI; EngPI

20/5/31 (Item 24 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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014137807 \*\*Image available\*\*

WPI Acc No: 2001-622018/200172

XRPX Acc No: N01-464341

**Operating activity assistance device calculates operating activity assistance sheet for arranging activity plan and activity performance data in time series for each issue**

Patent Assignee: NOMURA SOGO KENKYUSHO KK (NOMU-N)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001250022	A	20010914	JP 200060220	A	20000306	200172 B

Priority Applications (No Type Date): JP 200060220 A 20000306

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2001250022	A		23	G06F-017/60	

Abstract (Basic): JP 2001250022 A

NOVELTY - A record section records input issue information data, activity plan data and activity performance data to respective databases. A calculation section calculates operating activity assistance sheet for arranging activity plan data and activity performance data in time series, for each issue. The calculated sheet is output by an output unit.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

(a) Operating activity assistance method;

(b) Recording medium

USE - For supporting activity of operating man or manager in a company .

ADVANTAGE - The operating activity assistance device performs easily self- **management** and subordinate **management** in operating **activity** using issue information data, activity plan data and activity

performance data.

DESCRIPTION OF DRAWING(S) - The figure shows the output screen about operating activity assistance for the managers. (Drawing includes non-English language text).

pp; 23 DwgNo 12/16

Title Terms: OPERATE; ACTIVE; ASSIST; DEVICE; CALCULATE; OPERATE; ACTIVE; ASSIST; SHEET; ARRANGE; ACTIVE; PLAN; ACTIVE; PERFORMANCE; DATA; TIME; SERIES; ISSUE

Derwent Class: T01

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): G06F-017/30

File Segment: EPI

20/5/32 (Item 25 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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014051902 \*\*Image available\*\*

WPI Acc No: 2001-536115/200159

Related WPI Acc No: 2001-316189; 2001-328390; 2001-328391; 2001-328392; 2001-328393; 2001-328394; 2001-457062; 2001-457063; 2001-536103; 2001-580695; 2001-580696; 2004-429593

XRPX Acc No: N01-398213

**Service level management function providing method for information technology enterprise , involves planning, designing and building the service level management function and deploying the function after testing**

Patent Assignee: ANDERSEN CONSULTING LLP (ANDE-N)

Inventor: ANAND S; BOND W C

Number of Countries: 093 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200126013	A1	20010412	WO 2000US27803	A	20001006	200159 B
AU 200111936	A	20010510	AU 200111936	A	20001006	200159

Priority Applications (No Type Date): US 99158259 P 19991006

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200126013 A1 E 65 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200111936 A G06F-017/60 Based on patent WO 200126013

Abstract (Basic): WO 200126013 A1

NOVELTY - The method involves designing the business processes, skills and user interaction for service level **management function** , after developing business **performance** model for service level **management** . The **management function** is deployed after validating technology infrastructure for service level management.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for computer system for allocating time and computing cost for building service level management function in information technology **organization** .

USE - For information technology **enterprise** such as business **organization** , charitable **organization** .

ADVANTAGE - Provides a service level management function and an estimator useful for determining the time and cost to provide such a function.

DESCRIPTION OF DRAWING(S) - The figure shows the representation of the steps in the method to provide a service level management function.

pp; 65 DwgNo 1/16

Title Terms: SERVICE; LEVEL; MANAGEMENT; FUNCTION; METHOD; INFORMATION; TECHNOLOGY; PLAN; DESIGN; BUILD; SERVICE; LEVEL; MANAGEMENT; FUNCTION; DEPLOY; FUNCTION; AFTER; TEST

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

20/5/33 (Item 26 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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013972769 \*\*Image available\*\*

WPI Acc No: 2001-456982/200149

XRPX Acc No: N01-338703

**Performance management system used in a processing environment, has database for storing processed data and user interface for integrating configuration and performance management functions**

Patent Assignee: PERFORMIX RES LTD (PERF-N)

Inventor: MCGLOIN C; MCGLOIN R

Number of Countries: 094 Number of Patents: 005

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200109783	A2	20010208	WO 2000IE74	A	20000608	200149 B
AU 200049462	A	20010219	AU 200049462	A	20000608	200149
EP 1198767	A2	20020424	EP 2000931514	A	20000608	200235
			WO 2000IE74	A	20000608	
IE 82250	B3	20020417	IE 2000466	A	20000608	200239
US 6694374	B1	20040217	WO 2000IE74	A	20000608	200413
			US 2000672828	A	20000929	

Priority Applications (No Type Date): IE 99665 A 19990803

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200109783 A2 E 48 G06F-017/60  
Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW  
Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW  
AU 200049462 A G06F-017/60 Based on patent WO 200109783  
EP 1198767 A2 E G06F-017/60 Based on patent WO 200109783  
Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI  
IE 82250 B3 G06F-017/60  
US 6694374 B1 G06F-013/100 CIP of application WO 2000IE74

Abstract (Basic): WO 200109783 A2

NOVELTY - The performance management system has a database (9) for storing processed data, and a user interface (7) for integrating the configuration and performance management functions .

DETAILED DESCRIPTION - The configuration functions (8) includes a call center configuration for configuring call center parameters in a

configuration data set, and a data dictionary function for formulating under user instruction, calculation rules, value inputs of rules and storage parameters for database fields. Several information management functions (6) capture raw data from an external customer service system (2), process captured data, and store processed data according to the data dictionary configuration.

USE - Used in a processing environment in which people resources account for large proportion of operational cost, associated costs and revenues are dependent on successful management of resource performance in terms of productivity, quality and behavior.

ADVANTAGE - Provides **organization** with single source for performance measurement information and configuration tool to allow manipulation of data and provides all users with consolidated view of their own performance or that of their teams, departments, sites or business units. Provides end-users with a process for managing performance which includes performance review, appraisal management, personal development plan and reward manager.

DESCRIPTION OF DRAWING(S) - The figure shows an overview block diagram of the performance management system.

External customer service system (2)

Information management functions (6)

User interface (7)

Configuration functions (8)

Database (9)

pp; 48 DwgNo 1a/7

Title Terms: PERFORMANCE; MANAGEMENT; SYSTEM; PROCESS; ENVIRONMENT;  
DATABASE; STORAGE; PROCESS; DATA; USER; INTERFACE; INTEGRATE;  
CONFIGURATION; PERFORMANCE; MANAGEMENT; FUNCTION

Derwent Class: T01; W01

International Patent Class (Main): G06F-013/100 ; G06F-017/60

File Segment: EPI

20/5/34 (Item 27 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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013805945 \*\*Image available\*\*

WPI Acc No: 2001-290157/200130

XRPX Acc No: N01-207289

**Pooled resource server for electronic commerce system, has processor that controls e-value transactions among groups of e-value stores and service group owners based on transaction information**

Patent Assignee: AMDAHL CORP (AMDA )

Inventor: BISHOP R L; SLUSHER J R

Number of Countries: 091 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200103079	A1	20010111	WO 2000US17960	A	20000629	200130 B
AU 200057802	A	20010122	AU 200057802	A	20000629	200130

Priority Applications (No Type Date): US 99347376 A 19990706

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200103079 A1 E 48 G07F-007/08

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY CA CH  
CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HU ID IL IN IS JP KE KG  
KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD  
SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR  
IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

Abstract (Basic): WO 200103079 A1

NOVELTY - The pooled resource server (30) has a storage unit (33) for storing transaction information for each of service group owners (40-1-40-G). A processor (34) controls e-value transactions among the groups of e-value stores and the service group owners based on the transaction information.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for an electronic commerce system.

USE - Used in electronic commerce system formed of service group owners, such as banks, having ownership, respectively, of groups of e-value stores.

ADVANTAGE - Maintains accounting entries to assure that funds are not disbursed in excess of funds provided by service group owners, or by agreement available for use in behalf of **institution**. Bypasses need for expanded data processing at each of the service group owners for processing of each e-value transfer. Maintains smart card policy in rules of each of the service group owners, in confidence from other **institutions**, so that **performance** of smart card **management functions** for each service group owner is confidential from other service group owners.

DESCRIPTION OF DRAWING(S) - The figure depicts the connection topology of a pooled resource server for an e-value system integrated with a conventional e-cash system.

Pooled resource server (30)  
Storage unit (33)  
Processor (34)  
Service group owners (40-1-40-G)  
pp; 48 DwgNo 1/5

Title Terms: RESOURCE; SERVE; ELECTRONIC; SYSTEM; PROCESSOR; CONTROL; VALUE ; TRANSACTION; GROUP; VALUE; STORAGE; SERVICE; GROUP; OWNER; BASED; TRANSACTION; INFORMATION

Derwent Class: T01; T05

International Patent Class (Main): G07F-007/08

International Patent Class (Additional): G06F-017/60 ; G07F-007/10

File Segment: EPI

20/5/35 (Item 28 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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013793457 \*\*Image available\*\*

WPI Acc No: 2001-277668/200129

XRPX Acc No: N01-198815

**Optimum risk management control for enterprise , involves optimum risk management using market and worst case estimation databases and performance value database, and evaluating it for comprehensive risk management**

Patent Assignee: HITACHI LTD (HITA )

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001060221	A	20010306	JP 99235011	A	19990823	200129 B

Priority Applications (No Type Date): JP 99235011 A 19990823

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 2001060221	A		8	G06F-017/60	

Abstract (Basic): JP 2001060221 A

NOVELTY - **Performance** value of **management activity**, is materialized through a market estimation database (36) to estimate anticipated profit and risk. A worst case estimation database (37) estimates risk not covered by **insurance**. A **performance** value database (2) estimates **management activity**, and analyzes risk/return control. Optimum risk is managed using databases, and is evaluated for managing comprehensive risk.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for optimum risk management controlling device.

USE - For **enterprise** management, funds allocation for new **industry**, and new product development.

ADVANTAGE - Comprehensive risk management is evaluated using optimum risk management, effectively.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram indicating the optimum risk management controlling method. (The drawing includes non-English language text).

Performance value database (2)

Market estimation database (36)

Worst case estimation database (37)

pp; 8 DwgNo 1/13

Title Terms: OPTIMUM; RISK; MANAGEMENT; CONTROL; OPTIMUM; RISK; MANAGEMENT; MARKET; WORST; CASE; ESTIMATE; PERFORMANCE; VALUE; DATABASE; EVALUATE; COMPREHENSIVE; RISK; MANAGEMENT

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

20/5/36 (Item 29 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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013522344 \*\*Image available\*\*

WPI Acc No: 2001-006550/200101

XRPX Acc No: N01-004701

**Integrated electronic inventory management system for agricultural products retail distribution industry, draws actual in-field schedule based on user input and application schedule uploaded from retailer system**

Patent Assignee: AGWORKS INC (AGWO-N)

Inventor: KAZBEROUK E S; MARTIN C A; PASHEYEV S L

Number of Countries: 091 Number of Patents: 003

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200049550	A1	20000824	WO 2000US4162	A	20000217	200101 B
AU 200030013	A	20000904	AU 200030013	A	20000217	200103
EP 1125229	A1	20010822	EP 2000908719	A	20000217	200149
			WO 2000US4162	A	20000217	

Priority Applications (No Type Date): US 99251965 A 19990217

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200049550 A1 E 54 G06F-017/60

Designated States (National): AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR

IE IT KE LS LU MC MW NL OA PT SD SE SL SZ TZ UG ZW  
AU 200030013 A G06F-017/60 Based on patent WO 200049550  
EP 1125229 A1 E G06F-017/60 Based on patent WO 200049550  
Designated States (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LI  
LU MC NL PT SE

Abstract (Basic): WO 200049550 A1

NOVELTY - A system program (28) is executed on local retailer system (18) to generate customer orders and application schedules based on user input, on receiving demand. Portable handheld system (42) uploads the schedules from system (18). Field program (44) is executed on the portable system to draw-out actual in-field schedule from the uploaded schedules. The drawn schedule is stored as driver log in system (18).

DETAILED DESCRIPTION - The system program interfaces with product inventory database (20), customer database (22), supplier database (24) and customer order database (26) to generate the customer orders and application schedules. The system program computes the quantity of the products to be delivered to meet the application demands and updates the inventory records. The driver log downloaded to the retailer system includes record of weather conditions for each scheduled application and information about field **activities**. A remote wholesaler system (46) executes monitoring program (48) to retrieve information about product delivery, from the local retailer system.

USE - For managing inventory, delivery and application of seed, feed, chemical fertilizer, herbicides, pesticides, fungicides in agricultural products retail distribution industry. Also, in chemical distribution industry and other product distribution industries.

ADVANTAGE - By the management of product data in time stamped manner, fraud in manufacturing and marketing programs is reduced. As updating is automatically performed, mistakes in entry or repeated entry are prevented. Market trends can be available to the wholesale dealer reliably by providing product delivery information, hence carryover of excess inventory can be reduced. By providing **real - time** access to **management** data for the retailer, manufacturer and distributor, the farm **industry** can managed in more **efficient** and cost effective manner.

DESCRIPTION OF DRAWING(S) - The figure shows the model plan of inventory management system.

Retailer system (18)  
Product inventory database (20)  
Customer database (22)  
Supplier database (24)  
Customer order database (26)  
System program (28)  
Portable handheld system (42)  
Field program (44)  
Remote wholesaler system (46)  
Monitoring program (48)  
pp; 54 DwgNo 1/13

Title Terms: INTEGRATE; ELECTRONIC; INVENTORY; MANAGEMENT; SYSTEM;  
AGRICULTURE; PRODUCT; RETAIL; DISTRIBUTE; INDUSTRIAL; DRAW; ACTUAL; FIELD  
; SCHEDULE; BASED; USER; INPUT; APPLY; SCHEDULE; RETAIL; SYSTEM

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

20/5/37 (Item 30 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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013011441 \*\*Image available\*\*

WPI Acc No: 2000-183293/200016

XRPX Acc No: N00-135143

**Management training simulation method for computer system**

Patent Assignee: SUMMERS G J (SUMM-I)

Inventor: SUMMERS G J

Number of Countries: 087 Number of Patents: 006

**Patent Family:**

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200007129	A1	20000210	WO 99US17467	A	19990730	200016 B
AU 9954624	A	20000221	AU 9954624	A	19990730	200029
EP 1099182	A1	20010516	EP 99940845	A	19990730	200128
			WO 99US17467	A	19990730	
US 6236955	B1	20010522	US 9894900	A	19980731	200130
			US 99141738	A	19990630	
			US 99364489	A	19990730	
US 6408263	B1	20020618	US 9894900	A	19980731	200244
			US 99141738	A	19990630	
			US 99364280	A	19990730	
US 20020194056	A1	20021219	US 9894900	A	19980731	200303
			US 99141738	A	19990630	
			US 99364280	A	19990730	
			US 99364489	A	19990730	
			US 2002141997	A	20020508	

Priority Applications (No Type Date): US 99141738 P 19990630; US 9894900 P 19980731; US 99364489 A 19990730; US 99364280 A 19990730; US 2002141997 A 20020508

**Patent Details:**

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200007129 A1 E 98 G06F-017/60

Designated States (National): AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW NL OA PT SD SE SL SZ UG ZW

AU 9954624 A G06F-017/60 Based on patent WO 200007129

EP 1099182 A1 E G06F-017/60 Based on patent WO 200007129

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI

US 6236955 B1 G05B-017/00 Provisional application US 9894900  
Provisional application US 99141738

US 6408263 B1 G05B-017/00 Provisional application US 9894900  
Provisional application US 99141738

US 20020194056 A1 G06F-017/60 Provisional application US 9894900

Provisional application US 99141738  
CIP of application US 99364280  
CIP of application US 99364489  
CIP of patent US 6236955  
CIP of patent US 6408263

**Abstract (Basic): WO 200007129 A1**

NOVELTY - A revised product design is obtained from a user and sent to a market place (801). Market place information is revised based on product design processed with a multi-peak value **function** (803). The revised market place information is provided to user in response to obtained search query, through provision of current state information of a firm (805) such that user obtains the product design transmission



result.

**DETAILED DESCRIPTION** - The method involves defining a simulated business situation including a competitive market place, firms and a set of products represented by an attribute characteristic representation. Each particular firm provides one or more products with predetermined designs in the market place under control of a particular user to derive revenues from the provided products. A search query is obtained from the user selectively provided with market place information concerning subset of the product set and market place **performance** data. Predetermined information concerning the current state of the firm is provided to the user through the user's control.

An **INDEPENDENT CLAIM** is also included for a management training system.

**USE** - For individual training in managerial judgement and decision making on computer system. Also applicable for teaching wide variety of subjects including marketing, finance, accounting, business strategy supply chain management and organization design.

**ADVANTAGE** - Facilitates practical learning of user e.g. manager without risking user's career and company. Provides superior model of innovations and technological advance. Enables configuring role of information and knowledge in **management** and **industry dynamics**, thereby enabling student's development and application knowledge. Improves understanding of business **management**.

**DESCRIPTION OF DRAWING(S)** - The figure shows the block diagram of the architecture a MTS.

Market place (801)

Multi-peak value **function** (803)

Firm (805)

pp; 98 DwgNo 8/23

Title Terms: MANAGEMENT; TRAINING; SIMULATE; METHOD; COMPUTER; SYSTEM

Derwent Class: T01

International Patent Class (Main): G05B-017/00; **G06F-017/60**

File Segment: EPI

**20/5/38 (Item 31 from file: 350)**

DIALOG(R)File 350:Derwent WPIX

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012960295 \*\*Image available\*\*

WPI Acc No: 2000-132145/200012

XRPX Acc No: N00-099910

**Activity cost calculation device for goods and services in corporations or enterprises - multiplies resources unit price, resources consumption and updated frequency of activity stored in database to compute activity cost for every service activity unit**

Patent Assignee: PRICE WATERHOUSE CONSULTANT KK (PRIC-N)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2000003389	A	20000107	JP 98181567	A	1998061	200012 B

Priority Applications (No Type Date): JP 98181567 A 19980612

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
JP 2000003389	A	37	G06F-017/60	

Abstract (Basic): JP 2000003389 A

**NOVELTY** - A controller (100) multiplies resources unit price, resources consumption and updated frequency of activity stored in

database, to compute activity cost for every service activity unit.  
DETAILED DESCRIPTION - A database (201-203) records data for every service activity unit from each field of resources unit price showing time unit price per one activity. The resources consumption showing necessary time for one activity, and frequency of activity per unit period is also stored in database.

USE - For calculating activity cost of goods and services in corporations or enterprises .

ADVANTAGE - Improves service efficiency hence improving enterprise management by calculating activity cost about service activity quickly. DESCRIPTION OF DRAWING(S) - The figure shows system diagram of activity cost calculation device. (100) Controller; (201-203) Database.

Dwg.1/33

Title Terms: ACTIVE; COST; CALCULATE; DEVICE; GOODS; SERVICE;  
MULTIPLICATION; RESOURCE; UNIT; PRICE; RESOURCE; CONSUME; UPDATE;  
FREQUENCY; ACTIVE; STORAGE; DATABASE; COMPUTATION; ACTIVE; COST; SERVICE;  
ACTIVE; UNIT

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

20/5/39 (Item 32 from file: 350)

DIALOG(R) File 350:Derwent WPIX

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008946120 \*\*Image available\*\*

WPI Acc No: 1992-073389/199210

XRPX Acc No: N92-055189

Damage loss claim processing appts. with activity logging - creates file for each case from initial transaction record consisting of keyboard-accessed preformatted screens displayed locally

Patent Assignee: ITT CORP (INTT ); HARTFORD FIRE INSURANCE CO (HART-N);  
INT TELEPHONE & TELEGRAPH CORP (INTT )

Inventor: BARR R; BEAUCHESNE L; BENSON R; BURDICK M; DUFFY J; FLETCHER P;  
FRITZ D; GADDAS J R; GIRARDINI J; GUILMETTE R; HUGHES D; LAYTUBBY L; LONG  
J; MACHNICH C; MONTRESOR B; MOORE S; PATCH T; POLLNOW R; PRIGNON G;  
RETARTHA A; ROUND M J; ROUND M; MAYTUBBY L

Number of Countries: 015 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 472786	A	19920304	EP 90309383	A	19900828	199210 B
CA 2024320	A	19920301				199224 N
EP 472786	B1	19960313	EP 90309383	A	19900828	199615
DE 69025935	E	19960418	DE 625935	A	19900828	199621
			EP 90309383	A	19900828	

Priority Applications (No Type Date): EP 90309383 A 19900828

Cited Patents: 4.Jnl.Ref; EP 269875; US 4503499

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

EP 472786 A

Designated States (Regional): AT BE CH DE ES FR GB GR IT LI LU NL SE

EP 472786 B1 E 80 G06F-017/60

Designated States (Regional): AT BE CH DE DK ES FR GB GR IT LI LU NL SE

DE 69025935 E G06F-017/60 Based on patent EP 472786

CA 2024320 A G06F-015/403

Abstract (Basic): EP 472786 A

The local data processing station (32) comprising printers (48, 52) and display I/O equipment (40) is linked to local and remote display

stations (36, 34) and to a remote host computer (62) via telephone lines (56, 58, 64). Information received (in a notice of loss) is stored in a disc (42). A claims file is created for review on the supervisor's screen (70). The claim handler accesses various **functions** (diary, **activity** log, payment transaction etc.) through the keyboard (68). Printout is managed through a print queue.

ADVANTAGE - Work in process is tracked, response to telephone enquires is accelerated and paperwork reduced. (8lpp Dwg.No.5/8

Title Terms: DAMAGE; LOSS; CLAIM; PROCESS; APPARATUS; ACTIVE; LOG; FILE;  
CASE; INITIAL; TRANSACTION; RECORD; CONSIST; KEYBOARD; ACCESS; SCREEN;  
DISPLAY; LOCAL

Derwent Class: T01

International Patent Class (Main): G06F-015/403; **G06F-017/60**

International Patent Class (Additional): G06F-015/21; G06F-015/40

File Segment: EPI

Set	Items	Description
S1	3	AU=(PENNINGTON A? OR PENNINGTON, A?)
S2	6118005	COMPANY OR COMPANIES OR INSTITUTION? ? OR ESTABLISHMENT? OR INCORPORATION? OR CORPORATION? OR ORGANIZATION? OR ORGANISATION? OR ENTERPRISE? OR INDUSTRY OR INSURANCE
S3	2283976	ADMINISTRATION OR MANAGEMENT OR MANAGING
S4	1093861	FUNCTION? ? OR ACTIVIT?
S5	4552650	INFORMATION OR DATA OR INFO
S6	612977	QUEU? OR WAIT? OR LATER
S7	1452431	PERFORMANCE OR EFFICIEN?
S8	932108	REALTIME OR REAL()TIME OR INSTANT? OR ON(1W)FLY OR AUTOMAT? OR DYNAMIC?
S9	16767	PEOPLESOFTE OR PEOPLE()SOFT
S10	560286	S3(5N)S2
S11	27725	S10(5N)(S4 OR S7)
S12	5318	S11(20N)S5
S13	254	S12 AND S9
S14	5	S13 NOT PY>1996
S15	1058	S12 NOT PY>1996
S16	75	S15(20N)(S6 OR S8)
S17	67	S16 NOT PD=19960625:20000826
S18	67	RD (unique items)
S19	1632	S9 NOT PY>1996
S20	506	S19 AND S10
S21	360	S20 NOT PD=19960625:20000826
S22	251	RD (unique items)
S23	124	S22(40N)(S4 OR S7)
S24	190	S18 OR S23
S25	190	RD (unique items) <i>considered title, Hwic</i>

? show file

File 15:ABI/Inform(R) 1971-2004/Aug 26

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File 9:Business & Industry(R) Jul/1994-2004/Aug 25

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File 610:Business Wire 1999-2004/Aug 26

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File 810:Business Wire 1986-1999/Feb 28

(c) 1999 Business Wire

25/3,K/1 (Item 1 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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01270570 99-19966

**Enterprise resource planning software offers EHS execs a strategic platform for business, compliance improvement**

Connor, Jeb

Environmental Management Today v7n2 PP: 23 May/Jun 1996

ISSN: 1054-7517 JRNL CODE: ETO

WORD COUNT: 1815

...TEXT: generation of enterprise business software called Enterprise Resource Planning Systems (ERP). ERP systems permit the **enterprise** -wide **management** of resources, and the integration of sales forecasts, procurement and inventory management, manufacturing control, project management, EHS, distribution, transportation, and finance within and across business **functions** . ERP systems that are based on open client/server platforms can be implemented rapidly, are... multiple production and operational processes within a single manufacturing site, and presents an attractive price/ **performance** value. Baan has gained significant acceptance among manufacturing companies with multinational operations and is beginning to penetrate the process and aerospace industries.

**Peoplesoft** , headquartered in Pleasanton, Calif., is another rapidly growing ERP software company. Its initial focus was **enterprise** human resource management systems. Today, Peoplesoft has expanded its functionality around a common data model...

25/3,K/2 (Item 2 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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01244427 98-93822

**A captive audience: Developing an installed customer base**

Lamoureux, Louis

Business Quarterly v60n3 PP: 66-72 Spring 1996

ISSN: 0007-6996 JRNL CODE: BSQ

WORD COUNT: 2789

...TEXT: we can find some answers.

ERPs are software systems that incorporate a company's various **functions** , such as manufacturing, finance, customer service, distribution, sales and human resources. The main feature of an ERP system is its seamless sharing of information across **functions** . Successful companies playing in this market include Baan, JD Edwards, Oracle, **PeopleSoft** , QAD and SAP. As a group, these companies had ERP revenues in 1995 totalling about...

25/3,K/3 (Item 3 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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01238717 98-88112

**Unix or NT?**

Hill, Sidney

Manufacturing Systems v14n6 PP: 18-22 Jun 1996

ISSN: 0748-948X JRNL CODE: MFS

WORD COUNT: 2462

...TEXT: manufacturers with less than 50 users, or as a departmental server handling a few specific **functions** like file or message **management** within a larger **enterprise** network. This idea became conventional industry wisdom after the less-than-spectacular launch of the...

25/3,K/4 (Item 4 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01235440 98-84835

**Tivoli merges with IBM to offer end-to-end systems management**

Heidel, Ruth

Capacity Management Review v24n5 PP: 1, 16+ May 1996

ISSN: 0091-7206 JRNL CODE: PPR

WORD COUNT: 1870

...TEXT: and (4) Operations and Administration.

(Table Omitted)

Deployment Management. This process is defined as "the **automation** of **enterprise** -wide configuration and change **management activities** ." **Functions** include software distribution, inventory management, and asset management.

Availability Management. This process is defined as "gathering, collecting, and routing **information** regarding the status of all aspects of the ... environment for proactive management action." Availability functions include event/ **automation** servers, network management, performance management, and performance analysis/reporting.

(Chart Omitted)

Security Management. This management...

25/3,K/5 (Item 5 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01234520 98-83915

**Finance of the future--more than numbers**

Way, Paul

Insurance & Technology v21n6 PP: 24-30 Jun 1996

ISSN: 0892-8533 JRNL CODE: IIN

WORD COUNT: 1025

...TEXT: s finance department to a "shared service" concept among business units, where consolidated systems performed **functions** for several subsidiaries that had run independent systems in the past. A key component of that, says Colborn, was the deployment in January of a single general ledger system, from **PeopleSoft** , replacing three different systems. In conjunction, the company shifted all its systems to a client...

25/3,K/6 (Item 6 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01225992 98-75387

**Pinpointing priorities**

Heck, Mike

InfoWorld v18n23 PP: 78-79 Jun 3, 1996

ISSN: 0199-6649 JRNL CODE: IFW

WORD COUNT: 1134

...TEXT: and resume tasks, which enables resources to complete high-priority jobs before returning to noncritical **activities later**.

**Managing** huge projects requires the **organizational** muscle that these higher end products provide. You'll frequently have the option to create custom activity codes or **data** items that are unique to your industry.

Cost management, too, is a high-end project...

**25/3,K/7 (Item 7 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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01221643 98-71038

**Is it a lot of hype? Hypermedia approach to document processing**

Challa, Chandrashekar D; Redmond, Richard T

Journal of Systems Management v47n3 PP: 12-21 May/Jun 1996

ISSN: 0022-4839 JRNL CODE: JSM

WORD COUNT: 5867

...TEXT: differences in the systems development life cycle when designing image-based systems versus database systems.

**Automation** of business **information** processing began when computers were first available for use. With database **management** systems designed to support an **organization**'s business **activities**, even more manual business systems became **automated**. These systems included payroll, inventory control, accounts receivable, etc. Normally database systems supporting a specific...

**25/3,K/8 (Item 8 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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01211059 98-60454

**Client/server: HR's helping hand?**

Greengard, Samuel

Personnel Journal v75n5 PP: 90-98 May 1996

ISSN: 0031-5745 JRNL CODE: PEJ

WORD COUNT: 2769

...TEXT: able to query the database on their own, they're able to handle virtually any **function** and field any phone call because their **PeopleSoft** system makes data so easily available within the universes of payroll, benefits and pension. The...

**25/3,K/9 (Item 9 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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01194715 98-44110

**SQL Server schedule set**

Foley, John

Informationweek n576 PP: 22 Apr 22, 1996

ISSN: 8750-6874 JRNL CODE: IWK

ABSTRACT: On April 16, 1996, Microsoft unveiled SQL Server 6.5, an upgrade of the **company** 's Windows NT relational database **management** system. Key features include better **performance** , Internet integration, new **data** -analysis and management tools, a **dynamic** locking architecture, and multiplatform replication. Features on the drawing board for the next 2 releases...

25/3,K/10 (Item 10 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01175110 98-24505

**Integrated redesign solutions with electronic commerce**

Tabor, Mark; Nason, Cathy W; McDonough, Stephen G

TMA Journal v16n1 PP: 8-13 Jan/Feb 1996

ISSN: 1080-1162 JRNL CODE: JCG

WORD COUNT: 2304

...TEXT: strategies are depicted in Exhibit 3.

From the beginning, Insignia has developed an evolving workflow **automation** architecture Workflow **automation** can be defined as "A tool kit for the analysis and **automation** of **information** -based tasks and **activities** across an **organization** ." The entire cash **management** process cycle has been involved in the architecture's development.

The rest of this article...

25/3,K/11 (Item 11 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01163753 98-13148

**MCI's one-stop shop**

King, Julia

Computerworld v30n9 PP: SI15 Feb 26, 1996

ISSN: 0010-4841 JRNL CODE: COW

WORD COUNT: 282

...TEXT: systems, and its own voice and data services to furnish users with what it calls **enterprise management** services.

"We'll bundle network **activity** , applications licensing, help-desk support and infrastructure to provide users with whatever applications they want...

25/3,K/12 (Item 12 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01138504 97-87898



**Reengineering HR through information technology**

Yeung, Arthur; Brockbank, Wayne  
Human Resource Planning v18n2 PP: 24-37 1995  
ISSN: 0199-8986 JRNL CODE: HRP  
WORD COUNT: 6049

...TEXT: a dozen articles in the field of HR competencies, organizational culture, the transformation of HR **functions**, and organizational learning capabilities that appeared in Human Resource Management Journal, Human Resource Planning Journal, Research in Personnel and Human Resource **Management**, Research in **Organizational** Change and Development, and Personnel Administrator. In addition, he is a co-author of Human...

**25/3,K/13 (Item 13 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)  
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01128691 97-78085

**New "agents" distribute management**

Yasin, Rutrell  
CommunicationsWeek n584 PP: 1, 136 Nov 13, 1995  
ISSN: 0746-8121 JRNL CODE: CWE

...ABSTRACT: from a centralized model to one that is truly distributed. Agents, which act like small, **automated** applications, can be incorporated into applications or devices to deliver **information** back to the central management application. Domain Manager is an intelligent agent that will provide fault and **performance management** for distributed subnetworks.

**Enterprise** Manager will give administrators an overall view of all managed objects, integrating systems, network, database...

**25/3,K/14 (Item 14 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)  
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01115087 97-64481

**Going for the jugular**

Southwick, Karen  
Upside v7n11 PP: 52-62 Nov 1995  
ISSN: 1052-0341 JRNL CODE: UPS  
WORD COUNT: 5172

...TEXT: that are using its client-server applications. In July it set up a new division, **PeopleSoft** Federal, to push its HR management suite to the federal market by adding specific customized **functions**. And in April, it established a joint venture with Solutions for Education Administrators, a Los... calls at least one user a month and fills out a report on customer satisfaction. **PeopleSoft** is so concerned about customer feedback that it put the **functions** of application development and customer service under one SVP, Peggy Taylor. "I want developers to have direct contact with customers," she says. "In most software companies, it's either/or."

**PeopleSoft**'s business partners, such as Andersen Consulting or Price Waterhouse, also fall under her aegis...

... distributed applications via objects across the enterprise, somewhat of a holy grail for tools makers.

**PeopleSoft**'s underlying client-centered architecture could run into problems as the company attempts to scale...

... for the enterprise. Human resources is not a particularly demanding area, says Upin, but as **PeopleSoft** : moves into transactions-heavy **functions** like financials and distribution, having a fat client bogs down the network because users must constantly access the database to pull down information to their desktops for processing. "Can **PeopleSoft** 's architecture handle 500 users at the same time?" he wonders.

PeopleSoft realized it had...

... wall with financials because of the heavier need for transactions, and started to move some **functions** off the desktop onto the server. But they're still essentially left with an older client-server architecture."

Tierkel rejects criticisms that **PeopleSoft** can't scale. "Having a fat client was a way for us to move away... on functionality and on the corporation's confidence in the vendor's ability to deliver **performance** and functional expectations." He adds that Oracle's application partitioning allows it to avoid **PeopleSoft** 's fat-client problem by splitting processing between the database and client.

Arnold allows that **PeopleSoft** , one of the Oracle database's biggest ISVs, has a "very strong" HR product. "Now...Systems Inc., formed a subsidiary in July called Mower Inc. that will compete squarely with **PeopleSoft** 's HR/payroll module. "We are positioning ourselves as best of breed," says Mike Green, InPower's president and CEO. The subsidiary will emphasize more complex HR/payroll **functions** like pay for **performance** and total compensation administration. **PeopleSoft** is in a schizophrenic position, Green says, because they're big enough in HR to...

25/3,K/15 (Item 15 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01114881 97-64275

**Parallel computing cart still chasing the horse**

Courtney, Philip E

Software Magazine v15n12 PP: 60-64 Nov 1995

ISSN: 0897-8085 JRNL CODE: SMG

WORD COUNT: 2360

...ABSTRACT: up with the increasing demand for parallel computers. The complexity of parallel architectures has many **companies** scrambling for systems **management** solutions - a critical task in distributed environments where multiple platforms require consolidated **activities** . Systems management vendors are addressing the need. In addition to IBM, vendors offering solutions for...

...TEXT: of information found in expansive databases."

Equally important, the complexity of parallel architectures has many **companies** scrambling for systems **management** solutions -- a critical task in distributed environments where multiple platforms require consolidated **activities** . "Any issue that relates to systems management is on the forefront of the agenda for...

25/3,K/16 (Item 16 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01112384 97-61778

**Software Magazine's directory of service & support providers**

Anonymous

Software Magazine v15n11 (Special Issue) PP: 58-65 Oct 1995

ISSN: 0897-8085 JRNL CODE: SMG

WORD COUNT: 4708

...TEXT: diagnostic benchmark services, as well as our solution offerings. We also market training programs in **function** point analysis, software quality, and software measurement and estimation.

Technology Solutions Company

205 North Michigan...

...IL 60601

Tel: 312-819-2250

Fax: 312-819-2299

TSC offers consulting services for **managing** change and enhancing **organizational** effectiveness for organizations undergoing technology and process change. Services include organizational readiness assessments, cultural profiling...

25/3,K/17 (Item 17 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01098548 97-47942

**The Forbes Four Hundred: Billionaires**

Anonymous

Forbes v156n9 PP: 108-272 Oct 16, 1995

ISSN: 0015-6914 JRNL CODE: FBR

WORD COUNT: 41876

...TEXT: IRS. Lives on 900-acre "Thorndale" estate, plays polo. "I don't really have a **management function** ." **Company** now managed by fourth generation. Founder's great-great-grandson, also Oakleigh, 38: CEO, President...

25/3,K/18 (Item 18 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01095647 97-45041

**Financial software products**

Anonymous

Management Accounting v77n3 PP: 103-112 Sep 1995

ISSN: 0025-1690 JRNL CODE: NAA

WORD COUNT: 8071

...TEXT: information. When combined with high-impact technologies like Workflow and COOL archival data access, they **function** as more than simple accounting modules. Computron Financials becomes a dynamic information and process management system that enables action **management** across the **enterprise** . Computron Financials allows companies with diverse environments in multiple locations to standardize on a single...

25/3,K/19 (Item 19 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01095640 97-45034

**Hyperion: Software titan**

Williams, Kathy; Hart, James

Management Accounting v77n3 PP: 75-78 Sep 1995

ISSN: 0025-1690 JRNL CODE: NAA

WORD COUNT: 3545

...TEXT: reporting and consolidation and analysis capabilities in addition to the basic general ledger/payables/receivables **functions** . They'll have to have a technology that will last into the second generation of client/servers, which goes beyond the SAP and **Peoplesoft** generation, which were the early starts. The companies that came later into the market have...

25/3,K/20 (Item 20 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01095634 97-45028

**Microsoft's foundation for business**

O Connell, Heide A

Management Accounting v77n3 PP: 46-53 Sep 1995

ISSN: 0025-1690 JRNL CODE: NAA

WORD COUNT: 4347

...TEXT: server accounting application that can be run independently or integrated with Hyperion Enterprise, a financial **management** line of consolidation and reporting applications. The third component of the suite, Hyperion Pillar is...

... is a recent acquisition. Hyperion Pillar enables line managers to compare budgets and forecasts for **performance** tracking and plan updating.

Hyperion Software has more than 2,300 customers worldwide, including more ...

25/3,K/21 (Item 21 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01094955 97-44349

**Management of libraries in Saudi Arabia: Practices and constraints**

Siddiqui, Moid Ahmad

Library Management v16n6 PP: 24-32 1995

ISSN: 0143-5124 JRNL CODE: LBM

WORD COUNT: 4309

...TEXT: Arabian Consulting House, and the Saudi ARAMCO are noted for their important role in the **performance** of their respective **institutions** . The **management** of these libraries is aware of the pivotal role they have to play and there is considerable emphasis on **information** work rather than conventional lending library functions.

Special libraries of Saudi Arabia have not lagged behind in respect of **automation** with a view to provide better and improved facilities to their users. Saudi Aramco in...

**25/3,K/22 (Item 22 from file: 15)**  
DIALOG(R)File 15:ABI/Inform(R)  
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01068472 97-17866

**Agency merger planning can offset cultural clash**

Cunningham, Sharon

Best's Review (Prop/Casualty) v96n4 PP: 66 Aug 1995

ISSN: 0161-7745 JRNL CODE: BIP

WORD COUNT: 785

...TEXT: to accomplish without assistance from a third party experienced in merger integration.

After analyzing the **data**, the merger team should decide how to integrate areas such as **management functions**, **companies**, positions, locations, **automation**, advertising and promotion.

The objective is to take advantage of the talents and capabilities of...

**25/3,K/23 (Item 23 from file: 15)**  
DIALOG(R)File 15:ABI/Inform(R)  
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01055721 97-05115

**Microsoft spruces up database offerings**

Ricciuti, Mike

InfoWorld v17n25 PP: 10 Jun 19, 1995

ISSN: 0199-6649 JRNL CODE: IFW

WORD COUNT: 561

...TEXT: Systems division at Microsoft. The update includes built-in data replication; a customizable OLE-based **management** tool, called SQL **Enterprise** Manager, for administering multiple copies of SQL Server from a central location (see story, page 27); a parallel architecture for improved **performance**; and support for the ANSI SQL 92 data access language standard.

SQL Server 6.0...

**25/3,K/24 (Item 24 from file: 15)**  
DIALOG(R)File 15:ABI/Inform(R)  
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01045977 96-95370

**When HRMS goes global: Managing the data highway**

Greengard, Samuel

Personnel Journal v74n6 PP: 90-96+ Jun 1995

ISSN: 0031-5745 JRNL CODE: PEJ

WORD COUNT: 5751

TEXT: Michael P. Corey knows how challenging it is to coordinate HR

management systems when your company has a presence in 83 countries. Without efficient hardware, software, and HR strategies to back it all up, the corporate data highway can...

25/3,K/25 (Item 25 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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01037201 96-86594  
**Payroll provider adds client/server outsourcing**  
Cafasso, Rosemary  
Computerworld v29n20 PP: 70 May 15, 1995  
ISSN: 0010-4841 JRNL CODE: COW  
WORD COUNT: 483

...TEXT: investment."

Nelson said his staff looked at other human resources software, including a package from **PeopleSoft**. It would have cost about \$250,000 to get the full set of functions needed, the staff estimated.

Nelson would not reveal his exact ADP costs but said the...

25/3,K/26 (Item 26 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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01031543 96-80936  
**The stock-pickers' ball**  
Gruner, Stephanie  
Inc. v17n6 PP: 115-118 May 1995  
ISSN: 0162-8968 JRNL CODE: INO  
WORD COUNT: 2666

...TEXT: Driehaus Capital Management Chicago

ASSETS: Manages \$532 million, with a focus on small-cap stocks

**PERFORMANCE** : An annualized return of 27.88% over the last five years

TOP INC. 100 PICKS: Alantec, Alliance Semiconductor, **PeopleSoft**, Roberts Pharmaceutical, Wonderware

We're really growth buyers. We believe that earnings growth is the...USA Research & Management Los Angeles

ASSETS: Manages \$175 million, with a focus on growth stocks

**PERFORMANCE** : An annualized return of 3.14% since the fund's inception, on April 4, 1992

TOP INC. 100 PICKS: Boston Chicken, Lone Star Steakhouse & Saloon, **PeopleSoft**, PetSmart, Steris

We're looking for the stocks with the strongest acceleration in earnings combined...

25/3,K/27 (Item 27 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)  
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00969629 96-19022

**Beyond the bottom line: Gainsharing and organizational development**

Band, D C; Scanlan, Gerald; Tustin, Charles M

Personnel Review v23n8 PP: 17-32 1994

ISSN: 0048-3486 JRNL CODE: PRV

WORD COUNT: 6419

...TEXT: reason for this is that the effects which Hanlon and Taylor hypothesize neatly fit the **organizational** development **dynamic** . Conceived in **performance** **management** terms, their model confirms the importance of alignment between the compensation scheme and organizational **information** flows and contextual factors such as culture and structure. It follows then that, provided congruence...

**25/3,K/28 (Item 28 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00961411 96-10804

**Time to consider systems integration? Software vendors comment**

Rothberg, Gabriel B

National Real Estate Investor v37n1 PP: 27-32+ Jan 1995

ISSN: 0027-9994 JRNL CODE: NRE

WORD COUNT: 6600

...TEXT: in all areas of the company resulting in a demand for state-of-the-art **industry** -oriented products for space **management** , leasing support, facilities management and **performance** monitoring/ measurement **activities** .

While individual users throughout an organization may recognize the need and have the desire to...will be the wave of the near future.

AMSI, Houston, Kathleen Bowley: Within the property **management** **industry** , we see a definite trend in companies toward systems integration as they realize the increased **efficiency** and improved bottom line that can result from automating their operations. In an effort to meet the evolving needs of property **management** **organizations** , AMSI has forged several strategic alliances, including a business partnership with PlanData Systems that resulted...

**25/3,K/29 (Item 29 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00959360 96-08753

**Software tsunami headed this way**

McClellan, Stephen T; Shilakes, Christopher C

Computerworld v29n1 PP: 59 Dec 26, 1994/Jan 2, 1995

ISSN: 0010-4841 JRNL CODE: COW

WORD COUNT: 522

...TEXT: tools as well as Microsoft's merger with Intuit are just a prelude to 1995 **activity** .

Continued industry consolidation means added challenge for users. While it may translate into improved financial viability, such upheaval often defocuses **company management** and disrupts development efforts. So be prepared for the tsunamis of 1995.

25/3,K/30 (Item 30 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00941973 95-91365

**Office technology**

Barth, Claire

Management Accounting v76n5 PP: 66-68 Nov 1994

ISSN: 0025-1690 JRNL CODE: NAA

WORD COUNT: 1717

...TEXT: to the complete line of R/3 client/server software, including new business processes and **industry** -specific capabilities that address information **management** requirements of manufacturing logistics, sales and distribution, and finance departments. The most important new capabilities ...

...the R/3-Manufacturing applications, providing extended functionality for both repetitive and discrete manufacturers. An **activity** -based costing module is included. With Release 2.2, R/3 documentation is available in...

...R/3 Logistics System to cover corporate enterprise resource planning and integrated supply chain management.

**PeopleSoft** , Inc. has introduced **PeopleSoft** Purchasing, a feature-and **function** -rich application designed to meet large organizations' requirements for requisitioning, purchasing, and receiving raw materials...

25/3,K/31 (Item 31 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00913813 95-63205

**The use of different information channels in an organizational context**

Zeffane, Rachid M; Cheek, Bruce

Management Research News: MRN v17n3,4 PP: 1-16 1994

ISSN: 0140-9174 JRNL CODE: MRN

WORD COUNT: 6543

...TEXT: as reference manuals. In addition, they may also constitute the means to facilitate higher level ( **management** ) **activities** and potentially **organizational** learning.

In many cases, organizations are actively evaluating the capacities and potential of electronic **data** processing because of its growing use in their particular industries. The extensive use of computer systems may lead to extensive **automation** of tasks and increase connectedness across users within the workplace (Ghani, 1992; Zeffane & Cheek, 1993...

25/3,K/32 (Item 32 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00901514 95-50906

**Self-management information system for the service industry: A conceptual model**

Griffin, Robert K; Baldwin, Dirk; Sumichrast, Robert T

Journal of Management Information Systems: JMIS v10n4 PP: 111-133 Spring 1994

ISSN: 0742-1222 JRNL CODE: JMI

WORD COUNT: 8382

...TEXT: decision histories are required. This difference is diagramed in figure 4 by arrows showing coordination **information** passing from one team to another.

To some degree, the **automated information** systems that support traditional **organizations** can be adapted to self- **management** business **activities** (e.g., planning, directing, organizing, staffing, and controlling) because these activities are performed by every...

**25/3,K/33 (Item 33 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00898639 95-48031

**Evolution continues in MRP II-type systems**

Parker, Kevin

Manufacturing Systems v12n7 PP: 32-54 Jul 1994

ISSN: 0748-948X JRNL CODE: MFS

WORD COUNT: 7602

...TEXT: SYSTEMS

**A TWO-PRONGED APPROACH**

Effective Management Systems (EMS), Milwaukee, offers the Time Critical Manufacturing- **Enterprise Management** System (TCM-EMS) system that helps companies reduce order cycles, shorten lead times, improve manufacturing **efficiencies** and increase productivity. Its Shop Floor Information System (TCM-SFIS), which addresses real-time plant...

**25/3,K/34 (Item 34 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00889604 95-38996

**ABC's of activity-based costing**

Awasthi, Vidya N

Industrial Management v36n4 PP: 8-11 Jul/Aug 1994

ISSN: 0019-8471 JRNL CODE: IM

WORD COUNT: 3650

...TEXT: for improving product design and production processes, and formulating company strategy. The use of ABC **information** for making business decisions has been called **activity**-based **management** (ABM). Brimson listed several **companies** that have used ABC for various purposes such as the following:

\* General **Dynamics** , Fort Worth division: For analyzing the effects of a

factory modernization and productivity improvement program...

**25/3,K/35** (Item 35 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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00889399 95-38791  
**Seven easy CAATT**  
Coderre, David G  
Internal Auditor v51n4 PP: 28-32 Aug 1994  
ISSN: 0020-5745 JRNL CODE: IAU  
WORD COUNT: 2264

...TEXT: one person or several, can provide auditors with guidance and assistance in obtaining and analyzing **automated information** required to plan, conduct, and report on audits effectively and **efficiently**. ISA can also provide senior **management** in the audit **organization** with feedback on the integrity of the **data** analyses performed by audit staff.

To be fully effective, the ISA staff should possess a...

**25/3,K/36** (Item 36 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2004 ProQuest Info&Learning. All rts. reserv.

00884523 95-33915  
**Here's to the 1994 winners**  
Hodges, Judith; Melewsiki, Deborah  
Software Magazine v14n7 PP: 66-135 Jul 1994  
ISSN: 0897-8085 JRNL CODE: SMG  
WORD COUNT: 20526

...TEXT: D&B Software--Financial Applications

IBM--DBMS

IBM--Development Tools (CASE/ADT)

IBM--Networking

Intersolv-- **Enterprise** Application Development

Legent-- **Performance Management**

Sterling Software--Storage Management  
HONORABLE MENTIONS

Bachman--Maintenance/Re-use Tools

Computer Associates--DBMS

Information Builders--Development Tools/4GLs\*

Landmark-- **Performance Management**

Software AG--Development Tools/4GLs\*

Texas Instruments Development Tools (CASE/ADT)

AS/400 SOFTWARE...

**25/3,K/37 (Item 37 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00861529 95-10921

**Growing up in public**

Ehrenfeld, Tom

Inc. v16n5 PP: 107-116 May 1994

ISSN: 0162-8968 JRNL CODE: INO

WORD COUNT: 2122

...TEXT: of video editing.

Other companies are delivering productivity gains by applying information technology to traditional **functions** : **PeopleSoft** (#30), which produces human-resources software, enables businesses to computerize specific administrative **functions** such as employee benefits and payrolls.

Health-care entrepreneurs are also applying sophisticated business practices...

**25/3,K/38 (Item 38 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00829785 94-79177

**The new reign of quality**

Wilson, Robert Jr

Industrial Engineering v26n3 PP: 48-50 Mar 1994

ISSN: 0019-8234 JRNL CODE: INE

WORD COUNT: 2697

...TEXT: a common understanding of scope and objectives and details the quality improvement effort throughout all **functions** in an **enterprise** . .

Quality **management** implementation and monitoring -- Implementation and monitoring of the QM process relies on quantitative, fact-based statistical **data** collection and analysis. Quality control methods, such as control charts, **automated** machine controls and mistake-proofing devices, ensure that quality levels in products and services are...

**25/3,K/39 (Item 39 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00792871 94-42263

**Client/server gains more tools**

Nash, Kim S

Computerworld v27n48 PP: 63, 68 Nov 29, 1993

ISSN: 0010-4841 JRNL CODE: COW

WORD COUNT: 703

...ABSTRACT: the Oracle 7 database to several utilities makers, which build or port versions of existing **performance** monitoring, capacity planning,

and other tools to Oracle. Although database-utility couplings are not expected to make product announcements until mid- to late 1994, observers are enthusiastic that database **companies** are moving into the systems **management** area. ...

...TEXT: up to the systems management plate.

Other client/server advocates, including applications makers such as **PeopleSoft**, Inc. and IMRS, Inc., have shrunk into the background when **performance** monitoring, capacity planning and other management and administration topics arise, said Paul Cubbage, an analyst...

25/3,K/40 (Item 40 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00743769 93-92990

**Vendors vie for piece of client/server accounting mart**

Eckerson, Wayne

Network World v10n30 PP: 9 Jul 26, 1993

ISSN: 0887-7661 JRNL CODE: NWW

WORD COUNT: 720

...TEXT: general ledger and accounts receivable. As such, Financial Stream makes it easier to automate financial **activities** and support business process reengineering efforts, D&B Software officials said.

Unlike most client/server accounting software, the strength of **PeopleSoft** Financials is that the majority of the processing occurs on the client, not on the...

25/3,K/41 (Item 41 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00737706 93-86927

**Vendor steps up effort to ban paper**

Brown, Bob

Network World v10n28 PP: 6 Jul 12, 1993

ISSN: 0887-7661 JRNL CODE: NWW

WORD COUNT: 600

...ABSTRACT: set of client-server applications that automate paper-based work processes. Park City's PaperLess **Management** System is designed to make **companies** more productive and **efficient** by getting rid of paper-based management systems in favor of electronic ones.

...TEXT: of industries.

Randall Fields, chairman and chief executive officer of Park City, said the PaperLess **Management** System is designed to make **companies** more productive and **efficient** by getting rid of paper-based management systems in favor of electronic ones. Electronic **management** systems should give end users **enterprisewide** access to data and enable them to reuse it in multiple forms, he added.

One...

25/3,K/42 (Item 42 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)  
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00723698 93-72919

**Patient-Centered Care Delivery and the Role of Information Systems**

Tarte, Jeffery P.; Bogiages, Chris C.

Computers in Healthcare v13n2 PP: 44-46 Feb 1992

ISSN: 0745-1075 JRNL CODE: CIH

WORD COUNT: 1395

...TEXT: and patient-centered care will bring this issue to focus. The use and capability of **automated** systems must be reexamined from the perspectives of **information** ownership, access and presentation.

Finally, **institutions** that believe total quality **management** **activities** can be separated from **information** systems implementation and use are due for a bumpy landing. In the patient-centered environment, **information** systems are destined to fail without a close link to TQM initiatives. TQM is an...

25/3,K/43 (Item 43 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00701171 93-50392

**Apertus joins client/server, legacy camps**

Eckerson, Wayne

Network World v10n18 PP: 1, 59 May 3, 1993

ISSN: 0887-7661 JRNL CODE: NWW

WORD COUNT: 480

...TEXT: the sequence in which messages are delivered.

Developers can also use C language and, in **later** releases, C+ +, to build interfaces.

Enterprise/Access is one of the few middleware tools that provides systems **management** capabilities. The product's **Enterprise** Monitor facility offers **performance**, fault and configuration management **information**. The product's management agent, which Apertus is making openly available, will also support the Simple Network Management Protocol **later** this year.

Pricing for Enterprise/Access depends on the server size. The tool kit costs...

25/3,K/44 (Item 44 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00699048 93-48269

**Executives tap bank performance systems**

Arend, Mark

ABA Banking Journal v85n4 PP: 58-61 Apr 1993

ISSN: 0194-5947 JRNL CODE: BNK

WORD COUNT: 1243

TEXT: Technology officers at an increasing number of banks are giving their bosses the **automated** tools they need to better monitor their

institutions ' performance .

Chief among management 's information needs is an up-to-the-minute picture of the overall profitability as well as...

25/3,K/45 (Item 45 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00689681 93-38902

**Achieving dynamic stability through information technology**

Boynton, Andrew C

California Management Review v35n2 PP: 58-77 Winter 1993

ISSN: 0008-1256 JRNL CODE: CMR

WORD COUNT: 8421

...TEXT: in the short term, but when product specifications change--and they will--that very same **information** system may **function** to lock the **organization** into old ways of **managing** the business. In the **dynamically** stable firm, horizontal systems must be designed specifically with change in mind--change in product...

25/3,K/46 (Item 46 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00673931 93-23152

**Toward a better understanding of information technology organization: A comparative case study**

Blanton, J Ellis; Watson, Hugh J; Moody, Janette

MIS Quarterly v16n4 PP: 531-555 Dec 1992

ISSN: 0276-7783 JRNL CODE: MIS

WORD COUNT: 8753

...TEXT: September 1972, pp. 313-327.

Duncan, R.B. "What is the Right Organization Structure?" **Organization Dynamics** (7:3), Winter 1979, pp. 59-80.

Ein-Dor, P. and Segev, E. "Organizational Arrangements for MIS Units," **Information & Management** (3:1), February 1980, pp. 19-26.

Ein-Dor, P. and Segev, E. " **Information** Systems: Emergence of a New **Organization** **Function** ," **Information & Management** (5), September 1982, pp. 279-286.

Emery, J.E. and Trist, E.L. "The Causal...

25/3,K/47 (Item 47 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00665495 93-14716

**Many different paths to get to downsizing**

Korzeniowski, Paul

Software Magazine v13n1 PP: 81-85 Jan 1993

ISSN: 0897-8085 JRNL CODE: SMG

WORD COUNT: 2576

...ABSTRACT: save money on computing. In September 1990, ABC Inc. was trying to consolidate redundant business **functions** and cut costs. The **company** had a human resource **management** system that supported 10,000 employees, but it needed to be significantly revamped to support...

...TEXT: September 1990, Capital Cities/ABC, Inc., New York City, was trying to consolidate redundant business **functions** and cut costs. One of the first places the **company** examined was its human resource **management** system (HRMS). ABC had developed a homegrown system that ran on a mainframe with IBM...

**25/3,K/48 (Item 48 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00648688 92-63628

**Value-Chain Assessment of the Travel Experience**

Brathwaite, Ron

Cornell Hotel & Restaurant Administration Quarterly v33n5 PP: 41-49 Oct 1992

ISSN: 0010-8804 JRNL CODE: CHR

WORD COUNT: 4944

...TEXT: sectorial boundaries. It is also a task that can be made substantially easier and more **efficient** by technological advances.

#### BACKGROUND

According to Theodore Levitt, there are three categories of technological advances: "hard," "soft," and "hybrid." (4) Hard technologies substitute machinery and tools for people. **Soft** technologies substitute organized, preplanned systems for individual service workers, and hybrid technologies combine equipment and...

**25/3,K/49 (Item 49 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00619856 92-34958

**Case Study: Name Change**

Kearns, Jennifer

Bank Marketing v24n6 PP: 20-23 Jun 1992

ISSN: 0888-3149 JRNL CODE: BNM

WORD COUNT: 1648

...TEXT: along with buttons to encourage employee/customer communications about the new name. Members of senior **management** from the holding **company** were highly visible at this **function**, mingling with employees and offering **information** to help them respond to customer inquiries.

#### DIRECT MAIL & VISITS

A few days **later**, USB mailed a letter to all customers, providing details about the name change. More than...

**25/3,K/50 (Item 50 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)  
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00615468 92-30571

**Financial Migration Slow**

Korzeniowski, Paul

Software Magazine v12n7 (Special Issue) PP: 36-41 May 1992

ISSN: 0897-8085 JRNL CODE: SMG

WORD COUNT: 2177

...ABSTRACT: a few of the most popular applications, and many vendors support only rudimentary client-server **functions** . Dun & Bradstreet Software is the leading supplier of financial applications with a 24% market share. In addition to financial applications, Integral, a privately held **company** , sells human resource **management** system (HRMS) software. Interest in client-server financial software is not limited to the IBM...

... a leading supplier of financial applications that run on DEC VAXes. Despite the flurry of **activity** , observers anticipate a slow migration to client-server financial applications. ...

**25/3,K/51 (Item 51 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00600755 92-15928

**Accounting Systems**

Crane, Robert

Computerworld v26n8 PP: 73-74 Feb 24, 1992

ISSN: 0010-4841 JRNL CODE: COW

WORD COUNT: 2061

...TEXT: is one way vendors actually help companies find new and better way to perform accounting **functions** .

The cost-cutting measures and downsizing forced on most companies during the past couple of years had caused top **management** at many big **companies** to reevaluate decades-old processes used in accounts payable and accounts receivable.

For example, to...

**25/3,K/52 (Item 52 from file: 15)**

DIALOG(R)File 15:ABI/Inform(R)

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00580184 91-54531

**Updating Your Accounting DP System: A Case Study**

Friedlob, G. Tom; Knorr, Ronald M.

National Public Accountant v36n10 PP: 40-44 Oct 1991

ISSN: 0027-9978 JRNL CODE: NPA

WORD COUNT: 3137

...TEXT: 1. Clerical cost reduction,

2. Timely, sophisticated processing and analysis of data,

3. Reduction of **data** -handling errors,



4. **Automation** of low-level decisions,
5. **Automation** of reporting systems,
6. Integration of separate **management activities** .

Although each **company** might obtain a different benefit pattern, management must be certain the system is providing maximum...

25/3,K/53 (Item 53 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00571848 91-46199

**Bringing Enterprise Focus to the Glass House Business**

Schatz, Willie

Software Magazine v11n11 PP: 72-75 Sep 1991

ISSN: 0897-8085 JRNL CODE: SMG

WORD COUNT: 2764

...ABSTRACT: often indicated that one of their biggest problems is integrating all the technology in the **enterprise** , **managing** it, and distributing software as **efficiently** as possible. There are 3 IBM products that provide enterprisewide business administration support within the SystemView environment: 1. **Information** -Family, which provides problem and change management and extensive platform function-enabling customization, **automation** , and integration capabilities, 2. Systems Application Architecture (SAA) Asset Manager-MVS, which deals with process ...

25/3,K/54 (Item 54 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00539790 91-14134

**It's Not Business as Usual in the Data Center**

McKay, David T.; Connolly, Michael J.

Journal of Information Systems Management v8n2 PP: 80-83 Spring 1991

ISSN: 0739-9014 JRNL CODE: JIF

...ABSTRACT: thinking of the information systems (IS) department is divided into 3 main areas: 1. Improve **data** center efficiency. 2. Continue **data** center consolidation. 3. Outsource **data** center **activities** to facilities **management** and service bureau **companies** . Many **companies** are improving the **efficiency** levels of **data** centers by 20% to 50% by applying high levels of **automation** , standardization, and simplification of the management processes used in the data center. Efficient data centers ...

25/3,K/55 (Item 55 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00537725 91-12069

**Tracking Technology: Master or Servant?**

Phillips, John T., Jr.

ARMA Records Management Quarterly v25n1 PP: 46-48, 66 Jan 1991  
ISSN: 0191-1503 JRNL CODE: RMQ  
WORD COUNT: 1974

...TEXT: be enhanced!

Professional opportunities abound for records managers well-versed in technical subjects. The complex **information** architectures and difficult professional issues that have begun to shape and direct the **information management activities** of most **organizations**, require that literacy in these subjects be cultivated. We are surrounded by office **automation** in the form of word processing, computer software, fax machines, electronic mail, and intelligent photocopiers...

25/3,K/56 (Item 56 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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00530229 91-04573  
**Front-End CAD System Speeds Response**  
Zastava, Dean A.  
Electrical World v204n12 PP: 18-19 Dec 1990  
ISSN: 0013-4457 JRNL CODE: ELW

...ABSTRACT: pilot project that is just winding down. The AM/FM project, called Computer-Aided Distribution **Information** Management Graphic Editor (CAD-Image), is designed to provide a "front end" to many of the **company**'s **activities**, such as work **management**, trouble **information**, and operations. According to design services division manager William J. Meehan, the system **automatically** carries out planning, analysis, and proposal functions. Meehan says the CAD-Image system will be...

25/3,K/57 (Item 57 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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00515322 90-41079  
**How to Arrive at Computer Integrated Manufacturing: A 3-Year Survey**  
De Meyer, Arnoud  
European Journal of Operational Research v47n2 PP: 239-247 Jul 25, 1990  
ISSN: 0377-2217 JRNL CODE: EJO

...ABSTRACT: and computer systems gradually. One can see emerging islands of integration that will be connected **later** on through the material requirements planning (MRP) function. This has important consequences for the **management** of the **company**'s **information function** and the market position of software suppliers. Vendors that have built up a strong position...

25/3,K/58 (Item 58 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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00373552 87-32386  
**NASA Excellence Award: High Tech, High Touch**  
Ryan, John  
Quality Progress v20n9 PP: 19-23 Sep 1987

ISSN: 0033-524X JRNL CODE: QPR

...ABSTRACT: study and analyze their work systems and identify areas to be improved. Up-to-date **information management** systems allow the **company** to: 1. track **performance** measures and specific problems, 2. control the scheduled submittal of contractual documents, and 3. advance its factory **automation** .

25/3,K/59 (Item 59 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00360799 87-19633

**The Paper Challenge and Progressive Records Management**

Pfeiffer, Ken

Inform vln4 PP: 18-25, 44 Apr 1987

ISSN: 0892-3876 JRNL CODE: IFN

...ABSTRACT: were to reduce underwriting expenses and increase efficiency. The success of both depended upon achieving **efficient** paper **management** . USAA's '' **automated insurance** environment'' makes it possible to recall most policy **information** from the computer in under 2 seconds without access to a paper file. Information is...

25/3,K/60 (Item 60 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00349398 87-08232

**Do Everything Forms Do ... Without the Paperwork**

Anonymous

Journal of Forms Management v12n1 PP: 13-15 Feb-Apr 1987

JRNL CODE: JFM

ABSTRACT: Electronic Form Systems, a division of Computer Language Research Inc., has developed forms **automation** products that combine the **information** and **management** functions of a **company** 's forms with the processing power of the company's computers. When the firm implemented...

25/3,K/61 (Item 61 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00269179 85-09612

**Order Entry to Go**

Anonymous

On Communications vln1 PP: 75-76 Nov 1984

JRNL CODE: OCM

...ABSTRACT: s inventory and production schedules to determine availability of products and place orders electronically. An **automatic** answering function allows access 24 hours a day, eliminating the need for an after-hours operator. In addition, order **information** is fed into Vollrath's Closed Loop Accountability **Management** Planning System (Clamps), allowing the **company** to plan ahead more **efficiently** and meet orders with increased cost-effectiveness. Since Icon was implemented, sales among distributors have...

25/3,K/62 (Item 62 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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00255986 84-34547

**The Banks' New Strategy**

Sender, Henriette

Dun's Business Month v124n4 PP: 83, 86-87 Oct 1984

ISSN: 0279-3040 JRNL CODE: DMI

...ABSTRACT: to develop new fee-based services to sell corporate customers. The newest of these is **automated** global information services. This involves the electronic delivery of a wide range of **information** services designed to aid companies in managing their financial affairs. **Automated** cash **management** allows **companies** to use their cash more **efficiently**, saving time and money. By broadening the scope of the **information** they offer, banks hope to get more of a company's business and become its...

25/3,K/63 (Item 63 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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00173570 82-15131

**Counting On Software**

Blond, Thomas E.

Interface: Insurance Industry v7n2 PP: 13-15 Summer 1982

JRNL CODE: IIN

...ABSTRACT: internal and regulatory reporting and have little time left to analyze the content of the **data**. In addition, external compliance with reporting standards is often the major concern of financial managers rather than helping **company** **management** to measure **performance**. Financial managers face the challenge of addressing internal and external reporting concurrently, with little historical **information** as a guide for the future. **Automated** financial systems are tools to measure performance. Financial **automation** redirects the role of accountants and financial managers, eliminating many of the bookkeeping functions. It...

25/3,K/64 (Item 64 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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00152463 81-22340

**Automated Financial Systems-Electronic Extensions of the Executive's Mind**

Reifschneider, Wally

CA Magazine v114n7 PP: 42-48 Aug 1981

ISSN: 0317-6878 JRNL CODE: CCA

...ABSTRACT: the personal work-station approach to system design. Financial systems which affect a variety of **organizational** entities will find integrated **activity** **management** useful in achieving the coordination that is frequently lacking now. Managerial **automation** can also facilitate **information** transfers. Reports will change, and computer graphics will also be used by managers.

25/3,K/65 (Item 65 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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00086517 79-01405

**Minicomputers-Case Study of a Minicomputer Installation**

Weinberg, James C.

Journal of Property Management v43n6 PP: 333-339 Nov.-Dec. 1978

ISSN: 0022-3905 JRNL CODE: JPM

ABSTRACT: A case study, conducted on a property management company, revealed that in order to **automate** several property **management functions**, the **company** selected an in-house minicomputer consisting of a central processing unit, a cathode ray tube, a line printer, and **data** storage devices. The system consisted of 5 integrated subsystems: 1. operations management, 2. accounts payable...

25/3,K/66 (Item 1 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
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1510328 Supplier Number: 01510328 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**IBM Previews HR Access System For Multinationals**

(IBM will introduce HR Access, "multi-lingual, multi- currency" human resources (HR), payroll and benefits system for multinationals)

Newsbytes News Network, p N/A

June 04, 1996

DOCUMENT TYPE: Journal (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 893

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...Lievens added, HR Access will use a "competency- based model" that will integrate "strategic compensation, **organization management**, workforce planning and analysis, **performance** management, succession planning, and career development."

HR Access will also allow for participation by line...

25/3,K/67 (Item 2 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
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1470399 Supplier Number: 01470399 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Split Personality**

(Big Six accounting firms are redefining themselves to focus more on **technology consulting operations**)

Information Week, n 576, p 48+

April 22, 1996

DOCUMENT TYPE: Journal; Cover Story ISSN: 8750-6874 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2656

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...SERVICES OFFERED  
Arthur Andersen & Co.

76

Dun & Bradstreet,  
Hyperion, Lotus

Notes,

server,

**performance**

finance,

Coopers & Lybrand

140

Oracle, client-  
corporate

benchmarking,

operations

Oracle, **PeopleSoft** ,

SAP, client-server,

data warehousing,

midrange computing

Deloitte & Touche

124

SAP, client-server,  
disaster recovery...

25/3,K/68 (Item 3 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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1273037 Supplier Number: 01273037 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Can PeopleSoft, David Duffield's \$200-million upstart, PeoplePower, give**

**Oracle and SAP a run for their money? You betcha**

**(PeopleSoft has boasted average growth of 111%/yr in the past 5 yrs)**

Marketing Computers, v XV, n 8, p 58+

September 1995

DOCUMENT TYPE: Journal; Company Overview ISSN: 8750-1848 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2037

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...s cemented critical strategic alliances with many of the Big Six accounting firms and influential **management consulting companies** , all of whom often present SAP's products as an integral part of their strategic solutions, from wholesale restructurings to targeted **performance** upgrades. **PeopleSoft** , on the other hand, sees itself as an alternative, offering a more flexible approach that...

...been called Albert Einstein with a better haircut. He certainly has become an icon at **PeopleSoft** , where he can often be seen schmoozing with co-workers. There's even a company band named after him, "The Raving Dave's," which plays at company **functions** and anywhere else it can get a gig.

"Dave's a real easy going, humble...

25/3,K/69 (Item 4 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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1078544 Supplier Number: 01078544 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Cray Research Intros New Software Tools 11/28/94**

**(Cray Research rolls out Cray Molding Logic 2.0 software, available only for Cray Research supercomputers; could revolutionize plastic products**

**manufacturing)**

Newsbytes News Network, p N/A  
November 28, 1994  
DOCUMENT TYPE: Journal (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 564

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...OSM is a family of open hierarchical storage management tools for Unix systems that provides **automated** storage management across networks of SPARC-based clients and servers. The **company** says hierarchical storage **management** improves the **efficiency** of managing **data** stored by providing a transparent, scalable method of storing and retrieving large amounts of **data** and infrequently used files on less costly storage devices.

OSM consists of a client and...

25/3,K/70 (Item 5 from file: 9)

DIALOG(R)File 9:Business & Industry(R)  
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1073598 Supplier Number: 01073598 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**It Starts With People**

(PeopleSoft's looks to become an enterprisewide provider of integrated client-server applications; revenue to grow to \$500 mil by 1997)

Information Week, n 501, p 72+

November 14, 1994

DOCUMENT TYPE: Journal; Company Overview ISSN: 8750-6874 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2494

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...to grow nearly tenfold by 1997, to \$500 million.

Such projections aren't farfetched, say **industry** analysts. " **PeopleSoft** is **managing** its business well, **efficiently**, and professionally," says Franklin Michoff, a software analyst at Donaldson, Lufkin & Jenrette Inc., a brokerage...to get the application running.

But there are some dark clouds on the horizon for **PeopleSoft** in the form of unusually high accounts receivables, tough competitors, and product **performance** problems.

In the first quarter of 1994, **PeopleSoft** 's accounts receivable were \$40 million, unusually high for a company with annual revenue (in... applications generate involving correlated subselects put stress on Sybase's optimizer. This results in sluggish **performance**. Sybase has agreed to make optimizer enhancements, to be delivered by February 1995, that should...

...the same optimizer problem as Sybase's, and even though a much smaller portion of **PeopleSoft** 's customers use SQL Server rather than Sybase, Microsoft is committed to fixing the problem.

Some PeopleSoft customers have complained about the **performance** of other

products, too. In response, **PeopleSoft** has been working with several large insurance companies, running benchmark tests to measure and increase the transaction handling rate for the PeopleFinancials tool. Stephen Manchester, sales manager for **PeopleSoft** 's Northeast region, reports that better than tenfold **performance** gains have been achieved through database tuning, such as better indexes to data and more **efficient** structured query language (SQL) statements. The benefits that are gleaned from these benchmarks are being incorporated into **PeopleSoft** 's product line. The results have paid off, says Manchester. "The only time we lose...

25/3,K/71 (Item 6 from file: 9)

DIALOG(R)File 9:Business & Industry(R)  
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1073592 Supplier Number: 01073592 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Where The Money's Going**  
**(Venture capitalists are a reliable barometer for predicting the future of information technology)**  
Information Week, n 501, p 54+  
November 14, 1994  
DOCUMENT TYPE: Journal; Cover Story ISSN: 8750-6874 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 2102

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...capital funds in the nation, is focusing on software developers that can help health-care **companies** achieve better **efficiency** and **management** . For example, it's an investor in AIH Systems Inc. in Rockville, Md., that sells...

25/3,K/72 (Item 1 from file: 810)

DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0593761 BW1076

**INFORMIX CORNELL: Cornell University Selects Informix for "Project 2000"; Data Warehousing Project Will Enable University to Track and Analyze Trends**

June 11, 1996

Byline: Business Editors/Computer & Education Writers

...systems and distributed technologies at Cornell University. "We needed a scalable database to support multiple **functions** and deliver valuable information to students and faculty. Informix, through its industry-leading technology and close partnership with **PeopleSoft** , puts valuable information in users' hands."

About Cornell University

Cornell University is one of America...

25/3,K/73 (Item 2 from file: 810)

DIALOG(R)File 810:Business Wire



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0593343 BW0902

**Business Wire Recap**

June 10, 1996

Byline: EDITORS

...RESOURCES-INC) (GLRS) TEMECULA, Calif.--The Outdoor Channel gains six cable affiliates (BW1024 07:56)  
( **PEOPLESOFT** ) (PSFT) ORLANDO, Fla.-- **PeopleSoft** Extends Lead in HRMS Market; Demonstrates New Applications, Enterprise-Scale **Performance** , Global Implementation Capability at IHRIM (BW1026 07:57)  
(IMCLONE/MILLER/KIES) (IMCL) NEW YORK--ImClone...CDI (BW1029 07:58)  
(WALKER-INTERACTIVE-SYS) (WALK) SAN FRANCISCO--Walker Announces Next-Generation Financial **Management** and Planning Product Suite; **Enterprise** Financial Consolidation and Budgeting (BW1031 07:58)  
(HYPERCOM) PHOENIX--Hypercom Recognizes Excellence; Rapid Growth Prompts...  
...Promotions (BW1032 07:59)  
(ADAPTEC) (ADPT) MILPITAS, Calif.--Test Results Show ATM Provides Best Server **Performance** for LAN Applications; Adaptec makes LANQuest results available (BW1033 07:59)  
(TIVOLI/CHRYSLER) AUSTIN, Texas...

25/3,K/74 (Item 3 from file: 810)

DIALOG(R)File 810:Business Wire

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0593233 BW1026

**PEOPLESOFT: PeopleSoft Extends Lead in HRMS Market; Demonstrates New Applications, Enterprise-Scale Performance , Global Implementation Capability at IHRIM**

June 10, 1996

Byline: Business Editors and Computer Writers

**PeopleSoft Extends Lead in HRMS Market; Demonstrates New Applications, Enterprise-Scale Performance , Global Implementation Capability at IHRIM**

...for Human Resources Information Management (IHRIM) conference by demonstrating early versions of two new applications, **PeopleSoft** Time & Labor and **PeopleSoft** Pension Administration .

The **company** also announced a series of benchmarks documenting the scalability and **performance** of the **PeopleSoft** HRMS applications across multiple platforms and environments. In addition, **PeopleSoft** disclosed that it has more than 1,000 customers, including 75 who have implemented or are in the process of implementing **PeopleSoft** HRMS on a global basis.

"We've been delivering solid, well-tested, high **performance** products for six years, but we're not resting on our laurels," said Row Henson, **PeopleSoft** vice president of HRMS product strategy. "As

the market leader, we continue to add depth...

...technology initiatives and partnerships addressing electronic commerce, distributed applications, and online analytical processing (OLAP). (For **PeopleSoft** 's new technology announcements, visit <http://www.horngroup.com>.)

#### Benchmarks Demonstrate High **Performance**

**PeopleSoft** has demonstrated the enterprise-scale **performance** of its HRMS software in a series of benchmark tests conducted in cooperation with platform partners at customer and partner sites and in the **Performance** Laboratory at **PeopleSoft** 's headquarters in Pleasanton, Calif. In recent benchmarks, **PeopleSoft** Payroll processed 63,000 paychecks per hour on an Informix database and the Sun Ultra Enterprise Server 4000. **PeopleSoft** HRMS achieved consistently optimal online response times for up to 2,500 concurrent users on...

...hardware configurations, including Oracle/Hewlett-Packard, Oracle/Sequent, Oracle/Data General, and Sybase/Hewlett-Packard. **PeopleSoft** Payroll batch processing benchmark studies completed to date include Oracle/Sun SPARCServer 1000, Informix/Sun...

...MVS, and DB2/AIX. Industry analysts and members of the press may request copies of **PeopleSoft Performance** Reports from The Horn Group (see contact information below).

#### Global HR Implementations

The leader in client/server human resources software applications, **PeopleSoft** addresses an installed base of more than 1,000 customers, including 75 companies that have...

...that is fully integrated with **PeopleSoft** HRMS. The application handles all key components of the **PeopleSoft** Time and Labor process -- establishing tables and rules, scheduling, reporting time, prior period adjustments, updates...

...It also records information to support the time-related needs of a variety of business **functions** such as compensation, cost accounting, and **organization administration**, while insuring the integrity of the data. **PeopleSoft** Time and Labor, like all **PeopleSoft** enterprise applications, is scalable and designed to be modified and changed according to a **company** 's dynamic requirements.

#### **PeopleSoft** Pension Administration

**PeopleSoft** Pension Administration streamlines operations for all levels and aspects of pension administration...

...for U.S. private-defined benefit pension plans including traditional, cash balance, and contributory plans. **PeopleSoft** Pension Administration enables automation of pension administration **functions** including data storage, benefit calculations and estimates, employee communications, flexible system design, retiree administration and...

...can customize and modify the applications as the employee base evolves. When fully integrated with **PeopleSoft** HRMS, **PeopleSoft** Pension Administration enables both data collection and administrative tasks to be completed effectively...

25/3,K/75 (Item 4 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0592049 BW1052

**PEOPLESOFT 2: PeopleSoft to Integrate and Deliver BEA TUXEDO Middleware;  
Adopts Messaging Paradigm for Distributed Applications**

June 05, 1996

Byline: Business Editors & Computer Writers

...enterprise middleware solutions, to integrate and bundle BEA's transaction middleware product, BEA TUXEDO, with **PeopleSoft** 's full suite of applications for manufacturing, distribution, materials management, accounting, and human resources.

The agreement with BEA strengthens **PeopleSoft** 's ability to globally implement applications across multiple sites and computing environments.

"Today's corporations are looking for high **performance** computing solutions that address the data-intensive requirements of the global enterprise," said Rick Bergquist, vice president, technology at **PeopleSoft** . "Our selection of BEA TUXEDO will enable us to combine the best technology and computing practices and deliver distributed applications with the usability, integration, **performance** , scalability, operability, and security our customers will require in the future."

**PeopleSoft** selected BEA TUXEDO based on its capabilities for both request/reply and publish/subscribe messaging, and on its strength in handling high-volume transaction processing.

"We are excited that **PeopleSoft** has selected BEA TUXEDO as a basis for its distributed applications," said Alfred Chuang, executive...

...and chief technology officer for BEA. "By combining the diverse messaging paradigms and flexibility and **performance** of BEA TUXEDO with **PeopleSoft** applications, customers now have the application framework necessary to deploy applications in response to business needs without technical limitations."

BEA also announced today that it has selected **PeopleSoft** 's suite of applications to run its own internal business systems. BEA will implement **PeopleSoft**...

...database environments, hardware constraints, and data warehouse implementations further stimulate the demand for distributed applications.

**PeopleSoft 's Application Architecture**

**PeopleSoft** 's client/server application architecture provides high **performance** , scalability, operability, and flexibility for both online and data-intensive batch processes, as demonstrated the...

...presence in the Fortune 500 market. As its customer base continues to expand and grow, **PeopleSoft** is taking an evolutionary approach to application architecture. By bundling BEA TUXEDO with its full...

25/3,K/76 (Item 5 from file: 810)  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0592044 BW1046

**PEOPLESOFT: PeopleSoft Unveils Internet and Electronic Commerce Strategy and Partners; Business@Web, Spider Technologies Offer Web Access to PeopleSoft Applications; EDI Partners Enable Electronic Trade**

June 05, 1996

Byline: Business Editors/Computer Writers

...transactions. Spider Technologies' flagship product, NetDynamics, combines a familiar visual development environment with a high **performance** Java(TM)-based application server, creating a rapid application delivery platform architected from the ground...

...Web.

Using tools from Business@Web and Spider Technologies, organizations can build custom interfaces to **PeopleSoft** applications, offering customers, employees and partners improved access to strategic information on the Web. As...

...faster and accelerate business processes. Frontec's AMTrix Intelligent Messaging Engine will be integrated with **PeopleSoft** 's software solutions to offer customers a comprehensive, flexible, high- **performance** architecture for conducting electronic commerce and application messaging.

Premenos Corp. has a history of pioneering...

...PeopleSoft to easily integrate its applications with EDI translation software from its strategic partners.

With **PeopleSoft** EDI partners, customers will have a seamless integration of EDI, intelligent messaging, and electronic commerce facilities to **PeopleSoft** manufacturing, distribution, financials and human resources applications. Integrated with **PeopleSoft** applications, **PeopleSoft** 's EDI partner solutions will provide customers the **performance** and flexibility as well as the technology solution of choice. (For more information, see today's press releases from each of **PeopleSoft** 's EDI partners.)

About **PeopleSoft** , Inc.

**PeopleSoft** , Inc. (NASDAQ: PSFT) was established in 1987 to provide innovative software solutions that meet the

25/3,K/77 (Item 6 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0589988 BW0113

**INFORMIX SOFTWARE: INFORMIX-OnLine Dynamic Server 7.2 Offers Unprecedented Performance and Significant Enhancements to Enterprise Customers; Industry-leading Dynamic Scalable Architecture Delivers Mainframe-Caliber Manageability and Scalability to Today's Mission-Critical Applications**

May 29, 1996

Byline: Business Editors & Computer Writers

...next-generation parallel database, such as large memory addressability and parallel load, deliver record-breaking **performance** and scalability for both OLTP and decision support environments, recently proven by VARs and in TPC-C results. Client/server application software developers such as The Baan Company, **PeopleSoft**, Inc. and SAP AG have announced support for Version 7.2.

"The growing success of...

25/3,K/78 (Item 7 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0589591 BW1203

**PLATINUM TECHNOLOGY 1: PLATINUM technology announces systems management adapters for top client server applications; customers to centralize job management with AutoSys adapters for SAP, Oracle, PeopleSoft**

May 28, 1996

Byline: Business Editors/Computer Writers

...and strong point products in the areas of:

Change and Configuration Management

Distribution **Management**

**Enterprise** Automation

**Enterprise Performance Management**

Finance and Resource Management

Job and Process **Management**

Networking and Connectivity

Problem Resolution

Security

Storage

PLATINUM protects IT investment by offering cost-effective solutions and an open, scaleable framework for future growth. The Systems **Management** solutions plug into the **company**'s POEMS architecture, along with its Application Lifecycle, Business Intelligence, Database Management, and Data Warehousing...

...delivers the payoff on information technology (IT) investments by providing tools that enable organizations to **efficiently** manage next-generation computing solutions while leveraging existing and legacy systems. The company provides application development, business intelligence, database administration, data warehousing, and systems **management** software solutions for the Open **Enterprise** Environment (OEE) -- the networked computing environment that incorporates mainframe, desktop, and open systems.

Additional information...

25/3,K/79 (Item 8 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0587338 BW0025

**PEOPLESOFT: State & Local Government Market Embraces PeopleSoft for Public Sector; 41 New Customers License Financial and Human Resource Applications in Past 12 Months**

May 20, 1996

Byline: Business Editors

...market, today announced that over the past 12 months, more than 41 customers have licensed **PeopleSoft** 's business software to improve delivery of service and operational **efficiency** . **PeopleSoft** offers products specifically designed to meet the unique needs of the public sector, including state, local and municipal governments. **PeopleSoft** has recorded steady public sector customer and revenue growth in excess of 100 percent over the previous year.

**PeopleSoft** currently has nearly 100 public sector customers, including: City of Pittsburgh (Penn.), Denver (Colo.) Water... School District, Seminole County (Fla.) Public Schools, and the State of Vermont Department of Personnel.

" **PeopleSoft** products such as **PeopleSoft** Financials and HRMS are being implemented in government organizations seeking to increase service and operate at a more **efficient** level," said Sherry Amos, director of public sector product strategy at **PeopleSoft** . "Public sector organizations are facing clear mandates to improve services through the use of modern..."

25/3,K/80 (Item 9 from file: 810)

DIALOG(R)File 810:Business Wire

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0585939 BW1180

**BUSINESS@WEB PEOPLESOFT: Business@Web and PeopleSoft partner to extend client/server applications to the Internet/Intranet**

May 15, 1996

Byline: Business/Technology Editors

...for **PeopleSoft** applications. Under the new, two-phased agreement, **Business@Web** will work to integrate **PeopleSoft** 's enterprise business solutions including **PeopleSoft** Manufacturing, **PeopleSoft** Financials, **PeopleSoft** Distribution and **PeopleSoft** HRMS, and deploy them over the Internet and private intranets. **Business@Web**'s technology will enable **PeopleSoft** 's customers to easily and cost- **efficiently** extend and enhance their current computing systems. Phase two of the agreement will involve the expansion of **Business@Web**'s **OpenExtensions** technology, providing a common programming interface for the **PeopleSoft** environment. **OpenExtension** for **PeopleSoft** will be available for **PeopleSoft** 's 32-bit, 6.0 release scheduled for later this year.

This relationship leverages **Business...**

...improve access to strategic information, thereby increasing business productivity, reducing operating costs, enhancing materials and **enterprise** resource **management** , and providing real-time access to financial information.

For example, through integration with **PeopleSoft** Distribution, the new product offering will allow materials management processes to run more **efficiently** because purchase requisitions, customer orders, and inventories can easily be created and checked by a wide range of

corporate users. Additionally, through integration with Business@Web's OpenScape and PeopleSoft HRMS, employees can view and update benefits packages on their PCs via corporate intranets.

A...

25/3,K/81 (Item 10 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0582516 BW0132

**ATL PRODUCTS: ATL Products retains strong market leadership in tape automation markets**

May 06, 1996

Byline: Business Editors & Computer Writers

...tape libraries are receiving widespread attention and rapidly expanding sales worldwide.

"By the year 2001, corporations will have automated the storage management function to manage and protect the massive and rapidly expanding amounts of critical business data . DLT libraries will be an important beneficiary of this trend. We forecast that the installed...

...robotics, matched with ATL specified DLT drives, provides a subsystem capable of delivering unsurpassed field performance . It is obvious that companies considering solutions for their data management problem will look to these types of technically superior solutions for their data management problems."

The ATL Products' line of DLT tape libraries offers a broad range of choices for automated data storage. The product line starts at the two-drive, 28 cartridge ACL2/28 and...

25/3,K/82 (Item 11 from file: 810)  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0581205 BW1351

**SUN MICRO PEOPLESOFT: New Sun Server Posts Record Benchmark for PeopleSoft Payroll Application; Ultra Enterprise System Records Best-Ever Performance on PeopleSoft Payroll 5 and Informix Database**

May 01, 1996

Byline: Business Editors/Computer Writers

**New Sun Server Posts Record Benchmark for PeopleSoft Payroll Application; Ultra Enterprise System Records Best-Ever Performance on PeopleSoft Payroll 5 and Informix Database**

...May 1, 1996--  
Demonstrating how its new Ultra(TM) Enterprise(TM) servers deliver very strong performance in key business applications, Sun Microsystems Computer Company today reported a record performance

benchmark for its new servers with **PeopleSoft** 's widely used human resources payroll application, Payroll 5, running the Informix-OnLine Dynamic Server...

...4000 server processed 57,000 paychecks per hour for extra-large payroll runs, the highest **performance** to date using **PeopleSoft** 's Payroll benchmark kit. Sun also announced the opening of its first worldwide competency center devoted to **PeopleSoft** applications, enabling customers to benchmark and optimize their applications to ensure superior **performance** .

"We're seeing our best payroll numbers to date with Sun's Ultra Enterprise servers," said Rick Bergquist, vice president of technology at **PeopleSoft** , which is based in Pleasanton, California. "And the Ultra Enterprise server line can easily be scaled upward to meet customers' evolving requirements. We believe customers can expect even better **performance** levels in the future for payroll as well as for other **PeopleSoft** applications."

The **PeopleSoft** benchmark was conducted on the Ultra Enterprise 4000 server, running an Informix 7.1 OnLine...

...medium (24,000), large (72,000) and extra-large (144,000) payroll runs. The improved **performance** of the new servers was notable for all payroll runs, but was most dramatic in...

...and eleven minutes and 144,000 checks in two hours and thirty minutes -- the fastest **performance** ever of **PeopleSoft** 's payroll application.

" **PeopleSoft** Payroll has been engineered to deliver enterprise-class **performance** ," said Mark Tolliver, vice president of market development at Sun. "The record-breaking **performance** of **PeopleSoft** applications on our Ultra Enterprise systems proves the speed and flexibility of this new server..."

...customers get more out of their existing applications. And through the new worldwide competency center **PeopleSoft** and Sun have set up in Menlo Park, California, we can fine tune our customers' solutions to achieve the best **performance** possible."

"This benchmark clearly shows the combined power of Informix's parallel processing database architecture..."

...the number of paychecks processed per minute as processors were added, and Sun anticipates further **performance** improvements for payroll processing on the Ultra Enterprise 6000 server, supporting up to 30 processors.

Beyond the higher **performance** , scalability and excellent price/ **performance** ratio of the Ultra Enterprise line, these systems give **PeopleSoft** customers the added benefits of enhanced reliability and availability features, such as predictive failure analysis...

25/3,K/83 (Item 12 from file: 810)  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0580413 BW0046

**PEOPLESOFT: PeopleSoft Ships Order Management Application; Distribution Software Suite Gains Customer Acceptance**



April 30, 1996

Byline: Business Editors

...Clinics, and Westinghouse Hanford. PeopleSoft Order Management customers include Walker & Associates, PRC, and Corning, Inc.

**PeopleSoft Order Management**

PeopleSoft Order Management offers the flexibility and power to handle all phases of the customer order process, from booking through delivery. PeopleSoft Order Management enables companies to process sales orders in the most efficient manner possible at each site, improve customer satisfaction with accurate orders and prompt shipments, and measure performance and profitability by customer, product, and sales team.

In concert with PeopleSoft Inventory and Purchasing, as well as other PeopleSoft Financials and Manufacturing applications,

PeopleSoft Order Management controls and manages all order fulfillment requirements. Functionality delivered in PeopleSoft Order Management includes:

Effective Customer Information Management

PeopleSoft Order Management sets up customer types to...

...order lines not filled from warehouses and drop shipped directly from suppliers.

Future releases of PeopleSoft Order Management will include real time planning capabilities which allow companies to proactively respond to...

...Sales Response Agent (SRA) from Red Pepper Software, San Mateo, CA. This capable-to-promise function looks beyond standard finished goods inventory and production schedules. Unlike other offerings, it supports multiple sites and production facilities and considers capacity restrictions to determine capability to deliver.

About **PeopleSoft Distribution**

PeopleSoft Distribution addresses the operational needs of organizations for logistics and materials management, and reinvents the traditional ways of performing distribution and purchasing functions. Users are empowered to make purchase decisions by accessing vendor history and pricing information. Tight integration with PeopleSoft Financials provides coordination with the accounting and administrative functions critical to making purchasing decisions.

In addition to Order Management, the PeopleSoft Distribution solution includes PeopleSoft Purchasing and PeopleSoft Inventory, which are currently available. PeopleSoft Purchasing automates the requisitioning, purchasing, and the receiving of raw materials, supplies, services, products, and assets and streamlines purchasing functions through online requisitioning, automated sourcing, and application integration. PeopleSoft Inventory provides the ability to efficiently store and issue stock in response to changing demands, accurately track the movement of stock...

...products for the Distribution product line will be announced in Q2 1996. Availability and Pricing

PeopleSoft Distribution starts at \$90,000 per module and varies depending on company

25/3,K/84 (Item 13 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0577220 BW1069

3COM: R.R. Donnelley Migrates To High Speed Fail-Safe Corporate Network  
Based On 3Com Switches, Routers, And Hubs; World's Largest Commercial  
Printer Standardizes on 3Com's Transcend Networking Framework For  
Growing Client/Server Applications at 550-User Corporate Headquarters

April 22, 1996

Byline: Business Editors and Computer Writers

...665 with its previous Token Ring  
network.

The company additionally is using 3Com's Transcend **Enterprise**  
Manager network **management** system to safeguard the network, provide  
configuration management and monitor network availability and  
**performance** . Long-term, the firm plans to roll out the 3Com-based  
network to 34-printing...

...users and remote sites across R.R. Donnelley's wide area network  
(WAN). For example, **PeopleSoft** , a human resources program currently  
running on two Sun Microsystems servers at the corporate center,  
enables local and remote users at 58 sites to rapidly track employee  
hiring, wages and **performance** .

R.R. Donnelley also is using Hyperion's client/server financial  
analysis program. Delivered on...

25/3,K/85 (Item 14 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0576833 BW1043

PROFILE PLATINUM TECH: Corporate Profile for PLATINUM technology, dated  
April 19, 1996

April 19, 1996

Byline: Business Editors

...delivers the  
payoff on information technology (IT) investments by providing tools  
that enable organizations to **efficiently** manage next-generation  
computing solutions while leveraging existing and legacy systems.  
The company provides application development, business intelligence,  
database administration, data warehousing, and systems **management**  
software solutions for the Open **Enterprise** Environment (OEE) -- the  
networked computing environment that incorporates mainframe, desktop,  
and open systems.

The cornerstone...

25/3,K/86 (Item 15 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0575237 BW0033

**PEOPLESOFT: PeopleSoft Announces Support for Microsoft SQL Server; Expands customer options for deployment of enterprise client/server applications**

April 16, 1996

Byline: Business-Editors & Computer Writers

...of  
applications.

"The growing acceptance of Microsoft BackOffice(TM), combined with the enhanced functionality and **performance** of Microsoft SQL Server 6.5, offers our customers a powerful, cost-effective option," said Aneel Bhusri, sr. vice president, product strategy, **PeopleSoft**. "We expect that the **performance** and scalability of Microsoft SQL Server 6.5, as well as its ease of use...

...a very attractive enterprise application platform."  
Teaming for Technology Excellence

As a Microsoft Solutions Provider, **PeopleSoft** has formed a strong technology relationship with Microsoft Corp. Since its inception, this relationship has brought about several technology advancements, including **PeopleSoft** 's active participation in the Microsoft SQL Server beta program. **PeopleSoft** has also worked closely with the Microsoft SQL Server development team to enhance the **performance** of this high-end database with **PeopleSoft** 's suite of enterprise applications.

As a result of this collaboration, **PeopleSoft** and Microsoft technologies seamlessly complement each other to provide integrated technology solutions. Microsoft Windows(R...

...have the option of an enterprise application solution consisting entirely of Microsoft software to support **PeopleSoft**, combining the ease of use, high level of functionality, and the price **performance** for which Microsoft is renowned.

"We are pleased that **PeopleSoft** is supporting Microsoft SQL Server 6.5," said Jim Ewel, SQL Server group product manager at Microsoft. "The combination of SQL Server's distributed computing capabilities and **PeopleSoft** 's client/server business applications provides comprehensive solutions to our mutual customers."  
About PeopleSoft

PeopleSoft...

25/3,K/87 (Item 16 from file: 810)  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0575136 BW1508

**PLATINUM TECHNOLOGY: PLATINUM technology announces joint development and marketing agreement with PeopleSoft for Departmental-to-Enterprise OLAP solutions; PLATINUM InfoBeacon to integrate with PeopleSoft applications; Forest & Trees and InfoReports will support PeopleSoft Open Query API**

April 15, 1996

Bode Akintola

26-Aug-04

EIC 3600

Byline: Business Editors, Computers/Electronics Writers

...business intelligence tools to build EIS/interactive analysis applications, access information, and generate reports from **PeopleSoft** data on their desktop.

" **PeopleSoft** 's market leading enterprise applications give users the ability to more **efficiently** run their business and help them stay ahead of the competition," said Frederick W. Rook, Ph.D., vice president of business intelligence at PLATINUM technology. "The partnership between **PeopleSoft** and PLATINUM will result in a turnkey OLAP solution that can scale from the department...

...product and service information can be located on the World Wide Web at [http://www. peoplesoft .com](http://www.peoplesoft.com).

EDITOR'S NOTE: Additional information about PLATINUM technology, inc. is available via the World...

...delivers the payoff on information technology (IT) investments by providing tools that enable organizations to **efficiently** manage next-generation computing solutions while leveraging existing and legacy systems. The company provides application development, business intelligence, database administration, data warehousing, and systems **management** software solutions for the Open **Enterprise** Environment (OEE) -- the networked computing environment that incorporates mainframe, desktop, and open systems.

EDITORS NOTE...

25/3,K/88 (Item 17 from file: 810)  
DIALOG(R) File 810:Business Wire  
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0574813 BW1261

**LAWSON SOFTWARE: New Activity Management application from Lawson Software to enhance business planning, streamline operations, improve financial management**

April 15, 1996

Byline: Business/Technology Editors

...business planning, operations and financial performance.

Lawson's Activity Management application is scheduled for release **later** this quarter.

Lawson's approach to **activity** -based **management** closely aligns **organizational information** and business objectives with operational **information** . Activity Management will be fully integrated with all Lawson Software's product lines, including financials...

25/3,K/89 (Item 18 from file: 810)  
DIALOG(R) File 810:Business Wire

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0574741 BW1196

**CONCORD COMM. CABLETRON: Concord Integrates Network Health with Cabletron's SPECTRUM; Texas Instruments Values Integration of SPECTRUM with Concord's Automated Performance Reporting and Analysis Tool**

April 15, 1996

Byline: Business/Technology Editors

...a  
50,000 node global network. Blair Sanders, Senior Member, Technical Staff, in TI's **Information** Systems and Services Group, says that "SPECTRUM is an excellent platform for **managing** our **enterprise** network and gathering **performance data** . Concord's Network Health is a powerful complement that **automatically** compiles, analyzes and reports on the **data** and makes it easily accessible via the World Wide Web."

Multi-Level Integration Network Health...

25/3,K/90 (Item 19 from file: 810)

DIALOG(R)File 810:Business Wire

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0574636 BW0057

**BUSINESS OBJECTS 2: PeopleSoft to Partner With Business Objects for Desktop OLAP Solution; Business Objects to Integrate BUSINESSOBJECTS 4.0 with PeopleSoft Applications; Customers to Perform Query, Reporting, and OLAP from One Single Tool**

April 15, 1996

Byline: Business Editors & Computer Writers

...the company's  
recent release, BUSINESSOBJECTS 4.0.

This solution will be tightly integrated with **PeopleSoft** applications, and will enable **PeopleSoft** customers to perform all decision support **functions** from one single tool. BUSINESSOBJECTS 4.0 is an integrated query, reporting, and OLAP tool...

25/3,K/91 (Item 20 from file: 810)

DIALOG(R)File 810:Business Wire

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0571955 BW1186

**TIVOLI SYSTEMS: Tivoli Introduces TME 10; Combines the best of Tivoli's TME and IBM's SystemView to create the industry's first open, end-to-end management solution**

April 03, 1996

Byline: Business/Technology Editors

...TME 10 is comprised of 25 management applications that fall into five distinct categories:  
Deployment **Management** -- the **automation** of **enterprise** -wide configuration and change **management activities** ;  
Availability Management -- gathering, collecting and routing **information** regarding the status of all aspects of the environment for proactive management action;  
Security Management...

25/3,K/92 (Item 21 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0571334 BW0059

**PEOPLESOFT: PeopleSoft Unveils Federal Human Resources Software; HRMS Leader Brings Tailored Client/Server Product to U.S. Federal Market**

April 02, 1996

Byline: Business Editors and Computer Writers

...S. Federal Government. Specific federal personnel functionality -- such as Manage Action Requests (SF-52 Tracking), **Performance** Management, and Classification -- has been added to **PeopleSoft** 's commercial HR application, now in its fifth release. The software product also incorporates the best human resources practices across numerous industries, gleaned from **PeopleSoft** 's extensive experience with more than 900 commercial customers.

PeopleSoft Human Resources for Federal Government...

...a proven platform to reengineer personal processing with the focus squarely on productivity, flexibility, and **efficiency** ."

About **PeopleSoft** Human Resources for Federal Government

Personnel management processes and programs supported by **PeopleSoft** Human Resources for Federal Government include Manage Action Requests, a **function** tailored to support the SF-52 document process and other standard forms used by the...

...disciplinary offenses, the software product recommends specific steps and timeframes. Other federal capabilities supported include **Performance** Management, Position Description Library, Awards, Locality Based Pay Administration, and Classification. Core functionality of the...

...Training Administration, Salary Administration, Skills Inventory, Career Planning, Succession Planning, Health & Safety, and International Assignment.

**PeopleSoft** Human Resources for Federal Government is initially available on the Oracle, Informix, and SQLBase database...

...extensive partnerships with leading technology and service providers to provide comprehensive solutions to federal customers. **PeopleSoft** Federal also offers **PeopleSoft** Financials, an integrated line of financial management software ...approach helps federal departments and agencies respond to policy and regulatory

pressures to operate more **efficiently** .

About **PeopleSoft** Inc.

**PeopleSoft** Inc. (NASDAQ: PSFT) was established in 1987 to provide innovative software solutions that meet the changing business demands of enterprises worldwide. A client/server applications pioneer and market share leader, **PeopleSoft** develops, markets, and supports a complete suite of enterprise applications for accounting, materials management, distribution...

25/3,K/93 (Item 22 from file: 810)

DIALOG(R)File 810:Business Wire

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0569061 BW0034

**PEOPLESOFT: PeopleSoft Ships Enterprise Applications on Sybase SQL Server 11; Sybase and PeopleSoft Customers Welcome Combined Software Products**

March 26, 1996

Byline: Business Editors and Computer Writers

...well as Sybase customers in many industries, including financial services, government, healthcare, and manufacturing, where **PeopleSoft** applications are currently in strong demand.

Industry analyst Rich Finkelstein of **Performance** Computing commented on the joint development efforts and market strength of the **PeopleSoft** /Sybase relationship. " **PeopleSoft** and Sybase continue to demonstrate great care and attention to ensuring the integration and **performance** optimization of their respective software products," said Finkelstein. "The ability of **Peoplesoft** to run on Sybase System 11 will have a significant impact on a large number...

...We are  
very, very excited about it."

In support of the newly available software products, **PeopleSoft** and Sybase have developed a comprehensive joint marketing and sales program to reach both current...

...new customers. The two companies will engage in a variety of joint marketing and promotional **activities** , including seminars, advertising, and direct mail campaigns. "We are excited that **PeopleSoft** applications are now available to our customers," said Mark Hoffman, Sybase chairman, president, and chief...

25/3,K/94 (Item 23 from file: 810)

DIALOG(R)File 810:Business Wire

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0560365 BW1097

**SAROS CORP TENNECO ENRGY: Leading natural gas company selects Saros Document Management Solution; Document management solution is part of \$50 million re-engineering effort designed to improve efficiency, ensure compliance with industry regulations**

February 26, 1996

Byline: Business Editors

...profit margins, Saros can help companies like Tenneco Energy reduce operating costs by making the **information** they need -- including complex drawings -- immediately available to engineers and technicians, while keeping this critical **data** secure and **efficiently** managed at the **enterprise** level."

Saros document **management** capabilities will integrate with the **company**'s other internal systems -- such as **automated** mapping, facilities mapping, geographic **information** and work management -- to enable Tenneco Energy to more efficiently schedule and perform pipeline maintenance...

25/3,K/95 (Item 24 from file: 810)

DIALOG(R)File 810:Business Wire

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0559235 BW1036

**PEOPLESOFT: The University of Michigan Selects PeopleSoft's Campus-wide Administrative Solutions; PeopleSoft Applications to Streamline Campus-wide Administrative Processes to Better Serve the University Community**

February 21, 1996

Byline: Business Editors & Computer Writers

...to complete separate applications for admissions, financial aid, housing and orientation. With the applications from **PeopleSoft**, we plan to streamline those **activities** into a single application process for students. Under the new system, if you are trying...

25/3,K/96 (Item 25 from file: 810)

DIALOG(R)File 810:Business Wire

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0558776 BW1130

**PLATINUM TECHNOLOGY 1: PLATINUM technology achieves record revenue growth in the open enterprise systems management arena; company announces 78 percent annual revenue increase in 1995 for Systems Management, with widespread customer and partner support; three enterprise solutions unveiled**

February 20, 1996

Byline: Business Editors/Computer Writers

...systems and network management arena and has expeditiously attacked the market by acquiring key systems **management** **companies** and leading technologies. **PLATINUM**'s strategy is to deliver three levels of systems management solutions: point products that meet specific management needs; integrated solution sets that link key management **functions** where appropriate; and support for **enterprise** **management** solutions from **PLATINUM** and third-party vendors.



As part of this aggressive strategy, PLATINUM today announced **Enterprise Performance Management**, a solution set for monitoring and managing relational databases and servers in distributed environments; Enterprise...

...for complete operations automation and event management in distributed heterogeneous systems across a network; and **Enterprise Chargeback and resource management**, an integrated chargeback and accounting system for heterogeneous, distributed computing environments.

PLATINUM offers an extensive array of point products and is rapidly developing solution sets based on multiple **functions**. The company also is integrating its products into **industry**-leading systems and network **management** frameworks, such as Hewlett-Packard's OpenView and Cabletron's Spectrum. Customer and Vendor Support...

...solutions, PLATINUM is working with partners to ensure complete integration and product compatibility. PLATINUM's **Enterprise Performance Management**, **Enterprise Automation**, and **Enterprise Chargeback** are clear examples of how the **company** is delivering on its systems **management** vision.

PLATINUM has recently announced a number of partnership agreements with companies including DAZEL, Cabletron, Hewlett-Packard, NCR, **PeopleSoft**, Siemens Nixdorf and Pyramid Technology, and Versant, to support PLATINUM's systems management solutions. PLATINUM...

...data, connectivity, applications and system topology.

- Distribution Management -- For managing software deployment, inventory discovery, asset **management**, and installation across the entire **enterprise**.
- Enterprise **Automation** -- For complete operations **automation** and event **management** across the entire **enterprise**, including remote notification, message handling, and monitoring system applications.
- **Enterprise Performance Management** -- For monitoring and **managing** database and system **performance** in large distributed computing networks.
- Finance and Resource Management -- For tracking **information** resources and providing chargeback services for internal or outsourcing business; results in effective, reliable cost...delivers the payoff on information technology (IT) investments by providing tools that enable organizations to **efficiently** manage next-generation computing solutions while leveraging existing and legacy systems. The company provides application development, business intelligence, database administration, data warehousing, and systems **management** software solutions for the Open **Enterprise Environment (OEE)** -- the networked computing environment that incorporates mainframe, desktop, and open systems.

Additional information...

25/3,K/97 (Item 26 from file: 810)  
DIALOG(R) File 810:Business Wire  
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0558715 BW1074

**PEOPLESOFT: Industry-Leading Healthcare Institutions Choose PeopleSoft To Streamline Business Applications; PeopleSoft Signs 22 New Healthcare Customers During Second Half of 1995**

February 20, 1996

Byline: Business Editors & Computer Writers

...Inc., Partners HealthCare System, Inc., and Scott & White Memorial Hospital, Clinics, and Health Plan licensed **PeopleSoft** 's client/server business applications for accounting, materials management, and human resource **functions** . During the second half of 1995, **PeopleSoft** signed a total of 22 license agreements in the healthcare market encompassing both new customers and existing customers purchasing additional products.

Integrated Health Services, Inc. licensed **PeopleSoft** 's human resource applications to manage HR and payroll data on its 38,000 employees, who will access the **PeopleSoft** system from over 600 United States locations. Partners HealthCare System, Inc., comprising Brigham and Women's Hospital and The Massachusetts General Hospital, licensed **PeopleSoft** 's total business solution for healthcare to integrate disparate systems and provide consolidated reporting **functions** for all entities. Scott & White Hospital and Clinics also licensed **PeopleSoft** 's total healthcare solution, which complements the organization's goal of automating and streamlining processes to create virtually paperless HR and accounting departments by September, 1999.

" **PeopleSoft** is now working with many of the healthcare industry's leading institutions, and these results...

...in addressing the unique needs of today's integrated healthcare delivery networks," said Ken Horowitz, **PeopleSoft** 's Vice President of Healthcare. "We are encouraged that our customers are incorporating new technologies...

...as workflow, interactive voice response, and email -- into their accounting, materials management, and human resource **functions** to streamline administrative operations and remain competitive in a rapidly changing industry." Scott & White Memorial Hospital, Clinics, and Health Plan To Go Paperless With **PeopleSoft**

Scott & White Memorial Hospital, located in Temple, Texas, Scott & White Clinics, located in Temple and...

...systems that we looked at were merely graphical front ends to old mainframe-based technology. **PeopleSoft** represents the architectural design of the future and provides us the ability to develop a virtually paperless system."

For the past 15 years, Scott & White's accounting **functions** have been processed on a mainframe system with limited reporting capabilities, and all employee benefits...

25/3,K/98 (Item 27 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0556668 BW0215

**BMC SOFTWARE:** BMC Software provides users with major advances in managing applications deployed across the enterprise; BMC delivers support for 16 additional products by PATROL

February 12, 1996

Byline: Business Editors/Computer Writers

...capabilities  
of PATROL with their products.

Commented Ellen Brezniak, Progress Software's director of product **management**, "Progress Software partners with **industry** leaders to provide a full set of ...and database monitoring and administration features that are critical to the effective deployment of high- **performance** enterprise-class client/server applications."

Added Dave MacSwain, senior vice president of marketing and technology...

...of a PATROL KM that supports specialized databases like ADABAS, customers will finally have a **management** solution that spans the entire enterprise."  
Pricing and Availability

The PATROL product pricing begins at...

25/3,K/99 (Item 28 from file: 810)

DIALOG(R)File 810:Business Wire

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0556505 BW0064

**PEOPLESOFT:** PeopleSoft Federal Wins Contracts With Two Cabinet-Level Departments in U.S. Federal Government; Department of Veterans Affairs and Department of Justice Choose PeopleSoft HRMS

February 12, 1996

Byline: Business Editors and Computer Writers

...provides Justice and other federal agencies with payroll support through cross-servicing agreements.

Justice chose **PeopleSoft** over several other COTS packages because of its software products' comprehensive support of all personnel **functions**, integration of workflow processes, forward-engineered design, and experience with more than 700 client/server HRMS implementations. Justice will run **PeopleSoft** applications on a Sun Sparc client/server platform with the Oracle 7 database to meet...

...said, "We have an immediate need to deploy a functionally robust, comprehensive solution such as **PeopleSoft** HRMS. Our existing infrastructure will not allow the department to fully implement the requirements to streamline operations and reduce staff as mandated by the National **Performance** Review (NPR).

"We took aggressive steps to try to find a solution and considered several...

...own system, and entering cross-servicing agreements with other agencies, before settling on COTS HRMS. **PeopleSoft** 's

twenty-first century client/server design will go a long way toward helping us...

25/3,K/100 (Item 29 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0553115 BW0266

**PEOPLESOFT: PeopleSoft, Inc. Reports Sales And Earnings For The Fourth Quarter And Year Ended December 31, 1995**

January 30, 1996

Byline: Business Editors & Computer Writers

...total revenues for the fourth quarters of 1995 and 1994, respectively.

Continued strong demand for **PeopleSoft** 's client/server product offerings resulted in 1995 fourth quarter contracting **activity** for products and related bundled services of \$74.9 million, including \$30.1 million related to its Financials products.

Total contracting **activity** for the comparable quarter of the prior year was approximately \$46.2 million, including \$16.0 million related to the **PeopleSoft** Financials product line. The fourth quarter contracts included 15 agreements in excess of \$1 million...

...related to the financials product line.

For the year ended December 31, 1995, total contracting **activity** was approximately \$215 million, including \$82 million for Financials products, compared to \$120 million and...

...initial release of which has already been delivered to Siemens, and a German version of **PeopleSoft** Payroll, which is currently under development.

In November, the company officially launched a **performance** engineering test and benchmark program designed to optimize enterprise-level application **performance** . Under this program, which encompasses a **performance** laboratory, a **performance** information repository, and benchmark kits, **PeopleSoft** and its business partners have recently begun releasing benchmark data based on standardized benchmarks and **performance** models.

Of particular significance is a recent online benchmark completed on **PeopleSoft** 's Human Resources module running on a Pentium-based Sequent Symmetry server and Oracle 7 database platform. The benchmark simulated online operations representing eight different business **functions** , and test results showed consistent response times as the number of concurrent users increased from one to as many as 2,500.

**PeopleSoft** also recently announced that during 1995, eighteen new contracts for its client/server applications were...

25/3,K/101 (Item 30 from file: 810)  
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0547015 BW0014

**PEOPLESOFT: A. George "Skip" Battle to Join PeopleSoft Board of Directors**

January 10, 1996

Byline: Business Editors and Computer Writers

...Skip) Battle  
as a member of the company's board of directors.

Battle brings to **PeopleSoft** over 25 years experience in management and consulting with Andersen Consulting. He recently retired from Andersen, where he was managing partner, market development, responsible for all worldwide industry **activities**, including all marketing, advertising, and communications. Battle was also a member of Andersen Consulting's...

**25/3,K/102 (Item 31 from file: 810)**

DIALOG(R)File 810:Business Wire

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0546294 BW0037

**PEOPLESOFT: PeopleSoft Certifies Four New Implementation Partners; Cap Gemini America, Coopers & Lybrand L.L.P., IBM and KPMG Peat Marwick L.L.P. Now Supporting PeopleSoft Customers**

January 08, 1996

Byline: Business Editors/Computer Writers

...Partners. Coopers & Lybrand's strong CLC and HRA global practices will help to ensure that **PeopleSoft** customers receive the highest quality service and support during the implementation process, with the focus clearly on operating **efficiency** and sound business strategy."

About IBM

IBM's global services organization ISSC has a dedicated **PeopleSoft** consulting practice providing a comprehensive range of services to assist organizations in the implementation of **PeopleSoft** 's Financials, Distribution, or HRMS application suites. As an Implementation Partner, IBM provides PeopleSoft product...

**25/3,K/103 (Item 32 from file: 810)**

DIALOG(R)File 810:Business Wire

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0541929 BW1279

**PLATINUM PEOPLESOFT: PLATINUM technology and PeopleSoft establish joint technology initiative; companies also to standardize internal operations on each other's software solutions**

December 13, 1995

Byline: Business Editors & Computers/Electronics Writers

...and by Forbes  
as one of the 200 best small companies in America in 1994.  
**PeopleSoft** product and service information can be located on the

World Wide Web at [http://www. peoplesoft .com](http://www.peoplesoft.com).

About PLATINUM technology

PLATINUM technology, inc., delivers the payoff on information technology (IT) investments by providing tools that enable organizations to **efficiently** manage next-generation computing solutions while leveraging existing and legacy systems. The company provides application development, business intelligence, database administration, data warehousing, and systems **management** software solutions for the Open **Enterprise** Environment (OEE) -- the networked computing environment that incorporates mainframe, desktop, and open systems. Additional information...

25/3,K/104 (Item 33 from file: 810)

DIALOG(R) File 810:Business Wire

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0541906 BW1271

**PLATINUM PARTNER PROGRAM: PLATINUM technology forms alliance program to foster true open systems and database management; company forges new agreements with hardware, software, and database vendors**

December 13, 1995

Byline: Business Editors & Computers/Electronics Writers

- ...Pyramid -- Siemens-Nixdorf/Pyramid Technology will jointly market, integrate, and sell data warehousing and systems **management** solutions to Fortune 1,000 **companies** worldwide.
- Versant -- Versant and PLATINUM will develop a version of DBVision, PLATINUM's **performance** management tool for the Versant ODBMS, and Versant will remarket the product.
- SAP AG -- PLATINUM...

...delivers the payoff on information technology (IT) investments by providing tools that enable organizations to **efficiently** manage next-generation computing solutions while leveraging existing and legacy systems. The company provides application development, business intelligence, database administration, data warehousing, and systems **management** software solutions for the Open **Enterprise** Environment (OEE) -- the networked computing environment that incorporates mainframe, desktop, and open systems.

Additional information...

25/3,K/105 (Item 34 from file: 810)

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0541282 BW1048

**PEOPLESOFT SIEMENS: PeopleSoft and Siemens A.G. Team in Global License and Joint Development Agreements**

December 12, 1995

Byline: Business Editors and Computers Writers

...major Siemens initiative to reduce costs and increase productivity in all corporate personnel departments worldwide. **PeopleSoft** HRMS will enable Siemens companies to exchange important HR information across organizations for more **efficient** recruiting and streamlined operations. The international implementation team supporting this massive rollout is comprised of internal Siemens resources combined with functional and technical consulting expertise from **PeopleSoft** consultants, partners and third party consultants.

Joint Development Agreement

Under terms of the agreement, PeopleSoft...  
...for prompt  
and translate tables, and German sign-on and SQR reporting capabilities.

The German **PeopleSoft** HR application is being modified to support various **functions** specific to the German market such as employment contract processing, Workers Councils administration, and new German salary administration including planning of various compensation components. Additionally, **PeopleSoft** German Payroll will include support for German tax and social insurance regulations.  
Siemens Germany License...

25/3,K/106 (Item 35 from file: 810)

DIALOG(R)File 810:Business Wire

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0540796 BW1014

**STORAGE COMPUTER: Storage Computer Announces the Industry's Most Advanced Network Storage Management Facility**

December 11, 1995

Byline: Business/Technology Editors

...the SNMP agent and can be accessed locally or remotely.  
o SNMP Management Station -- will **automatically** receive alarms from the Storage Servers and can proactively request **information** from the SNMP agent(s) in the Storage Administrator.

The Storage Administrator offers the storage **industry** 's best **management** statistics, **performance** analysis tools, and control **information** . For the first time, managers can access full **information** on operations, environmental characteristics, I/O activities, and performance data on a per-drive, per...

25/3,K/107 (Item 36 from file: 810)

DIALOG(R)File 810:Business Wire

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0539010 BW0028

**INFORMIX: Informix Extends Windows NT Product Offerings; Informix Products on Windows NT Offer Workgroup-to Enterprise Database Management Solution**

December 04, 1995

Byline: Business Editors/Computer Writers

...for all hardware architectures from uniprocessor to multiprocessor systems.

"Informix has provided consistently reliable, high- **performance** and state-of-the-art features in its UNIX database products," said Frank Strelau, vice president of Business Development at **PeopleSoft**, Inc. "By bringing the same features and functionality to the Windows NT environment, Informix is...and uninterrupted access to these servers."

Edmund H. Muth

Director, Windows NT Planning and

Product **Management**

Digital Equipment **Corporation**

"Scalable, high- **performance** servers based on the Intel Pentium(R) Pro processor and Windows NT operating system are...

25/3,K/108 (Item 37 from file: 810)

DIALOG(R)File 810:Business Wire

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0535960 BW1026

**PEOPLESOFT: PeopleSoft Launches Performance Engineering Program; Comprehensive Program Assists Partners and Customers in Achieving Enterprise-Class Performance**

November 20, 1995

Byline: Business Editors/Computer Writers

**PeopleSoft Launches Performance Engineering Program; Comprehensive Program Assists Partners and Customers in Achieving Enterprise-Class Performance**

PLEASANTON, Calif.--(BUSINESS WIRE)--Nov. 20, 1995-- **PeopleSoft** Inc. (NASDAQ:PSFT), a leading provider of client/server business software, today launched an innovative **performance** engineering test and benchmark program designed to assist **PeopleSoft** customers and prospects to achieve optimal enterprise-level **performance**.

Conducted in conjunction with **PeopleSoft** platform partners and customers, the **performance** benchmark results generated from this program will give customers information to assist them in determining their ideal software and hardware requirements.

The **PeopleSoft Performance Engineering Program** is driven by a dedicated professional team and benefits from extensive support and...

...its hardware and software partners. The program incorporates software development lifecycle testing and tuning, a **performance** laboratory and showcase center, benchmark kits with standardized benchmarks and **performance** models, and a **Performance Information Repository** which holds all **performance** information for availability to customers and business partners. The Program is being implemented on a global basis with initial focus on the North American market for all generally available applications.

"**PeopleSoft** 's initiatives in **performance** engineering and benchmarking is good news for customers," said Clare Gillan, Director, Applications Research, International...

...Corporation.

"Not only will customers be able to make more informed decisions



about implementing their **PeopleSoft** applications, but the existence of such a lab challenges **PeopleSoft** to address **performance** issues and stand behind its claims."

The **performance** program is headed by Peter Nasca, Vice President, Release Management at **PeopleSoft**, and includes personnel from Strategic Technical Services, the Professional Services Group, and Business Partners. This team is also responsible for providing **performance** enhancement improvements to **PeopleSoft**'s development engineers as they relate to new product line and PeopleTools releases.

"With this...

...process of completing initial benchmarks, with an eye toward continuous improvement of new product releases."

#### **Performance Engineering Program Elements**

The **Performance Engineering** Program comprises three elements which are designed to provide a broad range of information and generate useful **performance** benchmark statistics for customers looking to implement **PeopleSoft**'s enterprise client/server solutions. They include a **Performance Laboratory**, Benchmark Kits, and a **Performance Information Repository**.

-- The **Performance Laboratory** - **PeopleSoft**'s **Performance Laboratory**, located at headquarters in Pleasanton, Calif., features a cross-section of several partners' hardware...  
...offerings, mirroring different high volume customer production environments. Working in cooperation with business alliance partners, **PeopleSoft** can quickly configure any supported hardware, database, and operating system combination to **performance engineering** and benchmark **activities**.

-- Benchmark Kits - The **performance engineering** team has developed benchmark kits for all generally available products. A benchmark kit includes application software, data for standard **performance** benchmarks, database expansion tools, and standard documentation templates to capture benchmark information. These kits facilitate...

...using their own hardware configuration and customized data compositions very early in the implementation lifecycle.  
**PeopleSoft** has also developed **performance** tests consisting of realistic database and transaction data expanded to small, medium, large, and very large volumes. Each model is developed using information collected from **PeopleSoft**'s customer base. These standard **performance** models are used to perform all standard benchmarks.

-- **Performance Information Repository** - **Performance** benchmark results from this program will be gathered in a **performance** information repository to be made available to partners, customers, and prospects when looking to achieve optimum **performance** with **PeopleSoft** applications. This information will also be used internally to further improve **performance** in future releases of **PeopleSoft** products. This repository already includes a series of **performance** benchmark papers published by **PeopleSoft** in conjunction with its platform partners and customers, which show high **performance** and scalability with **PeopleSoft** products in various hardware environments. Published benchmark results include:

-- **PeopleSoft** Asset Management on a Sequent Symmetry computer tracking 1,000,000 assets on an Oracle7...

...more than 13,900 employees an hour on an Oracle7 database.  
Business Partner Alliance Sponsorship

**PeopleSoft** Business Partner involvement is a critical element in the success of the **performance** engineering program. The partners are instrumental in providing equipment and expertise, and participating in the...

...of standard benchmark methodologies. The partners will also utilize the resulting benchmark kits to test **PeopleSoft** products on a wide range of configuration options, both in their own labs and at...

...Digital Equipment Corporation, with other platforms underway or planned for the near future.

Frank Strelau, **PeopleSoft** vice president of business development, said of the program, "The unique teaming model we have adopted with our partners will enhance the success of our **performance** engineering efforts. This is a proactive approach to providing customers with the **performance** information they need to make informed platform decisions and expedite their implementations."

About **PeopleSoft**, Inc.

**PeopleSoft**, Inc. (NASDAQ: PSFT) was established in 1987 to provide innovative software solutions that meet the...

25/3,K/109 (Item 38 from file: 810)

DIALOG(R)File 810:Business Wire

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0535218 BW1016

**ADVENT SOFTWARE: Advent Software, Inc. announces initial public offering**

November 16, 1995

Byline: Business Editors/Computer Writers

...Advent Software, Inc. is a leading provider of stand-alone and client/server software products, **data** interfaces, and related services that **automate** and integrate certain mission-critical **functions** of investment **management organizations**. The **company** provides a suite of complementary products for the front, middle, and back offices of investment...

25/3,K/110 (Item 39 from file: 810)

DIALOG(R)File 810:Business Wire

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0534593 BW1463

**SYBASE: Sybase delivers PeopleSoft 5.0 support for its MVS/CICS middleware solution**

November 14, 1995

Byline: Business Editors/Computers & Electronics Writers

...H. Forster, president of Sybase's InformationCONNECT Division. "They want the power and functionality of **PeopleSoft** 's software plus the openness, flexibility and **performance** of Sybase's middleware. With today's announcement, they can have the best of both worlds."

"A Powerful New Option" for **PeopleSoft** Customers  
Dave Duffield, president and chief executive officer of  
**PeopleSoft** said, "The Sybase Database Gateway for MVS offers a  
powerful new option for PeopleSoft customers..."

25/3,K/111 (Item 40 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0533824 BW1176

**MICROPOLIS NEW PARTNERSHIPS: Micropolis announces three strategic  
partnerships to provide advanced levels of storage security**

November 13, 1995

Byline: Business Editors and Computer/High-Tech Writers

...0003 and fax:  
310/799-5590.

Established in 1991, Network Specialists is a privately owned  
**company** that develops advanced storage **management** and network  
**performance** tools for client/server network environments. Its  
flagship product DoubleTake offers **real - time data** replication and  
server backup for LANs and WANs.

In addition to DoubleTake, NSI also offers...

25/3,K/112 (Item 41 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0531467 BW1057

**PEOPLESOFT: PeopleSoft Raises Standard for Client/Server Application  
Security; Partners with Open Horizon and Adds Enhancements to Utilize  
Kerberos Technology for End-to-End Security**

November 06, 1995

Byline: Business Editors & Computer Writers

...of  
security involved in applications, including user access, network and  
database security, and object security.

**PeopleSoft** addresses this complexity with a robust set of  
operator and object security **functions** designed to work in concert  
with network and database security systems. Users can easily develop...

25/3,K/113 (Item 42 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0530115 BW0223

**METADATA COALITION: Metadata Coalition gets immediate industry support;  
vendors and users already committing to participate in unique  
cooperative initiative**

October 31, 1995

Byline: Business Editors/High-Tech Writers

...environments.

"We believe the initiative's role in the creation of standards for full-scale **enterprise** data **management** interchange will be of enormous benefit, not only to IS managers, but also to business managers. Now, 'best-of-breed' tools that accurately and **efficiently** exchange metadata will be better able to bring essential business information to the desktop of...

25/3,K/114 (Item 43 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0529242 BW1074

**PEOPLESOFT: PeopleSoft to deliver complete product line on Sybase SQL Server 11; General availability planned for March, 1996**

October 30, 1995

Byline: Business Editors and Computer Writers

...Server 11 indicates that this is going to be a powerful combination for enterprise applications."

**PeopleSoft** has been involved in beta testing of SQL Server 11 since mid-summer, and has...

...with Sybase to ensure that SQL Server 11 meets the highest standards of quality and **performance** required by their customers. "We've seen significant improvements in performance, in some cases 100...

...complete suite of products in 1996, and support for Sybase is expected to greatly expand **PeopleSoft** 's potential market.

Addressing Enterprise Requirements

As client/server gains acceptance as an enterprise information technology standard for large organizations, **performance** and quality become significant factors in purchase and implementation decisions. Large numbers of users and...

...of extensive testing with beta versions of SQL Server 11, it has become evident to **PeopleSoft** that Sybase has made significant advances in both these areas. A new query optimizer specifically addresses **PeopleSoft performance** requirements; during beta testing, **PeopleSoft** was regularly impressed with the superior **performance** demonstrated by SQL Server 11 across a wide range of testing parameters.

**PeopleSoft** expects this combination of quality and high **performance** should make SQL Server 11 an ideal platform for **PeopleSoft** 's enterprise-class applications.

Pricing and Availability

Pricing for **PeopleSoft** begins at approximately \$100,000 per application, depending on the size of the customer's...

25/3,K/115 (Item 44 from file: 810)  
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0527870 BW0042

**AUTOMATIC SOFTWARE: Automatic Software Ships Big Business Server:  
Client/Server Version of its Business Management Software for Growing  
Companies; Small Business Productivity Solution Automates Workgroups**

October 25, 1995

Byline: Business Editors/Computer Writers

...Server is the  
first do-it-yourself client/server software that is designed  
specifically to **automate** small businesses."

Big Business Server provides current **information** on any company  
transaction or record at the click of a mouse. It produces  
financial statements and offers users powerful **management**  
capabilities to analyze **company performance** in **real time**  
. Setting a  
new standard in flexible, easy-to-administer security for  
client/server software, Big...

25/3,K/116 (Item 45 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0526808 BW1108

**DATA GENERAL 2: Data General Intel based AViiON servers to run thousands of  
software applications; Servers support DG/UX and Windows NT operating  
systems**

October 23, 1995

Byline: Business Editors and Software Industry Writers

...stable and optimized UNIX and database platform with readily  
available applications, you have a winner."

**PeopleSoft**

Frank Strelau

Vice President, Business Development

" **PeopleSoft** and Data General focus on the high end of the market  
where **performance** is critical to success. As business partners,  
we've been delivering innovative programs such as the  
price/ **performance** guarantee that allows our customers a relatively  
risk-free option in the move to client...

...adopts the Intel architecture, we feel that this further enhances  
the scalability of the combined **PeopleSoft** and Data General  
solutions."

Progress Software

Cary Johnson

Senior Vice President, Sales and Marketing

"Progress...

25/3,K/117 (Item 46 from file: 810)  
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0526687 BW1027

**PEOPLESOFT: PeopleSoft promotes Steve Zarate to chief information officer**

October 23, 1995

Byline: Business Editors

...information officer.

In the newly created position of CIO, Zarate will oversee all aspects of **PeopleSoft** 's information systems and voice and data communications worldwide. He will focus on evolving the use of

**PeopleSoft** 's information systems to more **efficiently** manage business operations and support the company's continued fast growth.

Zarate joined **PeopleSoft** in June 1993, bringing over 25 years experience in information systems and human resources. In his most recent role as **PeopleSoft** vice president of human resources and network services, Zarate was instrumental in **PeopleSoft** 's strategy to become a model user of its own HRMS applications.

Utilizing **PeopleSoft** HRMS, Zarate streamlined human resource business processes for all **PeopleSoft** employees with the goal of creating a completely paperless HR **function** .

Prior to joining **PeopleSoft** , Zarate was chief operating officer at Golden Gate Bank, San Francisco, responsible for all bank...

25/3,K/118 (Item 47 from file: 810)  
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0526111 BW0166

**THE HUNTER GROUP: Hunter officers discuss implementation methodology at 1995 PeopleSoft International Users Conference**

October 19, 1995

Byline: Business Editors

...an application that provides support through the systems development life cycle. The Toolkit performs various **functions** , including mapping processes to **PeopleSoft** menus and panels, recording essential conversion information, and creating detailed specifications for modifications.

Other components...

25/3,K/119 (Item 48 from file: 810)  
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0525721 BW0218

**ADVENT SOFTWARE: Advent Software files for initial public offering of 2,000,000 shares of common stock**

October 18, 1995

Byline: Business Editors/Computer Writers

...s operations.

Advent is a leading provider of stand-alone and client/server software products, **data** interfaces and related services that **automate** and integrate certain mission-critical **functions** of investment **management organizations** .

The **company** provides a suite of complementary products for the front, middle and back offices of investment...

25/3,K/120 (Item 49 from file: 810)

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0516876 BW1029

**PEOPLESOFT: PeopleSoft Showcases PeopleSoft HRMS 5 at HRMS Expo; Furthers HRMS Leadership With New Applications, Enhanced Functionality, Agent-Based Workflow, and Enriched Graphical User Interface**

September 18, 1995

Byline: Business Editors & Computer Writers

...HRMS software worldwide.

PeopleSoft HRMS 5 will be demonstrated at HRMS Expo, Booth No. 602.

**PeopleSoft** HRMS 5, which is part of a major new version of all **PeopleSoft** products, features two new applications, Pension Administration and Time and Labor, as well as several technology and functionality enhancements in the areas of workflow, globalization, **performance** , ease of use, and platform support.

"With **PeopleSoft** HRMS 5, we have not only added two new products to broaden our Human Resource...

...of

time-related information designed to support the needs of a variety of internal business **functions** , including payroll, financial/cost accounting, project **management** , benefits, and **organizational administration** .

**PeopleSoft** Time and Labor is fully integrated with **PeopleSoft** HRMS and will include capabilities to record employee workday detail, schedule time, define compensation rules...

...Mass Change utility, which permits global changes across multiple records and also enhances productivity and **performance** . For example, when two departments in a corporation merge, each employee identification number can now be entered with a single command. The innovative nVision product is also now compatible with **PeopleSoft** HRMS 5 for matrix reporting and analysis. In addition, **PeopleSoft** HRMS 5 incorporates reorganized menus to facilitate navigation and reflect a process orientation in support...

...environments. Resume Reader interface updates have also been modified to handle changes resulting from globalization.

**Performance Improvements**

**PeopleSoft** HRMS 5 delivers significant **performance** enhancements

for data intensive and on-line processing to meet the requirements of today's...

...an application server or database server. Additionally, a new Mass Change utility enhances productivity and **performance** by permitting the ability to update multiple records simultaneously without accessing each one on-line.

**PeopleSoft** HRMS 5 also employs many techniques to improve on-line **performance** by decreasing network traffic. An enhanced Application Distributor stores frequently used tables on the client...data, as well as moving data and

PeopleTools objects from one database to another. Finally,

**PeopleSoft** HRMS 5 incorporates PeopleBooks, new, electronic documentation available on CD-ROM, featuring a powerful, intuitive, built-in search engine and the ability to integrate with the

**PeopleSoft** help function .

New Platforms

**PeopleSoft** HRMS 5 expands platform options for customers by supporting IBM's DB2 for AIX relational database, offering IBM DB2 customers server-to-mainframe capability. **PeopleSoft** applications continue to support leading relational databases on a wide range of mainframe, midrange, and...

25/3,K/121 (Item 50 from file: 810)

DIALOG(R)File 810:Business Wire

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0512599 BW1146

COMPUTER ASSOCIATES LEGENT: COMPUTER ASSOCIATES RE-ENGINEERS OVER 1,000  
FIELD STAFF TO BETTER SERVICE CA AND LEGENT CLIENTS Wang:  
"Ground-Breaking Training Sets Precedent For The Twenty-First Century"

August 29, 1995

Byline: Business Editors

...a wide range of categories such as help desk and problem management, security and audit, **automated** operations, storage **management** , configuration **management** and **performance management** .

**Enterprise information delivery: Management of delivery of information**

covering a wide range of categories such as DBMS, **data** warehousing, application development, application management and application deployment. Enterprise business applications: Management of business processing...

25/3,K/122 (Item 51 from file: 810)

DIALOG(R)File 810:Business Wire

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0508717 BW1027

PEOPLESOFT: 15 Health Care Organizations License PeopleSoft Applications;  
PeopleSoft Named to Healthcare Informatics Top 100 List, Forms Health  
Care Special Interest Group

August 14, 1995



Byline: Business Editors & Health Writers

...mainframe-based, in-house developed human resources systems, as well as a number of outsourced **functions**, with **PeopleSoft**'s client/server applications will save UniHealth an estimated \$4.1 million over 5 years...

...within the organization, answer climate surveys, and remind their superior it is time for a **performance** appraisal.

**PeopleSoft** and Client/Server in the Health Care Market

There is a "survival of the fittest..."

25/3,K/123 (Item 52 from file: 810)

DIALOG(R)File 810:Business Wire

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0503852 BW1037

**PEOPLESOFT: PeopleSoft Distribution Product Line Builds Momentum; 45 New Customers Select Client/Server Logistics and Materials Management Application in First Six Months**

July 26, 1995

Byline: Business Editors & Computer Writers

...About PeopleSoft Distribution

PeopleSoft Distribution addresses the operational needs of organizations for logistics and materials **management** and reinvents the traditional ways of performing distribution and purchasing **functions**. Users are empowered to make purchase decisions accessing past vendor history and pricing information, and tight integration with **PeopleSoft** Financials provides coordination with the accounting and administrative **functions** critical to controlling purchasing decisions.

The **PeopleSoft** Distribution product line consists of four modules: **PeopleSoft** Purchasing, Inventory, Order Management, and Distribution Requirement Planning.

- o **PeopleSoft** Purchasing: Automates requisitioning, purchasing, and the receiving of raw materials, supplies, services, products, and assets. Streamlines purchasing **functions** through online requisitioning, automated sourcing, and application integration. Enables buyers to manage sourcing, vendor selection, and ongoing contracts more **efficiently** and cost effectively.

- o **PeopleSoft** Inventory: Provides the ability to **efficiently** store and issue stock in response to changing demands, accurately track the movement of stock...

25/3,K/124 (Item 53 from file: 810)

DIALOG(R)File 810:Business Wire

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0503496 BW1142

**SDRC BALL AEROSPACE: Ball Aerospace Systems division selects I-DEAS Master Series software**

July 25, 1995

Byline: Business Editors, Computers/Electronics Writers

...to space exploration  
and environmental monitoring.

SDRC is a leading international supplier of mechanical design  
**automation** software, **product data management** software, and  
implementation services.. The **Company** 's products and services help  
manufacturers optimize product concepts early in the design process,  
enabling...

25/3,K/125 (Item 54 from file: 810)  
DIALOG(R) File 810:Business Wire  
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0503041 BW0027

**PEOPLESOFT: PeopleSoft Forms Federal Division To Deliver Client/Server  
Solutions To U.S. Federal Government; PeopleSoft HRMS To Be Tailored  
for Federal Requirements**

July 24, 1995

Byline: Business Editors/Computer Writers

...staff employees to  
provide government services with a client focus. With a focus  
squarely on **performance** , flexibility and **efficiency** , **PeopleSoft** 's  
true client/server applications have been very successful in helping  
both private and public sector organizations to realize significant  
gains in productivity. Now, **PeopleSoft** is ready to provide robust  
software solutions to help federal government organizations modernize  
and reengineer...

...the  
private and public sector. According to industry research firm  
Gartner Group, Inc. (Stamford, Conn.), **PeopleSoft** has captured more  
than 50% of the commercial market for client/server HR/payroll  
software.

The integrated suite will consist of the following products:

-- **PeopleSoft** Human Resources handles personnel management  
**functions** and will feature Personnel Actions Tracking, a **function**  
tailored to support the SF-52 document process and other standard  
forms used by federal...

...the most comprehensive,  
strategic solution for human resources management."

**PeopleSoft**, Inc. also offers **PeopleSoft** Financials, **PeopleSoft**  
Financials for Public Sector, and **PeopleSoft** Distribution.

**PeopleSoft** Financials is a complete suite of operational and  
managerial accounting applications, including General Ledger,  
Accounts Payable, Accounts Receivable, Asset Management, Billing and  
Project Costing. **PeopleSoft** Financials for Public Sector offers  
features and **functions** specific to public sector organizations, such  
as electronic commerce support, budgetary controls, project and grant  
tracking, and encumbrance accounting. **PeopleSoft** Distribution,  
managing logistics and materials management processes across the

supply chain, includes Purchasing and Inventory applications.  
**PeopleSoft** Federal is currently evaluating the market demand and scope of effort required to develop specific...

25/3,K/126 (Item 55 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0496692 BW1060

**mitsui OPEN HORIZON: Mitsui & Co., Ltd., and Open Horizon, Inc. Announce Strategic Partnership; Mitsui Agrees to Resell, Deploy and Localize Connection Product for Enterprise Client/Server**

June 26, 1995

Byline: Business Editors/Computer Writers

...customers with comprehensive enterprise solutions.

Today's client/server technologies offer the scalability and price/ **performance** , but do not necessarily offer the mainframe services required for successful enterprise computing. Open Horizon extends these technological capabilities by providing transparent access to mainframe-quality **enterprise** services like security and central **administration** provided by the Open Software Foundation's Distributed Computing Environment (DCE). Additionally, organizations can continue...

25/3,K/127 (Item 56 from file: 810)  
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0484689 BW1070

**PEOPLESOFT ANDERSEN: PeopleSoft and Andersen Consulting join forces in strategic alliance; New PeopleSoft manufacturing solution offers migration path to MAC-PAC OPEN customers**

May 08, 1995

Byline: Business Editors/Computer Writers

...MAC-PAC solution for Unix platforms, which is not yet in general release, to the **PeopleSoft** Manufacturing product line.

Dave Duffield, President and CEO of **PeopleSoft** , Inc., commented, "**PeopleSoft** is moving aggressively forward with its manufacturing plans and this announcement with Andersen gives us a jump-start in our development and selling **activities** . The combination of our client/server technology with Andersen's wealth of industry and implementation..."

...deliver a solid migration path to an established installed base of MAC-PAC customers."

"With **PeopleSoft** , we can offer our customers in this market a robust solution that will equal, if not exceed, the **functions** offered in MAC-PAC, along with a proven, open architecture," said Carleton Kilmer, Managing Partner, Industrial Products at Andersen Consulting.

"We're very excited about working with **PeopleSoft** . They complement our industry experience and understanding of the market with a flexible architecture and...

25/3,K/128 (Item 57 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0484688 BW1069

**PEOPLESOFT: PeopleSoft announces manufacturing strategy and product plans;  
Client/Server leader unveils enterprise offering announces ERP solution  
and product delivery schedule**

May 08, 1995

Byline: Business Editors/Computer Writers

...PeopleTools rapid application development environment including end-user empowerment tools for integrated workflow and reporting. **PeopleSoft** Manufacturing will be based on **PeopleSoft** 's proven dynamic architecture for high **performance** , easy customization, and rapid application deployment.

" **PeopleSoft** 's timing for entering the manufacturing market is perfect," said Bruce Richardson, Vice President, Advanced...

25/3,K/129 (Item 58 from file: 810)  
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0479850 BW0228

**PEOPLESOFT: PeopleSoft, Inc. Reports First Quarter Sales And Earnings**

April 20, 1995

Byline: Business Editors & Computer Writers

...total revenues for the first quarters of 1995 and 1994, respectively.

Continued strong demand for **PeopleSoft** 's client/server product offerings resulted in 1995 first quarter contracting **activity** for products and related bundled services of \$43.7 million, including \$15.2 million related to its Financials products. Total contracting **activity** for the comparable quarter of the prior year was approximately \$17.2 million, including \$3.3 million related to the **PeopleSoft** Financials product line. The first quarter of 1995 included 9 contracts over \$1,000,000...

...with one of the largest retailers in Australia.

Also contributing to the growth in contracting **activity** of 154% from the first quarter of 1994 to the first quarter of 1995 was the rapid acceptance of **PeopleSoft** Financials 3 and **PeopleSoft** Purchasing, and significant growth in contracts in the healthcare market. **PeopleSoft** Purchasing, the first product of the PeopleSoft Distribution product suite, was released in the fourth...

...program, each regional general manager has full management responsibilities for all sales and customer services **activity** within the region. By effectively moving management authority closer to the customer, **PeopleSoft** believes that in the long term, this organizational change will enhance **PeopleSoft** 's ability to both respond to the rapid growth of its regional operations and maintain...

25/3,K/130 (Item 59 from file: 810)  
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0478072 BW1043

**PEOPLESOFT: PeopleSoft Launches Open Workflow Partners Program; Popular Third Party Solutions Embrace PeopleSoft Workflow Strategy**

April 17, 1995

Byline: Business Editors/Computer Writers

...applications: Messaging Workflow, Application Workflow, and the Workflow Interface to a future workflow industry standard.

" **PeopleSoft** has always been a leader in providing customers with the latest enabling technologies," said Rick Bergquist, **PeopleSoft** Vice President of Technology. "As people within organizations seek to work smarter and more **efficiently** , we've designed our workflow strategy to meet those needs. This strategy takes into consideration...

...work and provides the components and resources to empower users to improve productivity." Messaging Workflow

**PeopleSoft** Messaging Workflow integrates electronic forms packages, interactive voice response systems (IVR), information kiosks, or other...

25/3,K/131 (Item 60 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0477264 BW0011

**PEOPLESOFT: PeopleSoft opens new corporate headquarters in Pleasanton, California; New facility to house Business Solutions Center**

April 12, 1995

Byline: Business Editors/Computer Writers

...Solutions Center at the new location, which will include demonstrations of jointly-developed solutions from **PeopleSoft** and its business partners, and Installation Testing Lab, and a **Performance** Lab.

Because of dynamic growth in development, service, and support, **PeopleSoft** has shifted operations to 84,000 sq. ft. of office space in the AT&T...

...sq. ft. Twice the size of the company's previous headquarters, the new facility houses **PeopleSoft** corporate management as well as administration and finance, corporate research and development, product support, training, and marketing departments. It will also include a new Installation Testing Lab and a new **Performance** Lab to test and benchmark the ease of use and high **performance** capabilities of **PeopleSoft** applications, respectively.

According to Dave Duffield, **PeopleSoft** president and CEO, "These new headquarters allow us to continue to expand our operations and...

...applications in different hardware and software environments. Installation testing helps to ensure the compatibility of **PeopleSoft** applications in a myriad of configurations, such as hardware, operating environments, networks, and protocols. Installation testing provides valuable information to **PeopleSoft** developers and professional services staff to help streamline the installation of applications for customers.

The **Performance** Lab, also at the Business Solutions Center, provides an environment for characterizing, testing, and benchmarking **PeopleSoft** applications operating on a variety of hardware and software platforms. Applications will be tested for...

25/3,K/132 (Item 61 from file: 810)

DIALOG(R)File 810:Business Wire

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0472295 BW0025

**GUPTA: Max D. Hopper Joins Gupta's Board of Directors; Brings More Than 20 Years of Information Services Experience to the Company**

March 22, 1995

Byline: Business Editors and Computer Writers

...company of American Airlines. He joined American Airlines in 1973 as director of SABRE, the **company**'s reservations system, eventually **managing** all on-line **automation functions** as assistant vice president for **data** processing and communications services.

In 1980, he was elected vice president and was named senior...

25/3,K/133 (Item 62 from file: 810)

DIALOG(R)File 810:Business Wire

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0469921 BW0028

**PEOPLESOFT: PeopleSoft announces partnership with Linguistic Technology, plans support for English Wizard; natural language query tool enables end users to access information without knowing SQL**

March 13, 1995

Byline: Business Editors & Computer Writers

...3M, Hasbro, Transamerica and the U.S. Army.

English Wizard is a more highly automated, **efficient** form of the natural language technology employed in Intellect, delivered in an embeddable graphic format.

About **PeopleSoft**

Founded in 1987, **PeopleSoft** was the first to deliver high-end client/server business applications. Today, with years of client/server experience, **PeopleSoft** leads the industry in providing client/server business solutions worldwide.

Targeted for large organizations, PeopleSoft...

25/3,K/134 (Item 63 from file: 810)

DIALOG(R)File 810:Business Wire

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0467058 BW1022

**INFORMIX PEOPLESOFT: PeopleSoft and Informix gain nine new enterprise customers in eight weeks**

February 28, 1995

Byline: Business Editors and Computer Writers

...and multitier architecture, as well as Informix's industry-leading parallel, scalable database architecture. The **PeopleSoft** /Informix ports, the last of which was completed two months ahead of schedule, had already generated more than \$3 million in licensing **activity** to nine customers as of Dec. 31, 1994.

"Our ability to deliver this technology quickly and easily is reflected in the surge of new Informix/ **PeopleSoft** customers who want the rich functionality of **PeopleSoft** applications running on one of the most powerful parallel database servers available," said Dave Duffield...

...Informix's strict adherence to industry SQL standards, the ability of OnLine Dynamic Server to **efficiently** process **PeopleSoft** 's complex SQL statements, and the product's ease of use. **PeopleSoft** Financials 3 and **PeopleSoft** Distribution, which were slated for an end of Q4, 1994 release, were delivered on time. **PeopleSoft** HRMS for Informix, which was slated for release at the end of Q1 1995, was delivered ahead of schedule and shipped in tandem with **PeopleSoft** Financials and **PeopleSoft** Distribution.

"Because of OnLine Dynamic Server's general stability, we didn't run into a lot of problems," said Wes Clark, **PeopleSoft** 's manager of Database Environments. "Our original assumptions about OnLine -- that it was **efficient** and supported all of our product features -- held true because of Informix's commitment to standards."

Olin Corporation Chooses **PeopleSoft** /Informix Solution

Olin Corp., a \$2.5 billion diversified corporation in the chemicals, metals, sporting...

...choice for HR software was delivered successfully on our first choice of database platform. The

**PeopleSoft** /Informix solution addresses our need to track a great deal of complex information across a diverse enterprise environment that requires both high- **performance** and scalability."

**PeopleSoft** and Informix

**PeopleSoft** and Informix began joint development in July 1994, in

response to increasing market demand for **PeopleSoft** 's client/server financial and human resource management software running on the leading parallel database technology.

**PeopleSoft** Financials is an integrated family of financial management applications that includes General Ledger, Accounts Receivable...

...application development and reporting tool set that can be used to customize, implement and maintain **PeopleSoft** applications.

OnLine Dynamic Server is a multithreaded database server featuring the parallel data query capabilities of Informix's Dynamic Scalable Architecture (DSA), which maximize **performance** on multiprocessor hardware architecture. OnLine Dynamic Server is designed to address the growing needs of customers who must manage larger, more complex mission-critical databases while improving overall system **performance** and scalability. **PeopleSoft** applications on OnLine Dynamic Server can take full advantage of Informix's multithreading and parallel data query capabilities.

Pricing

Pricing for **PeopleSoft** Financials, **PeopleSoft** Distribution and **PeopleSoft** HRMS on OnLine Dynamic Server starts at \$100,000 and varies according to products licensed...

...offices and distributors in the United States, Canada, Europe, Asia Pacific, Latin America and Africa. **PeopleSoft** , named the fastest-growing software company in America by Fortune in 1994, is based in Walnut Creek, Calif.

About Informix

Informix Software is the leading supplier of high **performance** , parallel processing database technology for open systems. The company's database servers are the number...

25/3,K/135 (Item 64 from file: 810)

DIALOG(R)File 810:Business Wire

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0466105 BW0003

#### OPEN APPLICATIONS: BUSINESS LEADERS JOIN FORCES TO CREATE SOFTWARE APPLICATION INTEGRATION STANDARDS

February 23, 1995

Byline: Business Editors

...the OAG, however, is to establish and promote standards which will make all key application **functions** available to users without special interfaces. Working in close collaboration with the Object **Management** Group (OMG), an **industry organization** developing standards for object-oriented programming, the OAG plans to support the group's work...

25/3,K/136 (Item 65 from file: 810)

DIALOG(R)File 810:Business Wire

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0463524 BW1047

**PEOPLESOFT: University of Alberta Licenses PeopleSoft Financials and HRMS;  
PeopleSoft Meeting Demand For Client/Server Technology On Campuses  
Throughout North America**

February 13, 1995

Byline: Business Editors & Computer Writers

...1995--PeopleSoft,  
Inc. Monday announced that the University of Alberta in Canada has  
licensed both **PeopleSoft** Financials for Public Sector and **PeopleSoft**  
HRMS, the company's complete suites of client/server financial and  
human resource management software.

**PeopleSoft** applications will enable the university to **efficiently**  
manage its annual budget of over CDN\$400,000,000, as well as manage  
compensation...

...required by public sector  
organizations that must follow different accounting as well as  
regulatory practices.

**PeopleSoft** HRMS is an integrated suite of human resource  
management applications that includes Human Resources, Payroll...

...FSA Administration. These applications  
take a fresh look at traditional human resource, payroll, and  
benefits **functions**, providing rich functionality to handle all  
management and reporting needs. Providing full flexibility,

**PeopleSoft** HRMS can be adapted to fit organizational policies,  
procedures, and structures.

Both **PeopleSoft** Financials for Public Sector and **PeopleSoft** HRMS  
come with PeopleTools, a powerful application development and  
reporting tool set, that can be...

25/3,K/137 (Item 66 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0462257 BW1017

**PEOPLESOFT: PeopleSoft Records Successful First Year Serving Health Care  
Market; Health Care License Fees Reach Over \$5 Million in 1994**

February 07, 1995

Byline: Business Editors/Computer Writers

...most precious resources -- finances  
and people -- while reducing costs, improving information access, and  
increasing productivity.

**PeopleSoft** Financials is an integrated family of financial  
management applications that includes General Ledger, Accounts  
Receivable Costing, and  
Billing. Together these applications streamline accounting and  
financial reporting **functions**.

**PeopleSoft** Distribution, the latest suite of client/server  
software applications to be offered by **PeopleSoft**, addresses the  
operational needs of **organizations** for logistics and materials

**management** and reinvents the traditional ways of performing distribution **functions** . It currently includes Purchasing and Inventory.

**PeopleSoft** HRMS is an integrated suite of human resource management applications that includes Human Resources, Payroll...

25/3,K/138 (Item 67 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0461169 BW0121

**PEOPLESOFT: PeopleSoft Inc. Reports Sales And Earnings For The Fourth Quarter And Year Ended December 31, 1994**

February 01, 1995

Byline: Business Editors & Computer Writers

...total revenues for the fourth quarters of 1994 and 1993, respectively.

Continued strong demand for **PeopleSoft** 's client/server product offerings resulted in 1994 fourth quarter contracting **activity** for products and related bundled services of \$46.2 million including \$16.0 million related to its Financials products. Total contracting **activity** for the comparable quarter of the prior year was approximately \$24.2 million, including \$5.2 million related to the **PeopleSoft** Financials product line. The fourth quarter contracts included 6 agreements in excess of \$1 million...

...related to the Financials product line. For the year ended December 31, 1994, total contracting **activity** was approximately \$120 million, including \$31 million for Financials products, compared to \$61 million and \$12 million, respectively, for the prior year.

During the fourth quarter, **PeopleSoft** released several new products including **PeopleSoft** Financials 3, **PeopleSoft** Distribution and **PeopleSoft** Financials for Public Sector. In addition, **PeopleSoft** released versions of its HRMS and Financials products...

...Management and DRP, are planned for future release. These products address the operational needs of **organizations** for logistics and materials **management** , and reinvent the traditional ways of performing distribution **functions** .

Also released in the fourth quarter, **PeopleSoft** Financials for Public Sector addresses the unique financial management needs of the public sector -- including...

25/3,K/139 (Item 68 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0458221 BW0021

**PEOPLESOFT INTERMEC: PeopleSoft and Intermec deliver integrated solution for asset management tracking; Conner Peripherals reduces inventory count for 12,000 assets from two weeks to two days**

January 23, 1995

Byline: Business Editors and Computer Writers

...alliances to meet the needs of its customers," said Mark Nittler, Director of Product Marketing, **PeopleSoft** Financials.

"This partnership makes it easier for Financials customers to perform the necessary and traditionally time-consuming **functions** of fixed asset management. Intermec is one of the largest providers of automated data collection...

...able to work with them to offer this solution for our customers."

"Through this partnership, **PeopleSoft** and Intermec technologies are working together to save customers time and resources," said Michael B...

...providing this solution, organizations will have both the hardware and the software they need to **efficiently** and effectively record fixed assets, literally at their fingertips."

Intermec scanners and **PeopleSoft** Asset Management work to streamline the physical inventory of assets. Scanning bar-code labels affixed to organization assets, customers are able to input assets with greater speed and **efficiency**. Once the physical inventory of assets is performed, users can download inventory files directly into **PeopleSoft** Asset Management where they can perform asset accounting **functions**.

**PeopleSoft** and Intermec Partnership

As a member of **PeopleSoft**'s Application Partnership Program, Intermec has completed work with **PeopleSoft** to integrate both companies' respective technologies. Together, **PeopleSoft** and Intermec developed an application program interface (API) that enables **PeopleSoft** Asset Management to work with Intermec scanners.

This API loads customer defined physical inventory data...

...well as in China, Italy, Malaysia, Scotland, and Singapore.

"We've been using the Intermec/ **PeopleSoft** solution for recording and tracking fixed assets at three major buildings in San Jose for...

...increase in productivity," said Asbury.

"This system is totally automated and extremely cost and time **efficient**, whereas before it was a huge time-consuming manual effort. By scanning the bar codes...

25/3,K/140 (Item 69 from file: 810)

DIALOG(R)File 810:Business Wire

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0455620 BW0192

**PEOPLESOFT : PeopleSoft Delivers New Client/Server Applications for Enterprise Business Operations; Announces PeopleSoft Financials 3 and New Product Lines for Distribution Management and Public Sector**

January 10, 1995

Byline: Business Editors/Computer Writers

...Where traditional legacy systems are based on control and financial accounting with a clerical focus, **PeopleSoft Financials 3** provides a financial system that is based on empowerment and management with an operational focus.

-- **PeopleSoft Project Costing**: Integrates operational and financial **functions**, allowing users to perform a variety of tasks, from managing complex capital projects to calculating...

...approach opens **PeopleSoft Billing**, allowing the billing process to be driven by any number of **PeopleSoft** and non-**PeopleSoft** billing sources. Examples include project billings driven by

**PeopleSoft Project Costing** and distribution billings driven by **PeopleSoft Order Management**.

**Financials 3: Other Enhancements**

With many enhancements to existing applications based on customer input, **PeopleSoft Financials 3** includes **functions** which are particularly useful for financial services organizations, utilities and multinationals. Several enhancements make use of the **PeopleTools Tree Editor**, which allows users to manage hierarchical data relationships.

-- **PeopleSoft General Ledger**: Enhancements include balancing by chartfield, summary ledger processing and average daily balancing, a...

...describe hierarchical asset relationships through trees and associate assets with multiple locations.

New Product Line: **PeopleSoft Distribution**

**PeopleSoft Distribution**, the latest suite of client/server software applications to be offered by **PeopleSoft**, addresses the operational needs of **organizations** for logistics and materials **management** and reinvents the traditional ways of performing distribution **functions**.

"Traditional distribution systems focus on processing paper and maintaining ...to make decisions and actually perform their jobs external to those systems. We've built **PeopleSoft Distribution** from an operational viewpoint to provide the functionality that will support people in their jobs and in making decisions."

-- **PeopleSoft Purchasing**: Automates requisitioning, purchasing, and the receiving of raw materials, supplies, services, products, and assets. Streamlines purchasing **functions** through online requisitioning, automated sourcing, and application integration. Enables buyers to manage sourcing, vendor selection, and ongoing contracts more **efficiently** and cost effectively.

-- **PeopleSoft Inventory**: Provides the ability to **efficiently** store and issue stock in response to changing demands, accurately track the movement of stock...

25/3,K/141 (Item 70 from file: 810)

DIALOG(R)File 810:Business Wire

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0455027 BW0038

**PEOPLESOFT 2: PeopleSoft Announces Financials for Public Sector; PeopleSoft and Andersen Consulting Team to Deliver First Client/Server Financial Management System for Public Sector**

January 09, 1995

Byline: Business Editors/Computer Writers

...processing, extensive item processing capabilities, and powerful payment processing. Automatically maintains appropriation and dedicated revenue **activity** and reflects relationships between them.

-- **PeopleSoft** Accounts Payable: Provides features to **efficiently** manage cash disbursements and related payables information. Features allow users to customize system setup, extensively...

25/3,K/142 (Item 71 from file: 810)

DIALOG(R)File 810:Business Wire

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0450300 BW1052

**MEMOREX TELEX: Memorex Telex introduces comprehensive enterprise network storage solutions**

December 12, 1994

Byline: Customized Product Suite Addresses Open Systems Storage Needs

...users of the enterprise network with access to resource and data they need, wherever the **data** is located.

...9475 ENS Server is a high-availability, fault-tolerant platform designed to perform dedicated device **management functions** in **enterprise** network storage applications. It supports Memorex Telex LMS Network Server software, and is required to operate Memorex Telex **Automated** Tape Libraries in environments without mainframes.

The Memorex Telex 5090 SCSI Tape Gateway is an...

25/3,K/143 (Item 72 from file: 810)

DIALOG(R)File 810:Business Wire

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0449693 BW0008

**PEOPLESOFT: PeopleSoft broadens DB2 family support**

December 08, 1994

Byline: Business Editors and Computer Writers

...on UNIX platforms widens the selection of database choices for our customers," said Frank Strelan, **PeopleSoft** director, Channel Development. As more organizations look to rightsize with client/server applications, a database...

...an industry leader like IBM is extremely important.

"IBM has a long-standing reputation for **performance** and quality. Our support for the DB2 family of databases running across multiple hardware platforms...

...environments, from DB2 on the desktop all the way to parallel RISC systems or mainframes."

**PeopleSoft** and IBM

IBM and **PeopleSoft** have been working together through **PeopleSoft**'s Hardware and Database Partner Programs to provide customers with high- **performance** client/server solutions that include IBM hardware, database, and integration services.

**PeopleSoft** was recently named Market Development Partner with IBM's RS/6000 division which will allow...

...develop

joint strategies to expand market share and provide customers with comprehensive client/server solutions.

**PeopleSoft** currently has over 70 customers running **PeopleSoft** applications on DB2 in the MVS mainframe environment. With DB2 for UNIX, IBM brings to the UNIX environment the same standards of high- **performance** and quality that have made DB2 a leader in the MVS environment.

DB2 for UNIX is engineered to deliver high **performance** for both On-Line Transaction Processing (OLTP) and complex query applications as well as high...

...IBM's expanded DB2 offerings across multiple hardware platforms complement the portability and scalability of **PeopleSoft** applications. Together, **PeopleSoft** applications and IBM's DB2 family of databases allow organizations to choose the open solution...

25/3,K/144 (Item 73 from file: 810)

DIALOG(R)File 810:Business Wire

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0447070 BW1025

**PEOPLESOFT: PeopleSoft wins \$5.1 million contract from the Canadian Federal Government to deliver human resources solution**

November 28, 1994

Byline: Business Editors

...small agencies access to copies of the Human Resources module on any of the platforms **PeopleSoft** supports. The product is a client/server-based application that supports multiple databases and hardware platforms.

The Human Resources module supports a number of **functions**, including Training and Development, Classification, Position Management, Health and Safety, Staffing, Recruitment, Career Planning, and...

...Treasury Board Secretariat and the House of Commons were the first government organizations to become **PeopleSoft** customers. Industry Canada, the Department of Justice, the RCMP, Correctional Services Canada, and Communications Security...

25/3,K/145 (Item 74 from file: 810)

DIALOG(R)File 810:Business Wire

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0444610 BW0091

**ACCELGRAPHICS:** AccelGraphics Inc. to buy 3D-PC business group from Kubota Graphics Corp.; new 3D graphics company launched; offering the first high-performance, workstation-class 3D graphics for the PC

November 14, 1994

Byline: Business Editors/Computer Writers

...24-bit true color rendering with hardware double-buffering and Z-Buffering allow for smooth **dynamic** manipulation of shaded solids and wire frame models at maximum resolution.

**About The Company**

AccelGraphics Inc. develops, manufactures and markets high-**performance** three-dimensional (3D) graphics and image processing accelerators for mechanical **engineering** and technical applications to select VARs, **OEMs** and technical distributors. These 3D graphics accelerators enable technical professionals to visualize 3D data interactively...

25/3,K/146 (Item 75 from file: 810)

DIALOG(R)File 810:Business Wire

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0442991 BW1022

**PEOPLESOFT:** PeopleSoft gains in health care client/server market; signs 10 new health care customers

November 08, 1994

Byline: Business Editors

...most precious resources--finances and people--while reducing costs, improving information access, and increasing productivity.

**PeopleSoft** Financials is an integrated family of financial management applications that includes General Ledger, Accounts Receivable, Accounts Payable, Asset Management, and Purchasing. Together these applications streamline accounting and financial reporting **functions** .

**PeopleSoft** HRMS is an integrated suite of human resource management applications that includes Human Resources, Payroll...

25/3,K/147 (Item 76 from file: 810)

DIALOG(R)File 810:Business Wire

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0440753 BW0021

**PEOPLESOFT 2:** PeopleSoft Hosts Fifth Annual Users Conference; Record Attendance of Over 2,200 Users Reflects Growing Customer Base

October 31, 1994

Byline: Business Editors/Computer Writers

...This year's technical sessions focus on application customization and troubleshooting, database platforms, networking, PeopleTools, **performance** tuning, reporting, security and upgrades. Designed to provide customers with the latest tips and techniques, these sessions feature speakers from **PeopleSoft**, Gupta, Oracle and Sybase.

An overview of current tools and technologies as well as a...

25/3,K/148 (Item 77 from file: 810)

DIALOG(R)File 810:Business Wire

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0440751 BW0020

**PEOPLESOFT:** PeopleSoft Financials gains significant momentum; 1994 Financials contracting activity increases by 122%; number of new customers grows by 144%

October 31, 1994

Byline: Business Editors & Computer Writers

PeopleSoft Financials gains significant momentum; 1994 Financials contracting activity increases by 122%; number of new customers grows by 144%

WALNUT CREEK, Calif.--(BUSINESS WIRE)--Oct. 31, 1994-- **PeopleSoft** Inc. (NASDAQ:PSFT), a leader in client/server business application software, Monday announced a marked increase in new contracting activity as well as new customers for its **PeopleSoft** Financials product line, a complete family of integrated financial accounting applications.

Specifically, new contracts for **PeopleSoft** Financials during the nine-month period ended Sept. 30, 1994, totaled \$14.9 million, a...

...Co., Oklahoma Health Systems, Sonat Services Inc. and Southern California Gas.

Some of the larger **PeopleSoft** Financials contracts signed include A.E. Staley Manufacturing Co., Charles Schwab Co. Dofasco, Electronic Payment Services and U.S. West Business Resources Inc.

"The 122% increase in contracting activity for its financials product line is a significant accomplishment for **PeopleSoft**," commented Clare Gillan, director of Applications Research, International Data Corp. "Already the leader in client/server human resources management, the company is using this success to build share in the financial applications market. PeopleSoft is on..."

25/3,K/149 (Item 78 from file: 810)

DIALOG(R)File 810:Business Wire

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0436712 BW1055

**PEOPLESOFT INFORMIX:** PeopleSoft readies support for Informix; expands database platforms for leading client/server applications

October 17, 1994



Byline: Business Editors & Computer Writers

...today."

Phil White, president, Informix Software Inc., said, "As a leading client/server applications vendor, **PeopleSoft** is an important partner for Informix to help us expand our worldwide presence in the client/server market. Global organizations demand powerful, scalable client/server solutions that include both **function**-rich applications and a robust database to manage application data. Together, **PeopleSoft** and Informix can meet these needs and provide large customers the functionality and high **performance** they need for managing large volumes of mission-critical data."

**PeopleSoft** markets and supports **PeopleSoft** Financials and **PeopleSoft** HRMS, complete suites of client/server financial and human resource **management** applications, for large **organizations** worldwide. With expanded database support, **PeopleSoft** aims to leverage the strong demand for Informix in the UNIX environment both in the...

...Informix

Under the joint development partnership, PeopleSoft and Informix developers have been working to port **PeopleSoft** Financials, **PeopleSoft** HRMS and PeopleTools to Informix's new parallel processing database technology -- Informix Dynamic Scalable Architecture...

...a multi-threaded database server that features DSA's parallel data query capabilities which maximizes **performance** on multiprocessor hardware architectures. OnLine Dynamic Server is designed to address the growing needs of customers who must manage larger, more complex business-critical databases while improving overall system **performance** and scalability. **PeopleSoft** applications on OnLine Dynamic Server will be able to take full advantage of Informix's multi-threading and parallel data query capabilities.

The **PeopleSoft** application architecture employs the Windows graphical user interface and is scalable across multiple hardware platforms.

According to Wes Clark, **PeopleSoft**'s Manager of Database Environments, the **PeopleSoft** port to Informix is proceeding quickly and smoothly. This is due to Informix's strict adherence to industry SQL standards, the ability of OnLine Dynamic Server to **efficiently** process **PeopleSoft**'s complex SQL statements, and its ease of use. Development will continue with functional installation and volume testing, following by commercial availability.

Pricing

Pricing for **PeopleSoft** applications on INFORMIX-OnLine Dynamic Server will start at \$100,000 and will vary depending...

...of users, and company size.

About Informix

Informix Software is the leading supplier of high **performance**, parallel database technology for open systems. The company's database servers are the number one...

25/3,K/150 (Item 79 from file: 810)  
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0435785 BW0015

**PEOPLESOFT UNISYS: PeopleSoft enters Cooperative Marketing Agreement with Unisys; Business Alliance Provides Additional Midrange Platform for Leading Client/Server Applications**

October 12, 1994

Byline: Business Editors and Computer Writers

...wide popularity."  
"We are happy to be working with a leading client/server vendor like **PeopleSoft**," said Gary Ryan, vice president, Unisys Value Added Marketing group. "**PeopleSoft** and Unisys are a natural combination, because we both offer high end, high **performance**, and scalable products for client/server environments. We are looking forward to delivering more Unisys and **PeopleSoft** products to large organizations that need open solutions for running mission-critical applications."  
**PeopleSoft** and Unisys Target Public Sector  
**PeopleSoft** markets and supports its client/server business applications to organizations worldwide, including those in vertical...

25/3,K/151 (Item 80 from file: 810)  
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0435447 BW0053

**PEOPLESOFT: PeopleSoft announces Systems Integration Partnership Program; Certifies 10 firms to help customers deploy client/server solutions**

October 11, 1994

Byline: Business Editors

...System Integration,  
Digital Equipment Corp., commented: "As leaders in client/server computing technology, Digital and **PeopleSoft** together make a great pair in the marketplace. We view this partnership with **PeopleSoft** as a tremendous way to serve our joint customers and to help them **efficiently** implement their client/server solutions within a proven framework. Now, customers looking for client/server financials and HR systems can have **PeopleSoft**'s solution successfully integrated and implemented using Digital Consulting's extensive client/server expertise."

The...  
...of financial and human resource management software.  
"Whereas our Implementation Partnership Program focuses on the **PeopleSoft** applications, our Systems Integration Partnership Program is unique in the client/server world because it specifically focuses on creating and maintaining a technical environment in which the **PeopleSoft** applications can run most **efficiently**," said Sebastian Grady, **PeopleSoft** director of Worldwide Service Partnerships.

According to Grady, legacy system vendors traditionally have supplied customers...

...components for their systems --  
hardware, software and services. Migrating to client/server involves multiple vendors.

" **PeopleSoft** recognizes this fact, and has created this program to complement our existing service offerings to...

...environment.

-- Tuning of workstations, database servers, file servers, and LAN/WAN components to deliver high **performance**, high volume, and high systems availability.

-- Prediction of production **performance** and end-user response times with reasonable accuracy and plan for future growth within the operating environment.

-- Strategies for security, disaster recovery, data distribution, and backup/recovery.

**PeopleSoft** carefully screens partners, checking credentials and evaluating skills and services for customers. Systems integration organizations...

25/3,K/152 (Item 81 from file: 810)

DIALOG(R)File 810:Business Wire

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0433921 BW1011

**IBM POWERPARALLEL: Leading Software Vendors Announce Support For UNIX(b)-based IBM POWERparallel Systems SP2**

October 04, 1994

Byline: Business Editors

...on-line transaction processing (OLTP), decision support systems (DSS), data warehousing and batch processing.

OnLine **Dynamic** Server with Parallel **Data** Query (PDA), a parallel processing technology that helps customers manage **data** volume loads, system **administration** needs, and **performance** restraints of **enterprise** -wide OLTP, batch and decision support applications, provides ten to one hundred times performance gains...

25/3,K/153 (Item 82 from file: 810)

DIALOG(R)File 810:Business Wire

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0432469 BW0031

**PEOPLESOFT ORACLE: Over 200 worldwide organizations choose PeopleSoft applications on Oracle RDBMS; PeopleSoft doubles sales in '94 of client/server applications running on Oracle**

September 27, 1994

Byline: Business Editors/Computer Writers

...a market

leading provider of both financial and human resource management client/server applications worldwide. **PeopleSoft** applications harness the power of client/server architecture and the Microsoft Windows graphical user interface and run on a range of hardware platforms.

## **PeopleSoft and Oracle Deliver Outstanding Performance**

According to Gregg Plummer, vice president, Information Services for California-based Western Staff Services Inc., his company selected **PeopleSoft** applications running on Oracle for several reasons.

"After careful examination of the market and our options, it became apparent that for our purposes **PeopleSoft** and Oracle database were each the 'best' in their respective markets," he said.

" **Performance** of **PeopleSoft** 's Payroll and Human Resources applications on the Oracle database has been great. Furthermore, the...

...commitment to each other --  
the relationship is almost symbiotic."

American General, based in Texas, has **PeopleSoft** 's Payroll, Human Resources and Benefits Administration applications running on the Oracle database. "PeopleSoft's...

25/3,K/154 (Item 83 from file: 810)

DIALOG(R)File 810:Business Wire

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0430551 BW1042

**PEOPLESOFT: PeopleSoft announces availability of PeopleSoft Purchasing;  
Client/server leader expands PeopleSoft Financials product line**

September 19, 1994

Byline: Business Editors/Computer Writers

WALNUT CREEK, Calif.--(BUSINESS WIRE)--Sept. 19, 1994--

**PeopleSoft** Inc. (NASDAQ:PSFT), the leader in client/server business software, Monday announced the availability of **PeopleSoft** Purchasing -- the newest component of the **PeopleSoft** Financials product line.

**PeopleSoft** Purchasing is a feature- and function -rich application designed to meet large organizations' demanding requirements for requisitioning, purchasing, and receiving raw materials, supplies, services, products, and assets. **PeopleSoft** Purchasing expands the Financials product line -- the company's integrated suite of client/server financial management applications -- which includes **PeopleSoft** General Ledger, Accounts Receivable, Accounts Payable, and Asset Management.

" **PeopleSoft** Purchasing addresses the need for our customers to effectively and **efficiently** manage the procurement process," said Peggy Taylor, **PeopleSoft** senior vice president, Application Development and Customer Service.

"The delivery of **PeopleSoft** Purchasing illustrates our commitment to provide users with the robust functionality and seamless integration they...

...PRC Inc., Sonat Services Inc., USBI Co., and York University.  
The Next Generation In Purchasing

**PeopleSoft** Purchasing, the **company** 's first application for materials **management** , harnesses the power of client/server architecture and workflow principles to provide a flexible, easy-to-use, and practical solution for purchasing **activities** in

large organizations.

" **PeopleSoft** Purchasing helps organizations more effectively manage the purchasing process by streamlining purchasing **functions** through online requisitioning, automated sourcing, and application integration," said Mark Nittler, director of Strategic Marketing, **PeopleSoft** Financials.

" **PeopleSoft** Purchasing re-invents the procurement process by turning requesters into shoppers, buyers into relationship managers, and vendors into partners."

Through online decision-making and management tools, **PeopleSoft** Purchasing adds value to an organization's entire procurement process by enabling buyers to manage sourcing, vendor selection, and ongoing contracts more **efficiently** and cost effectively.

**PeopleSoft** Purchasing automates the purchasing process that flows from requester to buyer to supplier. Requesters are...

...best source for a product or service every time a request is made.

In addition, **PeopleSoft** Purchasing integrates with **PeopleSoft** Accounts Payable, which performs three-way matching among purchase order, receiver, and voucher to verify that goods and services have been properly provided.

#### **Purchasing Functions**

**PeopleSoft** Purchasing provides **functions** for organizing purchasing information according to company requirements and structure, defining vendor contracts, maintaining vendor...

...sourcing, generating purchasing orders, automating the receiving and inspection process, reporting and integrating with other **PeopleSoft** Financials applications. Specifically, **PeopleSoft** Purchasing allows users to perform the following **functions** and more:

-- System Design: Establish unlimited business units, streamline data entry by using extensive data...

25/3,K/155 (Item 84 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0429754 BW0009

**PEOPLESOFT: PeopleSoft cited as fastest growing software company by Fortune magazine**

September 14, 1994

Byline: Business Editors and Computer Writers

...presence, staff, and product lines," said Al Duffield, senior vice president, worldwide sales and marketing. " **PeopleSoft** was the first company to deliver client/server business applications, and we are leveraging that experience to continually deliver high-quality, high- **performance** applications to meet the demands of Fortune 1000 companies worldwide."

**PeopleSoft** has achieved an average growth rate of 144% over the last five calendar years. The...

25/3,K/156 (Item 85 from file: 810)  
DIALOG(R)File 810:Business Wire

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0429009 BW0027

**INFORMIX:** Informix to deliver parallel technology for loosely coupled clusters and massively parallel systems; development platforms to include AT&T Global Information Solutions and IBM massively parallel solutions

September 12, 1994

Byline: Business Editors/Computer Writers

...to loosely coupled clusters and massively parallel systems.

OnLine Dynamic Server and Parallel Processing

OnLine **Dynamic** Server is based on Informix's next generation, multithreaded parallel processing database architecture, DSA. DSA includes Parallel **Data** Query (PDQ), a parallel processing technology that helps customers manage **data** volume loads, system **administration** needs, and **performance** restraints of **enterprisewide** OLTP, batch and decision support applications. OnLine **Dynamic** Server with PDQ provides ten to one-hundred times performance gains over conventional databases by...

25/3,K/157 (Item 86 from file: 810)

DIALOG(R) File 810:Business Wire

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0424323 BW0198

**PEOPLESOFT:** PeopleSoft gears up for public sector marketplace; names Sherry Amos director of public sector marketing

August 15, 1994

Byline: Business Editors & Computer Writers

...Salsgiver, vice president, business development, Amos will be responsible for all vertical marketing strategy and **activities** targeted to the public sector in North America.

She will work directly with **PeopleSoft** 's public sector vertical sales organization in the United States and Canada and drive all **PeopleSoft** public sector product initiatives and marketing programs.

She will also manage PeopleSoft's exclusive partnership...

...a degree in business administration from Roanoke College in Virginia. She will be based in **PeopleSoft** 's Columbia, Md. office.

Said Amos, "Like private sector businesses, public sector organizations are looking...

...way they do business.

However, they have distinct needs, especially relating to accounting and reporting **functions** .

" **PeopleSoft** has dedicated a vertical sales and marketing organization and has teamed with Andersen Consulting to...

25/3,K/158 (Item 87 from file: 810)  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0423961 BW1030

**OPENVISION:** OpenVision announces new products and delivery strategy, FY94 results; new products and services increase solutions for systems management, business-critical applications and integrated enterprise management

August 15, 1994

Byline: Business Editors and Computer Writers

...generally a consulting service, to solve a specific systems management problem, such as optimizing database performance . This product tier will be particularly useful in industries where common systems management challenges and...

...enhanced OpenVision products to manage the environment of business-critical applications, such as Oracle Financials, **PeopleSoft** , SAP and D&B. This proactive approach to application integration into OpenVision's systems management...

25/3,K/159 (Item 88 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0423263 BW0061

**PEOPLESOFT AT & T:** AT&T to implement PeopleSoft HRMS worldwide; PeopleSoft delivers global client/server solution to manage 84,000 worldwide employees

August 10, 1994

Byline: Business Editors & Computer Writers

...of handling multiple job interviews becomes unmanageable. Automating recruitment will make the process much more efficient ." Easier Access to Worldwide Information

**PeopleSoft** HRMS will also help AT&T establish a standard infrastructure to provide critical staffing information...

25/3,K/160 (Item 89 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0418936 BW0180

**PEOPLESOFT:** PeopleSoft Inc. reports second quarter sales and earnings

July 21, 1994

Byline: Business Editors & Computer Writers

...total revenues for the second quarters of 1994 and 1993, respectively.

Continued strong demand for **PeopleSoft** 's client/server product offerings resulted in 1994 second quarter contracting **activity** for products and related bundled services of \$27.1 million, including \$5.2 million related to its Financials products. Total contracting **activity** for the comparable quarter of the prior year was approximately \$12.4 million, including \$2.0 million related to the **PeopleSoft** Financials product line. The second quarter contracts included five agreements in excess of \$1,000,000.

During the second quarter, **PeopleSoft** reviewed its management of accounts receivable and initiated a multi-step program to improve its accounts receivable days sales outstanding. Despite a sequential quarterly increase in contracting **activity** of \$9.9 million, this program resulted in a decrease in accounts receivable from \$40...

...at 1,600 large computer sites throughout North America.

During the second quarter of 1994, **PeopleSoft** opened its new world headquarters in Pleasanton, Calif. **PeopleSoft** 's product development and technical support operations were the first to relocate to this facility with the balance of corporate **functions** scheduled to move to Pleasanton in the second half of 1994. In addition, **PeopleSoft** opened a new regional sales and support facility in Amsterdam, the Netherlands, significantly expanding the...

25/3,K/161 (Item 90 from file: 810)  
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0413475 BW163

**INFORMIX SOFTWARE: Informix to expand availability of parallel processing database server to 11 SMP hardware platforms**

June 21, 1994

Byline: Business Editors and Computer Writers

...systems that breaks the scalability barriers of previous UNIX database architectures unable to handle the **data** volume loads, system **administration** needs, and **performance** restraints of **enterprise** -wide online transaction processing (OLTP), batch and decision support (DSS) applications. Jointly developed by Informix and Sequent, OnLine **Dynamic** Server with PDQ provides tens to hundreds times performance gains over conventional databases because it...

25/3,K/162 (Item 91 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0410242 BW827

**D & B SOFTWARE: Dun & Bradstreet Software announces advanced client/server budget application**



June 6, 1994

Byline: Business Editors

...budget numbers. Users can then specify summary points for viewing at consolidated levels and distribute **data** to users on their security access and position in the **enterprise** .

The Budget **Administration** function of SmartStream Budget provides the following features for an enterprise:

- o Shortens the budgeting cycle
- o **Automates** budget **data** distribution
- o Easily maintains users' security access
- o Summarizes budget data

Budget Workbench

The Budget...

25/3,K/163 (Item 92 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0404259 BW032

**PEOPLESOFT: PeopleSoft Inc. announces PeopleSoft Financials Implementation Partnership Program**

May 9, 1994

Byline: Business Editors/Computer Writers

...1994--PeopleSoft Inc. (NASDAQ:PSFT), the leader in client/server business applications, Monday announced the **PeopleSoft** Financials Implementation Partnership Program with 13 of the industry's top consulting firms.

This program is designed to provide **PeopleSoft** Financials customers with a variety of implementation solutions to help them move to client/server-based systems as quickly and **efficiently** as possible.

Charter members of the program are Andersen Consulting, The Application Group Inc., Beacon...

...Association of Securities Dealers (NASD), The Hunter Group was instrumental in NASD's implementation of **PeopleSoft** Financials.

Working with NASD's in-house implementation team, The Hunter Group filled the role of implementation team facilitator, leading and coordinating the teams' **activities** , and guiding and participating in the design and analysis effort.

"This program will prove to be a welcome option for organizations implementing **PeopleSoft** Financials," Boulter said. "With the **PeopleSoft** Implementation Partner Program, organizations like ours can draw upon the combined expertise of PeopleSoft's..."

25/3,K/164 (Item 93 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0396970 BW617

PEOPLESOFT RESTRAC: PeopleSoft and RESTRAC deliver integrated resume processing

April 11, 1994

Byline: Business Editors/Computer Writers

...NASDAQ:PSFT), the leader in client/server business software solutions, Monday announced it is shipping **PeopleSoft** Resume Reader as a component of **PeopleSoft** HRMS, its integrated family of human resources management software.

This new product will dramatically improve...

...S  
productivity in processing resumes, help quickly match candidate skills to open jobs, and provide **functions** for better recruitment management.

Developed by RESTRAC Inc. (formerly MicroTrac Systems Inc.), Resume Reader works as a front-end resume processing system to **PeopleSoft** HRMS and integrates seamlessly into the Human Resources Applicant Tracking System via an interface developed by **PeopleSoft**.

Using high-volume scanning, Optical Character Recognition (OCR) imaging and search/find **functions**, **PeopleSoft** Resume Reader enables corporate recruiting personnel to scan incoming resumes for automatic processing, storage and...

...systems.

With a partnership agreement signed last May, RESTRAC became the exclusive supplier of high- **performance** resume scanning systems for **PeopleSoft**. Since then, **PeopleSoft** Resume Reader has been successfully

installed at several sites including Hewlett-Packard Co. in the...

...T is projecting substantial growth in its Asia/Pacific operations and will be rolling out **PeopleSoft** HRMS and Resume Reader to that region in the second quarter.

Cooper expects that HRMS and Resume Reader will have a tremendous impact on the company's ability to **efficiently** fulfill its staffing needs and manage employment growth.

About RESTRAC

RESTRAC Inc. (formerly MicroTrac Systems...

25/3,K/165 (Item 94 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0394175 BW022

REACH SOFTWARE 2: Reach Software unveils workflow architecture, products, customers, and interoperability strategy for mission-critical business processes; New users include Amoco, Maybelline, National Grocers, and Tennessee Valley Authority

March 28, 1994

Byline: Business Editors and Computer Writers

...overall strategy includes the WorkMAN Services Architecture. This architecture provides the ability to do workflow **activities** within both LAN-based messaging and

client/server database environments and actively move and track information throughout an **organization** .

Database services provide storage, **management** , and processing of information. Store-and-Forward services provide transport, directories, and folders for information...

25/3,K/166 (Item 95 from file: 810)

DIALOG(R)File 810:Business Wire

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0374239 BW629

**PEOPLESOFT: PeopleSoft and Andersen Consulting team to provide client/server business solutions to the public sector**

December 11, 1993

Byline: Business Editors and Computer Writers

...establishing a dominant market presence in this area."

Paul Salsgiver, Vice President, Partnership Programs at **PeopleSoft** added, "As public sector organizations are forced to become more **efficient** , they are looking to emerging technologies like client/server and its accompanying robust business applications. **PeopleSoft** provides the financial and human resource solutions that maximize the productivity gains of client/server...

25/3,K/167 (Item 96 from file: 810)

DIALOG(R)File 810:Business Wire

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0367241 BW663

**DATA GENERAL 2: The Data General Enterprise Portfolio: Innovation in Software and Service**

November 4, 1993

Byline: Business Editors

...enhance our product offerings. Combining the strength of our two organizations with Data General's **performance** and commitment to open systems computing, discrete manufacturers will greatly benefit from one of the...

...the industry,"

emphasizes Kent LaRoque, president of Symix Computer Systems.

A major new relationship with **PeopleSoft** will place that firm's Oracle-based integrated human resource and financial solutions on Data...

25/3,K/168 (Item 97 from file: 810)

DIALOG(R)File 810:Business Wire

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0367233 BW652

**DATA GENERAL: Data General announces comprehensive portfolio of open enterprise software offerings**

November 4, 1993

Byline: Business Editors

...Focus	Immediate-	machine with		
		joint program	ly	unchanged or
	IMC	Open TransPort	Q1 1994	enhanced
	Integris	UniKix (North	Immediately	<b>performance</b>
		American		
		distribution		
		agreement)		
	Syncsort	Syncsort	Q1 1994	
<hr/>				
Integrated	Datalogix	GEMMS	Q1 1994	Provides
Financial		(Integrated with		seamless
Software		Oracle Financials)		<b>enterprise</b>
	<b>PeopleSoft</b>	Human Resource		<b>management</b>
		Mgt. System	Q1 1994	with financial,
		Financials	Q1 1994	manufacturing
				and human
				resource...

25/3,K/169 (Item 98 from file: 810)

DIALOG(R) File 810:Business Wire

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0365182 BW040

**PEOPLESOFT: PeopleSoft Announces New Technology, Products, and Partnerships for Client/Server Enterprise**

October 27, 1993

Byline: Business Editors/Computer Writers

...designed to deliver the productivity and intelligent routing capabilities of workflow to end-users of **PeopleSoft** applications. Open Workflow is ideally suited for the automation of business processes commonly found in financial and human resource **functions** . Customers can use Open Workflow to automate routine processes such as purchase order requisitioning, customer order processing, billing, and salary increases.

**PeopleSoft** Open Workflow is unique in its two-pronged, non-proprietary approach. First, **PeopleSoft** will integrate with external workflow systems -- allowing companies the choice of workflow solutions. Second, PeopleSoft...

...is a natural extension of PeopleSoft Financials and can operate standalone, in combination with other **PeopleSoft** applications, or link to other, non- **PeopleSoft** systems.

- **PeopleSoft** Purchasing is a client/server application for requisitioning, purchasing, and receiving. It is used to manage and tie together a company's entire materials procurement **function** from desktop to receiving dock and beyond to its suppliers.

- **PeopleSoft** Inventory is a total inventory control system designed

to help customers gain control over materials and inventory management for **efficient** operations.

- **PeopleSoft** Order Processing features a flexible table-driven design that enables users to adapt the application...

25/3,K/170 (Item 99 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0348607 BW669

**FISERV MELLON: Fiserv, Inc. and Mellon Bank Corporation Announce Agreement for Sale of Two Mellon Outsourcing Businesses for Bank Processing and Related Services**

August 2, 1993

Byline: Business Editors

...the United States, including 3 of the top 5 mortgage servicers in the country.

The **Data** -Link products include a complete, menu-driven loan origination system, which **automatically** tracks all processing, underwriting and closing **functions** for the financial **institution** . A risk **management** /secondary marketing system helps provide up-to-the-minute control of mortgage loans in process...

25/3,K/171 (Item 100 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0348554 BW615

**PEOPLESOFT: PeopleSoft builds momentum in client/server financial application market**

August 2, 1993

Byline: Business Editors and Computer Writers

...we will continue to build momentum in this market."

The following is a sample of **PeopleSoft** Financials customers:

-- IDS Financial Services Inc., Minneapolis -- has licensed **PeopleSoft** General Ledger and the PS/nVision reporting tool to replace their current mainframe-based **management** accounting system. The **company** views the **PeopleSoft** Financials solution as an opportunity to distribute more **function** with more powerful and flexible tools for their financial users with this client/server environment...

...Association of Securities Dealers Inc. (NASD), Rockville, Md. -- has licensed both the full complement of **PeopleSoft** Financials and **PeopleSoft** HRMS product lines in its corporate-wide move to client/server computing.  
-- NCR Corp., Dayton...

25/3,K/172 (Item 101 from file: 810)

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0339419 BW051

**PEOPLESOFT:** PeopleSoft introduces client/server Position Management;  
expands PeopleSoft HRMS offering with new functionality

June 14, 1993

Byline: Business Editors and Computer Writers

...human resource management systems organized by employee."  
Position Management is a new component of the **PeopleSoft** Human  
Resource (PS/HR) product within the **PeopleSoft** HRMS family. Position  
Management enables users to perform the following six major **functions** .  
-- Create and Track Position Data  
-- Process Employee Appointments by Position  
-- Maintain Incumbent Data  
-- Maintain Organizational Structures  
-- Budget for Positions by Department  
-- View Incumbent, Position and Budget Histories  
Founded in 1987, **PeopleSoft** is a leader in the market for  
client/server business software. PeopleSoft develops and markets...

25/3,K/173 (Item 102 from file: 810)  
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0334708 BW648

**UNIX INTERNATIONAL:** Unix International completes requirements for Universal  
Measurement Architecture

May 18, 1993

Byline: Business Editors & Computer/Electronics Writers

...them  
available for review by the industry.  
UMA is a standardized approach to open systems **performance**  
management. **Performance management** applications are used by  
**organizations** (e.g. large **data** centers) to measure, evaluate, and  
control the use of their computing resources. These types of  
applications include **real - time** monitors, accounting applications, job  
and workload management systems, system and application tuning tools,  
and capacity...

25/3,K/174 (Item 103 from file: 810)  
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0331936 BW046

**PEOPLESOFT SYBASE:** PeopleSoft strengthens ties with Sybase; Announces  
support for SYBASE System 10

April 27, 1993

Byline: Business Editors/Computer Writers

...for its client/server  
PeopleSoft Financials and PeopleSoft HRMS business software on SYBASE  
System 10.

**PeopleSoft**, a Sybase value-added reseller, has been a System 10  
alpha site since December 1992...

...of the SYBASE  
System 10 products to offer customers benefits in three areas: enhanced  
OLTP **performance** and backup capabilities; flexible support of existing  
and emerging **industry** standards; and enhanced systems **management**  
control over distributed data.

At a press conference held during the Sybase user conference, Ken  
Morris, **PeopleSoft**'s vice president of product development, commented,  
"Specific features in System 10 products will allow...

...a Sun Sparcstation for software development and will also  
participate in the oncoming beta program. **PeopleSoft** plans to support  
System 10 on all SYBASE supported server platforms, with initial  
support for Sun, HP and other UNIX-based platforms.

**PeopleSoft** will leverage new SYBASE System 10 functionality in  
several areas.

SYBASE System 10 delivers enhanced OLTP **performance** and high volume  
back up capabilities that will more readily enable **PeopleSoft** customers  
to downsize from larger computing platforms. **PeopleSoft** client/server  
applications will take advantage of System 10's scalable architecture  
to provide database...

25/3,K/175 (Item 104 from file: 810)  
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0324565 BW643

**HEWLETT PACKARD CO 2: HP 3000 continues to provide industry-leading  
solutions on its open-systems architecture**

March 16, 1993

Byline: Business Editors/Computer Writers

...applications on the HP  
3000 this year," said Pascal Podvin, manager of strategic  
partnerships for **PeopleSoft** Inc.

"Together with the mainframe-class HP 3000, which is a strategic  
platform for us...

...use client/server solutions. The integration of  
our products with HP's ALLBASE/SQL produced **performance** quality that  
meets or exceeds other competitive solutions on the market."

In addition, the **PeopleSoft** HRMS, consisting of **Peoplesoft** Human  
Resources, Benefits, Flexible Spending Accounts Administration and  
Payroll, already supports HP ALLBASE/SQL on the HP 3000. **PeopleSoft**  
HRMS is being used internally at HP sites around the world to manage  
corporate human...with annual revenues of \$432  
million. The company works closely with HP to optimize the  
**performance** of ASK's products with the HP 3000.

PeopleSoft Inc., based in Walnut Creek, Calif. and founded in 1987, develops and markets PeopleSoft Financials and PeopleSoft HRMS, integrated families of client/server business software, as well as PeopleTools, a family of...

25/3,K/176 (Item 105 from file: 810)  
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0318357 BW646

**PEOPLESOFT 2: PeopleSoft announces international expansion; names Richard Hess as managing director, International Operations**

February 8, 1993

Byline: Business Editors/Computer Writers

...of Richard H. Hess, 35,  
as managing director, International Operations.

During the past two years, PeopleSoft developed the foundation for an international operation with the opening of an European office in Amsterdam, as well as international product development and extensive sales activities targeted at U.S.-based multi-national corporations.

Since 1992, PeopleSoft has completed international sales contracts with such blue-chip customers as American President Cos., Eli...

25/3,K/177 (Item 106 from file: 810)  
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0304267 BW025

**AURUM SOFTWARE: Aurum Software achieves record quarter for Customer Resource Planning (CRP) systems**

November 3, 1992

Byline: Business Editors/Computer Writers

...customer sites.

Aurum's CRP system consists of an integrated suite of modular applications that automate the telemarketing, sales, customer support, and quality management functions of a company. The full CRP system provides companies for the first time with an entire database of customer information.

Sybase Inc. (Emeryville), a leader in the database industry, will use Aurum's TeleTrak module...

25/3,K/178 (Item 107 from file: 810)  
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0299450 BW039

**CANDLE CORP IBM: Candle, IBM announce further product integration for systems management**



October 6, 1992

Byline: Business Editors/Computer & Electronics Writers

...of quality software since 1977, when Aubrey Chernick introduced OMEGAMON for MVS. Over 5,000 **data** centers worldwide have chosen Candle as their source for integrated **enterprise performance management**, database **management**, **automation**, and application integration tools.

Contact: Candle Corp., 2425 Olympic Blvd., Santa Monica, Calif. 90404; or...

25/3,K/179 (Item 108 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0276388 BW865

**ADVANCED BUSINESS MICRO: Advanced Business Microsystems introduces software that links company database to Windows programs**

April 28, 1992

Byline: Business Editors & Computer/Electronics Writers

...president of ABM's Database and Custom Applications Division: "With Plateaux, every department in your **company** can now access **management information** faster and more **efficiently**. Your collections department can increase recoveries by creating targeted dunning letters, because Plateaux quickly locates customer files and account aging **information** and **instantly** transfers it into a word processing document. And your marketing department can plan promotional efforts...

25/3,K/180 (Item 109 from file: 810)  
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0273589 BW017

**PEOPLESOFT: PeopleSoft announces PeopleSoft Financials Software**

April 14, 1992

Byline: Business Editors

...a wide variety of production reports and ad hoc queries. Since PS/nVision 'knows' about **PeopleSoft** Financials data, including Trees, it can **efficiently** and accurately retrieve data from the databases and deliver it to Excel -- where it can...

...writing off bad debts or minor discrepancies between amounts owed and received.

In many organizations, **managing** the disbursement of cash is just as important as managing collection. While one focus of...

...payment of invoices,  
additional tracking features allow managers to make key decisions  
resulting in more **efficient** use of corporate resources. Only PS/AP  
offers the flexibility to define and enforce payment...

25/3,K/181 (Item 110 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0250379 BW609

**PEOPLESOFT: PeopleSoft announces PS/HRMS 2.0 at second annual Users  
Conference; delivers international support, new tools, enhanced  
functionality**

October 31, 1991

Byline: Business Editors and Computer Writers

...platforms.  
PS/HRMS is a fully-integrated Payroll, Benefits and Human Resources  
system.  
David Duffield, **PeopleSoft** 's president and chief executive officer,  
stated, " **PeopleSoft** has been delivering a highly functional and  
integrated HRMS that runs in more LAN and mainframe environments than  
any other system. Version 2.0 offers improved **performance** , new tools  
for additional flexibility and ease of use during development, and  
enhanced functionality.

"Our...  
...capabilities to those companies that need to compete  
on a global level."

I. International Support  
**PeopleSoft** is the first vendor to deliver a client/server,  
international HRMS designed for large multi...

...New functionality for Canadian Pension Plans and  
enhanced Canadian reporting are also available.

In addition, **PeopleSoft** now offers enhanced report writing  
capabilities such as expression support, new calculation **functions** , and  
support for multiple fonts and laser printers.

Platforms, Pricing and 2.0 Availability  
Production...

25/3,K/182 (Item 111 from file: 810)  
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0243503 BW604

**PEOPLESOFT: Ronald E.F. Codd joins PeopleSoft as chief financial officer;  
leaves MIPS for PeopleSoft**

September 20, 1991

Byline: Business Editors & Computer Writers

...to the position of chief  
financial officer, vice president of finance and administration.

Codd joins **PeopleSoft** from MIPS Computer Systems Inc., and before that, Wyse Technology, where he was corporate controller and chief accounting officer. At **PeopleSoft**, Codd is responsible for all financial and administrative **activities**. He reports directly to David A. Duffield, president and chief executive officer.

**PeopleSoft** Inc. develops and markets PS/HRMS, the only client/server HRMS that supports the Windows...

25/3,K/183 (Item 112 from file: 810)

DIALOG(R)File 810:Business Wire

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0237481 BW688

**JWP BUSINESSLAND SCRTY: JWP successfully completes tender offer for Businessland Securities; world's largest company-owned computer reseller to be created**

August 5, 1991

Byline: Business Editors

...system maintenance, more sophisticated outsourcing capabilities and fast, consistent single-source procurement.

"We have the **industry** 's most **efficient management information** distribution network featuring **automated** distribution capabilities and an on-line, **real - time** inventory management system ensuring complete and accurate integration of hardware and software within 48 hours...

25/3,K/184 (Item 113 from file: 810)

DIALOG(R)File 810:Business Wire

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0236383 BW626

**PEOPLESOFT INC: PeopleSoft Inc. unveils RDEMS platform strategy**

July 29, 1991

Byline: Business Editors/Computer & Hi-Tech Writers

...XL fills a critical gap in the midrange market for a powerful RISC-based price/ **performance** solution. HP's corporate headquarters has already purchased **PeopleSoft** 's PS/HRMS with the intention of using it internally for personnel, benefits and payroll...

25/3,K/185 (Item 114 from file: 810)

DIALOG(R)File 810:Business Wire

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0231853 BW700

**BOOLE & BABBAGE: Boole & Babbage announces SystemView conformance for CICS development work**

June 25, 1991

Byline: Business Editors/Computer Writers

...SystemView-conforming system management products in support of future CICS releases.

Founder of the host **performance management industry**, Boole & Babbage is a leading developer and worldwide distributor of technically innovative software products for monitoring, managing and **automating data** center operations.

For example, the MainView product line provides a suite of products designed to...

25/3,K/186 (Item 115 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0209668 BW163

**BOOLE & BABBAGE INC: Boole & Babbage Inc. announces development relationship with IBM**

January 21, 1991

Byline: Business Editors and Computer Science Writers

...a leading developer and worldwide distributor of technically innovative software products for monitoring, managing, and **automating data** center operations.

In addition to **industry**-leading **performance management** applications, Boole & Babbage has also developed enabling technology so that its applications operate with seamless...

25/3,K/187 (Item 116 from file: 810)  
DIALOG(R)File 810:Business Wire  
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0191787 BW092

**BOOLE BABBAGE IBM: Boole & Babbage Inc. commits to IBM's SystemView strategy**

September 5, 1990

Byline: Business Editors, Computer Science Writers

...us -- they want a consistent user interface, shared data, increased integration, and increasing levels of **automation**," said Jack van Kinsbergen, senior vice president and chief technical officer.

Founder of the host **performance management industry**, Boole & Babbage is a leading developer and worldwide distributor of technically innovative software products for monitoring, managing, and **automating data** center operations.

In addition to **industry**-leading **performance management** applications, Boole & Babbage has also developed enabling technology so that its applications operate with seamless...

25/3,K/188 (Item 117 from file: 810)  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0183286 BW667

**FLEET NORSTAR: AFSA Data establishes office of the chairman; Douglas A. Leafstedt joins company as vice chairman and chief operating officer**

July 9, 1990

Byline: Business Editors

...directors.  
Leafstedt began his career in the data processing field, becoming vice president of management **information** systems for a large company. He **later** became a senior vice president at a Fortune 500 **company**, with responsibility for all financial, **management information** systems, and administrative **functions**. Active in several community organizations, he is a member of the finance committee of the...

25/3,K/189 (Item 118 from file: 810)  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0170173 BW634

**NCR CORP: NCR enters image processing market with innovative document management system**

April 9, 1990

Byline: Business Editors & Computer Writers

...that captures the images of paper documents and converts them to digital form for more **efficient** access, processing, distribution and **management** of **information** within an **organization**.

Announced here today at the AIIM Show (Associations for **Information** and Image Management) and scheduled for release **later** this year, NCR's new Document Management System uses **automatic** recognition technology to reduce labor for indexing and data entry. The new system is designed...

25/3,K/190 (Item 119 from file: 810)  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0007294 BW042

**OPTICAL STORAGE86: Head of Sony optical development to address OpticalStorage86 Forum**

April 3, 1986

Byline: Business Editors

...the Drexon LaserCard and the co-inventor of the Drexon laser recording material for optical **data** storage.

Messerschmitt joined North American Philips Corp. in 1945, and in 1980 was assigned overall program **management** of all aspects of the **company** 's videodisk **activity** . Three years **later** he was named head of a group set up to market optical **data** storage devices. In April 1984 this group was incorporated as Philips Subsystems and Peripherals Inc...

Set	Items	Description
S1	7	AU=(PENNINGTON A? OR PENNINGTON, A?)
S2	6	PA=PEOPLESOFT
S3	803738	COMPANY OR COMPANIES OR INSTITUTION? ? OR ESTABLISHMENT? OR INCORPORATION? OR CORPORATION? OR ORGANIZATION? OR ORGANISAT- ION? OR ENTERPRISE? OR INDUSTRY OR INSURANCE
S4	243217	ADMINISTRATION OR MANAGEMENT OR MANAGING
S5	849263	FUNCTION? ? OR ACTIVIT?
S6	101577	(INFORMATION OR DATA OR INFO) (5N) (VERIF? OR COMPAR? OR CHE- CK?)
S7	453565	QUEU? OR WAIT? OR LATER
S8	628776	PERFORMANCE OR EFFICIEN?
S9	638845	REALTIME OR REAL()TIME OR INSTANT? OR ON(1W)FLY OR AUTOMAT? OR DYNAMIC?
S10	183	PEOPLESOFT OR PEOPLE()SOFT
S11	0	S1 AND S2
S12	1311	S9(5N)S4(5N) (S3 OR S5)
S13	104	S12(15N)S8
S14	8	S13(S) (S7 OR S6)
S15	38	(S13 OR S14) AND IC=G06F-017/60

? show file

File 348:EUROPEAN PATENTS 1978-2004/Aug W03  
(c) 2004 European Patent Office

File 349:PCT FULLTEXT 1979-2002/UB=20040819,UT=20040812  
(c) 2004 WIPO/Univentio

*considered all*  
↓

15/3,K/1 (Item 1 from file: 348)  
DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

01674827

**Delivery module and related platforms for business driven learning solution**  
**Ausgabemodul und darauf bezogene Plattformen fur geschäftsbedingte Lösungen**  
**Module et plateforme d'apprentissage d'accord a criteres d' affaires**

PATENT ASSIGNEE:

Accenture Global Services GmbH, (3413463), Geschäftshaus Herrenacker 15,  
8200 Schaffhausen, (CH), (Applicant designated States: all)

INVENTOR:

Draper, William Christopher Jr., 205 East 78th Street, New York, NY 10021  
, (US)

Margason, Scott Leigh, 7937 South Clayton Circle, Centennial, CO 80122,  
(US)

Garrigan, Heide E., 2075 Hudson Street, Denver, CO 80207, (US)

Stovall, Thomas Kenneth, 635 Denards Mill, Marietta, GA 30067, (US)

Hubbell, John R., 1314 Rosalie Street, Evanston, IL 60201, (US)

LEGAL REPRESENTATIVE:

Siniscalco, Fabio et al (63051), Jacobacci & Partners S.p.A. Via Senato,  
8, 20121 Milano, (IT)

PATENT (CC, No, Kind, Date): EP 1376434 A1 040102 (Basic)

APPLICATION (CC, No, Date): EP 2003076999 030627;

PRIORITY (CC, No, Date): US 391929 P 020628; US 391932 P 020628; US 398814  
P 020729

DESIGNATED STATES: AT; BE; BG; CH; CY; CZ; DE; DK; EE; ES; FI; FR; GB; GR;  
HU; IE; IT; LI; LU; MC; NL; PT; RO; SE; SI; SK; TR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK

INTERNATIONAL PATENT CLASS: G06F-017/60

ABSTRACT WORD COUNT: 135

NOTE:

Figure number on first page: 2

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200401	831
SPEC A	(English)	200401	6993
Total word count - document A			7824
Total word count - document B			0
Total word count - documents A + B			7824

INTERNATIONAL PATENT CLASS: G06F-017/60

...CLAIMS effectiveness levels of said learning delivery services as  
measured by one or more pre-selected **performance** metrics.

14. A method for delivering to members of an **organization** learning  
services that are responsive to an **organization** 's **dynamic**  
business needs, said method comprising the steps of:  
**managing** training delivery based on business strategy provided from  
other modules of said organization's learning...

15/3,K/2 (Item 2 from file: 348)  
DIALOG(R) File 348:EUROPEAN PATENTS  
(c) 2004 European Patent Office. All rts. reserv.

01577967

**Process and system for automatically managing procedures, activities and**



workflows in the construction industry  
Prozess und System für die automatische Verwaltung von Verfahren,  
Aktivitäten und Arbeitsabläufen in der Bauindustrie  
Système et procédure pour la gestion automatique de procédures, d'activités  
et des séquences de travail dans le domaine de l'industrie de la  
construction

PATENT ASSIGNEE:

Concreto S.R.L., (3963870), Corso San Maurizio 81, 10124 Torino, (IT),  
(Applicant designated States: all)

INVENTOR:

Demagistris, Paolo Eugenio, c/o CONCRETO S.r.l., Corso San Maurizio 81,  
10124 Torino, (IT)

De Marco, Alberto, c/o CONCRETO S.r.l., Corso San Maurizio 81, 10124  
Torino, (IT)

LEGAL REPRESENTATIVE:

Garavelli, Paolo (93651), A.BRE.MAR. S.R.L., Via Servais 27, 10146 Torino  
, (IT)

PATENT (CC, No, Kind, Date): EP 1310887 A1 030514 (Basic)

APPLICATION (CC, No, Date): EP 2001830687 011107;

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;  
LU; MC; NL; PT; SE; TR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G06F-017/60 ; G06F-009/44

ABSTRACT WORD COUNT: 127

NOTE:

Figure number on first page: 1

LANGUAGE (Publication, Procedural, Application): English; English; Italian

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200320	1173
SPEC A	(English)	200320	2667
Total word count - document A			3840
Total word count - document B			0
Total word count - documents A + B			3840

INTERNATIONAL PATENT CLASS: G06F-017/60 ...

...SPECIFICATION is solving the above prior-art problems, by providing a  
process and a system for **automatically managing** all project  
**activities** in the construction industry, in a simple, **efficient**,  
quick, safe and optimised way from the point of view of time and  
priority.

The...

15/3,K/3 (Item 3 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

01388962

Maintenance information management system and method of providing a  
maintenance plan

System zum Verwalten von Wartungsinformationen und Verfahren zum Erstellen  
eines Wartungsplanes

Système de commande des informations d'entretien et procédure pour créer un  
plan d'entretien

PATENT ASSIGNEE:

Hitachi, Ltd., (204145), 6 Kanda Surugadai 4-chome, Chiyoda-ku, Tokyo  
101-8010, (JP), (Applicant designated States: all)

HITACHI ENGINEERING AND SERVICES CO., LTD., (776532), 2-2  
Saiwaicho-3-chome, Hitachi-shi Ibaraki-ken, (JP), (Applicant designated  
States: all)

INVENTOR:

Ikeda, Hiraku, Hitachi, Ltd., Intellect. Property, Group, 5-1, Marunouchi  
1-chome, Chiyoda-ku, Tokyo 100-8220, (JP)

Horie, Tooru, Hitachi, Ltd., Intellect. Property, Group, 5-1, Marunouchi  
1-chome, Chiyoda-ku, Tokyo 100-8220, (JP)

Semba, Kenzo, Hitachi Engineering & Services Co., Ltd., of 2-2,  
Saiwaicho-3-chome, Hitachi-shi, Ibaraki-ken, (JP)

Ueda, Toshiyuki, Hitachi Engineering & Services Co, Ltd., of 2-2,  
Saiwaicho-3-chome, Hitachi-shi, Ibaraki-ken, (JP)

Kanda, Seio, Hitachi Engineering & Services Co., Ltd., of 2-2,  
Saiwaicho-3-chome, Hitachi-shi, Ibaraki-ken, (JP)

LEGAL REPRESENTATIVE:

Strehl Schubel-Hopf & Partner (100941), Maximilianstrasse 54, 80538  
Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 1178417 A2 020206 (Basic)  
EP 1178417 A3 030528

APPLICATION (CC, No, Date): EP 2001104365 010223;

PRIORITY (CC, No, Date): JP 2000226194 000721

DESIGNATED STATES: DE; FR; GB; IT

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G06F-017/60

ABSTRACT WORD COUNT: 96

NOTE:

Figure number on first page: 1

LANGUAGE (Publication,Procedural,Application): English; English; English  
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200206	1213
SPEC A	(English)	200206	7589
Total word count - document A			8802
Total word count - document B			0
Total word count - documents A + B			8802

INTERNATIONAL PATENT CLASS: G06F-017/60

...SPECIFICATION example of practical application of the trend prediction  
screen. This trend prediction screen has the **function** of **automatically**  
calculating and displaying dates which exceed the **management** values  
set in the graph. Consequently, the user is able to plan maintenance  
activities more **efficiently**, and the maker is able to easily present  
and recommend technical data corresponding to the...

15/3,K/4 (Item 4 from file: 348)

DIALOG(R)File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

01367498

Method and system for facilitating networked information exchange

Verfahren und System zum Erleichtern des Austausches von Informationen uber  
ein Netzwerk

Methode et systeme pour faciliter l'echange d'informations sur un reseau

PATENT ASSIGNEE:

Outlooksoft Corporation, (3342490), 100 Prospect Street, Stamford,  
Connecticut 06905, (US), (Applicant designated States: all)

INVENTOR:

Cho, Charles J., 29 Walnut Tree Hill Road, Huntington, Connecticut 06484,  
(US)

Voshell, Perlle E., 29 Independence Drive, Huntington, Connecticut 06484,  
(US)

LEGAL REPRESENTATIVE:

Gaucherand, Michel et al (41796), IXAS Conseil 15 Rue Emile Zola, 69002  
Lyon, (FR)

PATENT (CC, No, Kind, Date): EP 1164502 A2 011219 (Basic)

APPLICATION (CC, No, Date): EP 2001112826 010530;

PRIORITY (CC, No, Date): US 580842 000530

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;  
LU; MC; NL; PT; SE; TR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G06F-017/30; **G06F-017/60**

ABSTRACT WORD COUNT: 112

NOTE:

Figure number on first page: 1

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200151	535
SPEC A	(English)	200151	8192
Total word count - document A			8727
Total word count - document B			0
Total word count - documents A + B			8727

...INTERNATIONAL PATENT CLASS: **G06F-017/60**

...SPECIFICATION information. This challenge is particularly pronounced in the areas of budget preparation and the measurement/ **management** of **performance** against budget. While a **company** generally collects, in **real time**, the data needed to formulate a budget and the **performance** data necessary to measure **performance** against budget, the availability of that data to individuals outside the management circle is generally...

15/3,K/5 (Item 5 from file: 348)

DIALOG(R) File 348:EUROPEAN PATENTS

(c) 2004 European Patent Office. All rts. reserv.

01367497

**Method and system for facilitating information exchange**

**Verfahren und System zum Erleichtern des Informationsaustausches**

**Methode et systeme pour faciliter l'echange d'informations**

PATENT ASSIGNEE:

Outlooksoft Corporation, (3342490), 100 Prospect Street, Stamford,  
Connecticut 06905, (US), (Applicant designated States: all)

INVENTOR:

Cho, Charles J., 29 Walnut Tree Hill Road, Huntington, Connecticut 06484,  
(US)

Voshell, Perlle E., 29 Independence Drive, Huntington, Connecticut 06484,  
(US)

LEGAL REPRESENTATIVE:

Gaucherand, Michel et al (41796), IXAS Conseil 15 Rue Emile Zola, 69002  
Lyon, (FR)

PATENT (CC, No, Kind, Date): EP 1164521 A2 011219 (Basic)

EP 1164521 A3 040331

APPLICATION (CC, No, Date): EP 2001112825 010530;

PRIORITY (CC, No, Date): US 580676 000530

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;  
LU; MC; NL; PT; SE; TR  
EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI  
INTERNATIONAL PATENT CLASS: G06F-017/60  
ABSTRACT WORD COUNT: 112  
NOTE:

Figure number on first page: 1

LANGUAGE (Publication,Procedural,Application): English; English; English  
FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200151	764
SPEC A	(English)	200151	8191
Total word count - document A			8955
Total word count - document B			0
Total word count - documents A + B			8955

INTERNATIONAL PATENT CLASS: G06F-017/60

...SPECIFICATION information. This challenge is particularly pronounced in the areas of budget preparation and the measurement/ **management** of **performance** against budget. While a **company** generally collects, in **real time**, the data needed to formulate a budget and the **performance** data necessary to measure **performance** against budget, the availability of that data to individuals outside the management circle is generally...

15/3,K/6 (Item 1 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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01070779 \*\*Image available\*\*

#### DYNAMIC COST ACCOUNTING

#### COMPTABILITE ANALYTIQUE DYNAMIQUE

Patent Applicant/Assignee:

PAVILION TECHNOLOGIES INC, 11100 Metric Boulevard, Suite 700, Austin, TX 78758, US, US (Residence), US (Nationality)

Inventor(s):

PLUMER Edward S, 120 River Road, Georgetown, TX 78628, US,  
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GAYLARD Graham, 346 Bruntwood Road, RD1 Cambridge, NZ,  
FERGUSON Ralph Bruce, 903 Morning View Place, Round Rock, TX 78664, US,

Legal Representative:

MEYERTONS HOOD KIVLIN KOWERT & GOETZEL P C (agent), HOOD, Jeffrey C.,  
P.O. Box 398, Austin, TX 78767-0398, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 2003100694 A1 20031204 (WO 03100694)

Application: WO 2003US16044 20030521 (PCT/WO US0316044)

Priority Application: US 2002382296 20020521; US 2002382301 20020522; US 2003441936 20030520

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX MZ NI NO NZ OM PH PL PT RO RU SC SD SE  
SG SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW  
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT RO SE  
SI SK TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 11617

Main International Patent Class: G06F-017/60  
Fulltext Availability:  
Detailed Description

Detailed Description

... to-date. The cost models may be used in dynamic score engines 1120 to generate **performance** indicators useful in **enterprise** planning and **performance management** applications 1130. Examples of **dynamic** 'score engines are applications that generate Key **Performance** Indicators (KPI's) for the enterprise. KPIs so derived may then better reflect the true...

15/3,K/7 (Item 2 from file: 349)  
DIALOG(R) File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

01025051 \*\*Image available\*\*

**SYSTEM FOR SUPPLY CHAIN MANAGEMENT OF VIRTUAL PRIVATE NETWORK SERVICES**  
**SYSTEME DE GESTION DE CHAINE D'APPROVISIONNEMENT DE SERVICES DE RESEAU**  
**PRIVE VIRTUEL**

Patent Applicant/Inventor:

MUIRHEAD Charles S, Flat 1, 3 Westbourne Crescent, London W2 3DB, GB, GB  
(Residence), GB (Nationality)

PAGE David J, 23 Northampton Street, Bath BA1 25W, GB, GB (Residence), GB  
(Nationality)

Legal Representative:

HALEY Stephen (agent), Gill Jennings & Every, Broadgate House, 7 Eldon  
Street, London EC2M 7LH, GB,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200355153 A2-A3 20030703 (WO 0355153)

Application: WO 2002IB5776 20021217 (PCT/WO IB0205776)

Priority Application: US 2001342270 20011221

Designated States:

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SK  
SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW

(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SI SK  
TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 21995

...International Patent Class: G06F-017/60

Fulltext Availability:

Claims

Claim

... 67, said assure  
module providing incident management when network  
performance falls outside one or more **performance**  
parameters.

70 The system according to claim 67, said assure  
module providing **real - time** reporting of service monitoring  
and incident **management activity** .

71 The system according to claim 67, said assure  
module generating statistical **performance** information on  
substantially all aspects of a network.

72 The system according to claim 50...

15/3,K/8 (Item 3 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

01020742 \*\*Image available\*\*

**RULES BASED METHOD AND SYSTEM FOR PROJECT PERFORMANCE MONITORING**  
**PROCEDE ET SYSTEME FONDE SUR DES REGLES DESTINES A LA SURVEILLANCE DES**  
**PERFORMANCES DE PROJET**

Patent Applicant/Assignee:

HELMES Philip, 282 Main Street, Apartment 2, Charlestown, MA 02129, US,  
US (Residence), US (Nationality), (For all designated states except:  
US)

Patent Applicant/Inventor:

FULENWIDER Margaret A, 94 Harbor Avenue, Marblehead, MA 01945, US, US  
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

CROSBY David F (agent), Mintz, Levin, Cohn, Ferris,, Glovsky and Popeo,  
P.C., One Financial Center, Boston, MA 02111, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200350656 A2-A3 20030619 (WO 0350656)  
Application: WO 2002US39553 20021209 (PCT/WO US0239553)  
Priority Application: US 2001338388 20011207

Parent Application/Grant:

Related by Continuation to: US 2001338388 20011207 (CON)

Designated States:

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SC SD SE SG  
SK SL TJ TM TN TR TT TZ UA UG US UZ VC VN YU ZA ZM ZW  
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SI SK  
TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 17475

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... voice-activated interface, an eye-movement-activated interface, or any other user interfaces developed.

The **performance** dashboard can **function** as an electronic tool for performing " **real time** " **management** oversight. The **real time** reporting capabilities of the system may be limited due to the data entry and data...

15/3,K/9 (Item 4 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

01016687 \*\*Image available\*\*

**SUPPLY CHAIN NETWORK**

**RESEAU DE CHAINE D'APPROVISIONNEMENT**

Patent Applicant/Assignee:

ISUPPLI CORPORATION, 1700 East Walnut Avenue, El Segundo, CA 90245, US,  
US (Residence), US (Nationality), (For all designated states except:  
US)

Patent Applicant/Inventor:

LIDOW Derek, 665 East Channel Road, Santa Monica, CA 90402, US, US  
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

FINDER James A (et al) (agent), Ostrolenk, Faber, Gerb & Soffen, LLP,  
1180 Avenue of the Americas, New York, NY 10036, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200346696 A2-A3 20030605 (WO 0346696)

Application: WO 2002US38438 20021127 (PCT/WO US0238438)

Priority Application: US 2001333483 20011128

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU SD SE SG SI SK  
SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SK TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 20548

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... initiating the Logistics Module 46. This capability also serves as a vehicle to capture vital, **real - time** data and generate Network **Management** information such as the following: **industry** trends, commodity/product trends, customer forecast accuracy, and supplier **performance** . This data and information constitutes the basis for many of the daily management reports and...

15/3,K/10 (Item 5 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00995703      \*\*Image available\*\*

**DYNAMIC WEB ADVERTISEMENT AND CONTENT DISPLAY SYSTEM**

**SYSTEME D'AFFICHAGE DYNAMIQUE DE CONTENU ET D'ANNONCES PUBLICITAIRES WEB**

Patent Applicant/Assignee:

CHECKM8 LTD, 3 Hatidahar, Israel Ra'anana, IL, IL (Residence), IL  
(Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

KEDEM David, 17 Varburs Str., 49425 Herezliya, IL, IL (Residence), IL  
(Nationality), (Designated only for: US)

GHAVAMI Dana, 718 High Woods Drive, Franklin Lakes, NJ 07418, US, US  
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

YEHEZKIELY ZER OFFICE LAW (agent), 29 Lilinblum, 65133 Tel-aviv, IL,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200325696 A2-A3 20030327 (WO 0325696)

Application: WO 2002IL775 20020918 (PCT/WO IL02000775)

Priority Application: US 2001323547 20010919

Designated States:

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI  
SK SL TJ TM TN TR TT TZ UA UG US UZ VC VN YU ZA ZM ZW  
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SK TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 4059

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... is further required to allow the campaign manager to determine  
campaign preferences in regard to **dynamic** browsing **activities** .

The present invention suggests a new campaign **management** system that  
enables a campaign manager to determine ad type and **performance**  
parameters. These preferences are translated into campaign instruction  
sets, which influence the presentation of the...

**15/3,K/11      (Item 6 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

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00975219      \*\*Image available\*\*

**SYSTEM AND METHOD FOR DEVELOPING BUSINESS PROCESS POLICIES**

**SYSTEME ET PROCEDE DE DEVELOPPEMENT DE POLITIQUES DE PROCESSUS COMMERCIAUX**

Patent Applicant/Assignee:

COMPUTER ASSOCIATES THINK INC, One Computer Associates Plaza, Islandia,  
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Patent Applicant/Inventor:



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INNIS Rafael, 1-22 Quai Ridge Drive, Plainsboro, NJ 08536, US, US  
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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200305154 A2-A3 20030116 (WO 0305154)  
Application: WO 2002US21027 20020703 (PCT/WO US0221027)  
Priority Application: US 2001303054 20010705

Designated States:

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI  
SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW  
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SK TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 7982

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... readable media described herein relate generally to computer  
programming and more particularly to defining and **managing** objects in  
business process policy computing.

Background of the Invention

5 **Dynamic real time management** of business information  
facilitates improving business **performance** and process **management**  
solutions. Various **activities** are associated with

15/3,K/12 (Item 7 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00969538 \*\*Image available\*\*

**PERFORMANCE MANAGEMENT SYSTEM**

**SYSTEME DE GESTION DE PERFORMANCES**

Patent Applicant/Assignee:

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 2002103599 A1 20021227 (WO 02103599)  
Application: WO 2002NZ112 20020617 (PCT/WO NZ0200112)

Priority Application: NZ 512390 20010615  
Designated States:  
(Protection type is "patent" unless otherwise stated - for applications prior to 2004)  
AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI  
SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 5288

Main International Patent Class: G06F-017/60  
Fulltext Availability:  
Detailed Description

Detailed Description  
... the like.

These prior art filing systems are inconvenient to update and do not maintain **dynamic** links to individual employees or to **performance management** resources. In modern **organisations performance** expectations change frequently and need to be continually ...may also contain a scheduling functionality. Users will be able to diarise tasks, monitor user **performance management activities**, and **automatically** generate reminders according to programmed criteria. For example an automated calendar function to enable alarms...

15/3,K/13 (Item 8 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00943767 \*\*Image available\*\*  
**SYSTEM, METHOD AND COMPUTER PROGRAM PRODUCT FOR A SUPPLY CHAIN MANAGEMENT SYSTEME, PROCEDE ET PRODUIT PROGRAMME INFORMATIQUE CONCUS POUR UNE GESTION DE CHAINE D'APPROVISIONNEMENT**

Patent Applicant/Assignee:

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Patent Applicant/Inventor:

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Patent and Priority Information (Country, Number, Date):  
 Patent: WO 200277917 A1 20021003 (WO 0277917)  
 Application: WO 2002US8287 20020319 (PCT/WO US02008287)  
 Priority Application: US 2001816567 20010322; US 2001815598 20010323; US 2001816565 20010323; US 2001816488 20010323; US 2001816426 20010323; US 2001815899 20010323; US 2001816507 20010323; US 2001816422 20010323; US 2001816269 20010323; US 2001816491 20010323; US 2001816101 20010323; US 2001816231 20010323; US 2001816421 20010323; US 2001816069 20010323; US 2001816296 20010323; US 2001816249 20010323; US 2001816121 20010323; US 2001815668 20010323; US 2001816187 20010323; US 2001815490 20010323; US

2001816471 20010323; US 2001815606 20010323; US 2001815777 20010323; US  
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 2001816412 20010323; US 2001815590 20010323; US 2001816555 20010323; US  
 2001816560 20010323; US 2001816427 20010323; US 2001834600 20010413; US  
 2001834838 20010413; US 2001834924 20010413; US 2001834465 20010413

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
 EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
 LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI  
 SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW  
 (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
 (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
 (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
 (EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 114107

...International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... framework provides.

I 0 Call versus override. With a class library, the code the programmer **instantiates** objects and calls their member **functions**. It's possible to **instantiate** and call objects in the same way with a framework (i.e., to treat the...

15/3,K/14 (Item 9 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00937165 \*\*Image available\*\*

**NETWORK BASED BUSINESS TO BUSINESS PORTAL FOR THE RETAIL CONVENIENCE  
 MARKETPLACE**

**PORTAIL DE RESEAU ENTRE ENTITES COMMERCIALES ADAPTE AU MARCHÉ DU COMMERCE  
DE DETAIL EN MAGASIN DU TYPE BAZARETTE**

**Patent Applicant/Assignee:**

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**Patent Applicant/Inventor:**

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SG, SG (Residence), AU (Nationality), (Designated only for: US)  
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**Patent and Priority Information (Country, Number, Date):**

Patent: WO 200271282 A1 20020912 (WO 0271282)  
Application: WO 2002AU215 20020301 (PCT/WO AU0200215)  
Priority Application: AU 20013482 20010302

**Designated States:**

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI  
SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 31863

Main International Patent Class: G06F-017/60

Fulltext Availability:

Claims

**Claim**

... optimisation can be achieved in the areas of, for example, order

capture, payment, and delivery. Real time business intelligence information and organisational efficiencies can significantly benefit network management, field sales, marketing and manufacturing. In addition, reduced administration workload will free up valuable time...

15/3,K/15 (Item 10 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00933152 \*\*Image available\*\*

EXTENDED WEB ENABLED MULTI-FEATURED BUSINESS TO BUSINESS COMPUTER SYSTEM  
FOR RENTAL VEHICLE SERVICES

SYSTEME INFORMATIQUE ETENDU ENTRE ENTREPRISES, A FONCTIONS MULTIPLES,  
FONCTIONNANT SUR LE WEB, POUR DES SERVICES DE LOCATION DE VEHICULES

Patent Applicant/Assignee:

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US)

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200267175 A2 20020829 (WO 0267175)

Application: WO 2001US51437 20011019 (PCT/WO US0151437)

Priority Application: US 2000694050 20001020

Parent Application/Grant:

Related by Continuation to: US 2000694050 20001020 (CIP)

Designated States:

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU SD SE SG SI SK  
SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 243912

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... TAB RI to description field for any comments, as needed.

5. Key Rental Type "I" - **Insurance** . The other rental types are B=Body Shop, D=Dealership, R=Regular, C=Corporate, or...

15/3,K/16 (Item 11 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00933068 \*\*Image available\*\*

**A METHOD AND SYSTEM FOR IDENTIFYING BOTTLENECKS IN A SECURITIES PROCESSING SYSTEM**

**PROCEDE ET SYSTEME D'IDENTIFICATION DE GOULOTS D'ETRANGLEMENT DANS UN SYSTEME DE TRAITEMENT DE TITRES**

Patent Applicant/Assignee:

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200267080 A2-A3 20020829 (WO 0267080)

Application: WO 2001US50794 20011024 (PCT/WO US0150794)

Priority Application: US 2000696544 20001025

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

CA JP

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

Publication Language: English

Filing Language: English

Fulltext Word Count: 10587

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... system to apply straight

5

through processing to securities transactions. Critical issues in implementing the **automated** processing of securities **management functions** in the securities processing system are identified and captured on electronic documents. Process and technology **performance** information for the current state of the securities processing system is captured using computer-implemented...

15/3,K/17 (Item 12 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00930254

**METHOD, FRAMEWORK AND SYSTEM FOR ORGANIZING, ALIGNING AND MANAGING ORGANIZATIONS**  
**PROCEDE, STRUCTURE ET SYSTEME D'ORGANISATION, D'ALIGNEMENT ET DE GESTION D'ORGANISATIONS**

Patent Applicant/Inventor:

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200263527 A2 20020815 (WO 0263527)  
Application: WO 2001NL87 20010205 (PCT/WO NL0100087)  
Priority Application: WO 2001NL87 20010205

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE  
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT  
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(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 16841

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... becomes faster and cheaper. The first step in the insurance process now is not: determine **insurance** type, it becomes: identify destination and duration (Figure 20).

**Real Time Management Information**

Most **organizations** have trouble measuring. Measuring operational **performance**, measuring financial **performance** as well as the reliability and traceability of the measures. Many organizations don't even...

15/3,K/18 (Item 13 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00924741 \*\*Image available\*\*

**PERFORMANCE-BASED SUPPLY CHAIN MANAGEMENT SYSTEM AND METHOD**

**SYSTEME ET PROCEDE DE GESTION DE CHAINES D'APPROVISIONNEMENT FONDEE SUR LES PERFORMANCES**

Patent Applicant/Assignee:

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Inventor(s):

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Legal Representative:  
BUROKER Brian M (et al) (agent), Hunton & Williams, 1900 K Street, N.W.,  
Washington, DC 20006, US,  
Patent and Priority Information (Country, Number, Date):  
Patent: WO 200257887 A2-A3 20020725 (WO 0257887)  
Application: WO 2002US1550 20020122 (PCT/WO US0201550)  
Priority Application: US 2001766413 20010122; US 2001765347 20010122; US  
2001765346 20010122; US 2001765345 20010122; US 2001765343 20010122; US  
2001765341 20010122; US 2001765342 20010122  
Designated States:  
(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)  
AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE  
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT  
LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM  
TR TT TZ UA UG UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 26037

Main International Patent Class: G06F-017/60  
Fulltext Availability:  
Detailed Description

#### Detailed Description

... commerce. Existing decision support and supply chain management solutions are complex to implement within an **enterprise** and impossible to deploy across **enterprises**. While e-marketplaces have enabled **dynamic** connections between buyers and sellers, **managing performance** across networked supply chains requires significant resources and is difficult to do well. Managing partnerships...

15/3,K/19 (Item 14 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00911742 \*\*Image available\*\*

#### METHOD FOR IMPLEMENTING SERVICE DESK CAPABILITY

#### PROCEDE DE MISE EN OEUVRE D'UNE FONCTIONNALITE DE POSTE DE SERVICE

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US (Nationality)

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Legal Representative:

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Chicago, IL 60610, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200244867 A2-A3 20020606 (WO 0244867)

Application: WO 2001US51076 20011019 (PCT/WO US0151076)

Priority Application: US 2000242007 20001020

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PH PL PT RO RU SD SE SG SI SK  
SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 20845

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... required or appropriate are defined. Many tools are currently available that can assist in the **performance** of various Service Desk **functions**.

0 **Managing** calls - **Automatic** Call Distribution (ACD) and phone menu systems allow calls to be routed to the appropriate...

...and so to available Service Desk personnel. This reduces the amount of time that users **wait** before receiving support.

0 Logging and tracking service requests - These tools assist Service Desk personnel...

15/3,K/20 (Item 15 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00901356 \*\*Image available\*\*

**SYSTEM AND METHOD OF MONITORING SUPPLY CHAIN PARAMETERS**

**SYSTEME ET PROCEDE PERMETTANT DE SURVEILLER DES PARAMETRES DE CHAINES DE DISTRIBUTION**

Patent Applicant/Assignee:

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, US (Residence), US (Nationality)

Inventor(s):

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200235438 A1 20020502 (WO 0235438)

Application: WO 2001US42823 20011029 (PCT/WO US0142823)

Priority Application: US 2000243343 20001027

Designated States:

(Protection type is "patent" unless otherwise stated - for applications

prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI  
SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 11743

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... that necessary changes to the supply change are effected.

The ability to respond quickly and **efficiently** to problems in supply chain **management** is necessary for an **organization**'s survival in today's **dynamic** global marketplace. Minimizing an organization's response time to supply chain problems allows the organization...

15/3,K/21 (Item 16 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00901326 \*\*Image available\*\*

**SYSTEM AND METHODS FOR SHARING AND VIEWING SUPPLY CHAIN INFORMATION**

**SYSTEME ET PROCEDES DE PARTAGE ET DE VISUALISATION D'UNE INFORMATION DE CHAINE D'APPROVISIONNEMENT**

Patent Applicant/Assignee:

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Legal Representative:

CROWSON Celine Jimenez (et al) (agent), Hogan & Hartson, L.L.P., 555  
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Patent and Priority Information (Country, Number, Date):

Patent: WO 200235393 A1 20020502 (WO 0235393)

Application: WO 2001US42796 20011029 (PCT/WO US0142796)

Priority Application: US 2000243400 20001027; US 2001984346 20011029

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR  
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI  
SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 6865

International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... for sharing information relevant to their supply chain functions. The ability to respond quickly and **efficiently** to problems in supply chain **management** is necessary for an **organization**'s survival in today's **dynamic** global marketplace. **Real - time** access to information relevant to supply chain **management** is therefore critical. Unfortunately, it is often very difficult for supply chain trading partners to...

15/3,K/22 (Item 17 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

(c) 2004 WIPO/Univentio. All rts. reserv.

00894457

**A PERFORMANCE MANAGEMENT SYSTEM**

**SYSTEME DE GESTION DE LA PERFORMANCE**

Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200227571 A2 20020404 (WO 0227571)

Application: WO 2000IE114 20000929 (PCT/WO IE0000114)

Priority Application: WO 2000IE114 20000929

Designated States:

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE (utility  
model) DK (utility model) DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS  
JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL  
PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 8558

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... outputting group review data.

In one embodiment, the user interface, the configuration functions, and the **performance management functions** together have a structure of classes for **instantiating** objects in a user interface layer, a business logic layer, and a data services layer...

#### Claim

... comprise a KPI group mview function comprising means for outputting group review data.

8 A **performance** management system as claimed in claim 1, wherein the user interface, the configuration **functions**, and the **performance management** - 37 **functions** together have a structure of classes for **instantiating** objects in a user interface layer, a business logic layer, and a data services layer...

15/3,K/23 (Item 18 from file: 349)  
DIALOG(R) File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00885085 \*\*Image available\*\*

**PRODUCTION AND DISTRIBUTION SUPPLY CHAIN OPTIMIZATION SOFTWARE**  
**LOGICIEL D'OPTIMISATION D'UNE CHAINE D'APPROVISIONNEMENT UTILISEE POUR LA**  
**PRODUCTION ET LA DISTRIBUTION**

Patent Applicant/Assignee:

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Inventor(s):

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VISWESWARAN Viswanathan, 701 Summerlea Street, Pittsburgh, PA 15232, US,

Legal Representative:

PENCOSKE Edward L (agent), Thorp Reed & Armstrong, LLP, One Oxford  
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Patent and Priority Information (Country, Number, Date):

Patent: WO 200219209 A2 20020307 (WO 0219209)  
Application: WO 2001US26437 20010824 (PCT/WO US0126437)  
Priority Application: US 2000648861 20000825

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AU CN IN JP NZ SG

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

Publication Language: English

Filing Language: English

Fulltext Word Count: 4377

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... reliable way of viewing a company's operations. In activity based costing, the cost and **performance** of **activities** and products is measured and quantified. An example of an **automated**, **activity**-based **management** system is disclosed in U.S. Patent No. 5,799,286.

Disclosed in that patent...

15/3,K/24 (Item 19 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00866287

TRANSPORTATION PLANNING, EXECUTION, AND FREIGHT PAYMENT MANAGERS AND  
RELATED METHODS  
GESTIONNAIRES DE PAIEMENT DE FRET, D'EXECUTION ET DE PLANIFICATION DE  
TRANSPORT, ET PROCEDES ASSOCIES

Patent Applicant/Assignee:

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Inventor(s):

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Legal Representative:

CROWSON Celine Jimenez (et al) (agent), Hogan & Hartson, L.L.P., 555  
Thirteenth Street, N.W., Washington, DC 20004-1109, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200199006 A2 20011227 (WO 0199006)

Application: WO 2001US19436 20010618 (PCT/WO US0119436)

Priority Application: US 2000212124 20000616

Designated States:

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE  
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT  
LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM  
TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 21465

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... complex

nature of modern transportation planning and  
management. To assist the transportation planning  
managers, many **organizations** are increasingly relying  
on **automated** product transport **management** systems.

However, the known **automated** product transport  
**management** systems generally suffer from numerous  
limitations including an inability to accurately and  
**efficiently** plan and manage complex freight  
movements.

7

SUBSTITUTE SHEET (RULE 26)

A more ideal product...

15/3,K/25 (Item 20 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00857331 \*\*Image available\*\*

**METHODS AND APPARATUS FOR MANAGING BUSINESS RELATIONSHIPS  
PROCEDE ET SYSTEME DE GESTION DE RELATIONS D'AFFAIRES**

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200191023 A2 20011129 (WO 0191023)

Application: WO 2001US7645 20010309 (PCT/WO US0107645)

Priority Application: US 2000576170 20000522

Designated States:

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ  
EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS  
LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ  
TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 6566

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... issues, such as reports of software bugs.

Other tools help generate leads, track sales staff **efficiency**, and  
marketing effectiveness. However, these tools have generally been  
narrowly focused on 5 **automating** internal front office **functions** and  
not on **managing** external relationships.

A few large companies have attempted to develop in-house web based  
applications...

15/3,K/26 (Item 21 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00845273

**ELECTRONIC SYSTEM AND METHOD FOR END TO END OPERATION AND MANAGEMENT OF  
INDUSTRY SUPPLY CHAIN**

**SYSTEME ELECTRONIQUE ET PROCEDE CORRESPONDANT DE FONCTIONNEMENT ET DE**

**GESTION DE BOUT EN BOUT D'UNE CHAÎNE D'APPROVISIONNEMENT INDUSTRIELLE**

Patent Applicant/Assignee:

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Legal Representative:

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Street, NW #701-W, Washington, DC 20004, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200177936 A2 20011018 (WO 0177936)

Application: WO 2000US31566 20001117 (PCT/WO US0031566)

Priority Application: US 2000546210 20000410

Designated States:

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE  
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT  
LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM  
TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 9029

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... directed to a fragmented industry. Business customers in raw  
materials industries, such as the paper **industry**, often have  
problems with **efficiently automating** the accounting and  
**management** of inventory. For example, currently a business  
customer may purchase materials from multiple vendors and...

15/3,K/27 (Item 22 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00837961 \*\*Image available\*\*

**MENU DRIVEN MANAGEMENT AND OPERATION TECHNIQUE**

**GESTION PILOTEE PAR MENU ET TECHNIQUE DE FONCTION**

Patent Applicant/Assignee:

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 (Nationality), (Designated only for: US)  
 CAVANAGH Perry Michael, 16 Templeby Crescent NE, Calgary, Alberta T1Y 5G4  
 , CA, CA (Residence), CA (Nationality), (Designated only for: US)  
 PFEIFER Kimberley James, 317 Point McKay Gardens, NW, Calgary, Alberta  
 T3B 5C1, CA, CA (Residence), CA (Nationality), (Designated only for:  
 US)  
 WILLIAMS David Lesley, 1831 Morgan Avenue, Port Coquitlam, British  
 Columbia V3C 1J8, CA, CA (Residence), CA (Nationality), (Designated  
 only for: US)  
 WILCOX Michael, 3928 Windgrove Crossing, Swanee, GA 30024, US, US  
 (Residence), US (Nationality), (Designated only for: US)  
 ZANCOLICH Giuseppe, 11205 Amu Windham Ak Master Road, Alpharetta, GA  
 30005, US, US (Residence), AU (Nationality), (Designated only for: US)  
 GOLY Krzysztof, 49038 Gardner Drive, Alpharetta, GA 30004, US, US  
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 TAYLOR Michael, P.O. 18, Dorchester, Ontario N0L 1G0, CA, CA (Residence),  
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 HORN Schulze, Am Europa Kanal 14, 91056 Erlangen, DE, DE (Residence), DE  
 (Nationality), (Designated only for: US)  
 Legal Representative:  
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 Sears Tower, Chicago, IL 60606, US,  
 Patent and Priority Information (Country, Number, Date):  
 Patent: WO 200171607 A1 20010927 (WO 0171607)  
 Application: WO 2001US8328 20010315 (PCT/WO US0108328)  
 Priority Application: US 2000190170 20000317  
 Designated States:  
 (Protection type is "patent" unless otherwise stated - for applications  
 prior to 2004)  
 AU BR CA CN MX US  
 (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR  
 Publication Language: English  
 Filing Language: English  
 Fulltext Word Count: 31630

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... production industry and power generation and distribution industries.

I 0 The present method strives for **efficient** plant design by providing  
 all encompassing solutions for all **functions** between the **management**  
 and the **automation** level of the plant. Creation of information  
 technology innovations is by combination of branch specific...

15/3,K/28 (Item 23 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00776230 \*\*Image available\*\*

**A PERFORMANCE MANAGEMENT SYSTEM  
SYSTEME DE GESTION DE LA PERFORMANCE**

Patent Applicant/Assignee:

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Patent Applicant/Inventor:

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IE (Nationality), (Designated only for: US)

Legal Representative:

WELDON Michael J (et al) (agent), John A. O'Brien [entity:amp]  
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County Dublin, IE,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200109783 A2 20010208 (WO 0109783)

Application: WO 2000IE74 20000608 (PCT/WO IE0000074)

Priority Application: IE 99665 19990803

Designated States:

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM DZ EE ES  
FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU  
LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT  
TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 8305

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... embodiment, the system further comprises functions for configuring and  
processing rewards in recognition of agent **performance** against  
objectives.

In another embodiment, the user 'interface, the configuration **functions**  
, and the **performance management functions** together have a  
structure of classes for **instantiating** objects in a visual layer, a  
business logic layer, and a data services layer.

In...

Claim

... functions for configuring and processing rewards in recognition of  
agent performance against objectives.

11 A **performance** management system as claimed in any preceding claim,  
wherein the user interface, the configuration **functions** , and the  
**performance management functions** together have a structure of  
classes for **instantiating** objects 'in a user 'interface layer, a  
business logic layer, and a data services layer...

15/3,K/29 (Item 24 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00775310

A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR DETERMINING CAPABILITY  
LEVELS OF A RELEASE MANAGEMENT PROCESS AREA FOR PROCESS ASSESSMENT  
PURPOSES IN AN OPERATIONAL MATURITY INVESTIGATION

SYSTEME, PROCEDE ET ARTICLE MANUFACTURE POUR DETERMINER LES NIVEAUX DE  
CAPACITE D'UNE ZONE DU PROCESSUS DE GESTION DE DIFFUSION A DES FINS  
D'EVALUATION DE PROCESSUS DANS UNE ETUDE DE MATURETE OPERATIONNELLE

Patent Applicant/Assignee:

ACCENTURE LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US  
(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

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WINN Colleen R, 11472 Fairfield Road #103, Minnetonka, MN 55305, US, US  
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Legal Representative:

HICKMAN Paul L (agent), Oppenheimer Wolff & Donnelly LLP, 1400 Page Mill  
Road, Palo Alto, CA 94304, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200108074 A2 20010201 (WO 0108074)

Application: WO 2000US20278 20000726 (PCT/WO US0020278)

Priority Application: US 99361335 19990726

Designated States:

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prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE  
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT  
LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM  
TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 85690

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... Service levels are revised after  
to manage the process reviewing actual data on Service  
Center **performance** (response rates,  
resolution rates, etc.)

Level 5

Process Attribute Generic Practice Example of Assessment Indicator...and  
new SLAs. The

personnel have experience and/or  
received training in issues related  
to SLA **management** .

GP2.4 Collect data to measure **Performance** metrics detailed in  
e SLAs are collected.

GP2.5 Maintain Particular personnel are  
communication among team...

15/3,K/30 (Item 25 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00775308 \*\*Image available\*\*

A SYSTEM, METHOD AND COMPUTER PROGRAM FOR DETERMINING OPERATIONAL MATURITY  
OF AN ORGANIZATION

SYSTEME, PROCEDE ET ARTICLE FABRIQUE PERMETTANT DE MESURER LA MATURITE  
OPERATIONNELLE D'UNE ORGANISATION D'OPERATIONS

Patent Applicant/Assignee:

ACCENTURE LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US

(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

GREENBERG Nancy S, 5529 Newton Avenue South, Minneapolis, MN 55410, US,

US (Residence), US (Nationality), (Designated only for: US)

WINN Colleen R, 11472 Fairfield Road #103, Minnetonka, MN 55305, US, US

(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

HICKMAN Paul L (agent), Oppenheimer Wolff & Donnelly LLP, 2029 Century

Park East, Suite 3800, Los Angeles, CA 90067-3024, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200108038 A2-A3 20010201 (WO 0108038)

Application: WO 2000US20399 20000726 (PCT/WO US0020399)

Priority Application: US 99361781 19990726

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prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE

ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT

LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM

TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 77349

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... Process Attribute is comprised of a set of Generic Practices that  
provide criteria for improving **performance**. A particular Capability  
Level is achieved when all the Process Attributes associated with it and  
...that must be updated often? If yes, how  
often and by whom?

Is the site **checked** for relevant and current **information** on a  
scheduled basis? If yes, by whom?

How frequently does such a check occur...of the asset management  
system is available and shows that a check was done to

**verify** that the **information** contained corresponds to  
actual state of assets. When questioned, personnel can

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explain how the...

15/3,K/31 (Item 26 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
(c) 2004 WIPO/Univentio. All rts. reserv.

00775305 \*\*Image available\*\*

**A SYSTEM, METHOD AND COMPUTER PROGRAM FOR DETERMINING CAPABILITY LEVEL OF PROCESSES TO EVALUATE OPERATIONAL MATURITY IN AN ADMINISTRATION PROCESS AREA**

**SYSTEME,- PROCEDE ET ARTICLE MANUFACTURE DE VERIFICATION D'UN PROCESSUS A MATURITE OPERATIONNELLE PAR DETERMINATION DU NIVEAU D'APTITUDE DANS UN DOMAINE DE PROCESSUS TRAITEMENT D'ADMINISTRATION UTILISATEUR**

Patent Applicant/Assignee:

ACCENTURE LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US  
(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

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US (Residence), US (Nationality), (Designated only for: US)  
WINN Colleen R, 11472 Fairfield Road #103, Minnetonka, MN 55305, US, US  
(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200108035 A2-A3 20010201 (WO 0108035)  
Application: WO 2000US20238 20000726 (PCT/WO US0020238)  
Priority Application: US 99360928 19990726

Designated States:

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AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE  
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT  
LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM  
TR TT TZ UA UG US UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 86405

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... s.

Level 2

Process Attribute Generic Practice Example of Assessment Indicator

Assessment

Indicators

at Client

**Performance** GP2.1 Establish and maintain a Policies exist that outline the

**Management** policy for performing consequences of deviationsfrom operational tasks SLA requirements -penaltiesfor under- **performance** and rewards

for exceptional performance .

GP2.2 Allocate sufficient Reporting on SLA performance resources to meet expectations occurs as scheduled and necessary information can be collected. The reports...

15/3,K/32 (Item 27 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00761432

**METHODS, CONCEPTS AND TECHNOLOGY FOR DYNAMIC COMPARISON OF PRODUCT FEATURES AND CUSTOMER PROFILE**

**PROCEDES, CONCEPTS ET TECHNIQUE DE COMPARAISON DYNAMIQUE DE CARACTERISTIQUES D'UN PRODUIT ET DU PROFIL DES CONSOMMATEURS**

Patent Applicant/Assignee:

ACCENTURE LLP, 100 South Wacker Drive, Chicago, IL 60606, US, US  
(Residence), US (Nationality)

Inventor(s):

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MITCHELL James D, 3004 Alma, Manhattan Beach, CA 90266, US,  
BARRESE James J, 757 Pine Avenue, San Jose, CA 95125, US,

Legal Representative:

BRUESS Steven C (agent), Merchant & Gould P.C., P.O. Box 2903,  
Minneapolis, MN 55402-0903, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200073958 A2 20001207 (WO 0073958)

Application: WO 2000US14459 20000524 (PCT/WO US0014459)

Priority Application: US 99320818 19990527

Designated States:

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AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM DZ EE ES  
FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU  
LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR  
TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 151011

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... and increases communications requirements / costs.

Which support personnel will be given access to the Incident Management system? Support personnel would be able to enter progress against incidents without contacting Incident Management . The ability to scan incidents may also aid the Problem Management function . However, this adds complexity to the solution, and may increase communications requirements / costs.

How many...

...knowledge and experience at the user locations. The level of technical expertise within the Incident **Management** function will drive the systems requirements.

**Problem Management**

**Problem Management** utilizes the skills of experts and support groups to fix and prevent recurring incidents by...

15/3,K/33 (Item 28 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00761431:

**A SYSTEM, METHOD, AND ARTICLE OF MANUFACTURE FOR PROVIDING COMMERCE-RELATED WEB APPLICATION SERVICES**

**SYSTEME, PROCEDE ET ARTICLE MANUFACTURE DESTINES A LA FOURNITURE DE SERVICES D'APPLICATION DANS LE WEB LIES AU COMMERCE**

Patent Applicant/Assignee:

ACCENTURE LLP, 100 South Wacker Drive, Chicago, IL 60606, US, US  
(Residence), US (Nationality)

Inventor(s):

GUHEEN Michael F, 2218 Mar East Street, Tiburon, CA 94920, US,  
MITCHELL James D, 3004 Alma, Manhattan Beach, CA 90266, US,  
BARRESE James J, 757 Pine Avenue, San Jose, CA 95125, US,

Legal Representative:

BRUESS Steven C (agent), Merchant & Gould P.C., P.O. Box 2903,  
Minneapolis, MN 55402-0903, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200073957 A2-A3 20001207 (WO 0073957)

Application: WO 2000US14420 20000525 (PCT/WO US0014420)

Priority Application: US 99321492 19990527

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AT (utility model) AU AZ BA BB BG BR BY CA CH CN CR CU CZ  
CZ (utility model) DE DE (utility model) DK DK (utility model) DM DZ EE  
EE (utility model) ES FI FI (utility model) GB GD GE GH GM HR HU ID IL IN  
IS JP KE KG KP KR KR (utility model) KZ LC LK LR LS LT LU LV MA MD MG MK  
MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SK (utility model) SL TJ TM  
TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 150171

International Patent Class: **G06F-017/60** ...

Fulltext Availability:

Detailed Description

Detailed Description

... to add users, hosts or

applications from any client on the network.

Product6 Backup - provides **automated** , backup,

recovery and storage **management** services for files and applications in a wide array of systems on the network including...the presentation component uses a GUI front-end interface. This component is also responsible for **real - time** and historical report generation.

EVENT PROCESSING (1304)

Event processing manipulates the raw data obtained in...

15/3,K/34 (Item 29 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00761424

A SYSTEM, METHOD, AND ARTICLE OF MANUFACTURE FOR PHASE DELIVERY OF COMPONENTS OF A SYSTEM REQUIRED FOR IMPLEMENTATION OF TECHNOLOGY  
SYSTEME, PROCEDE ET ARTICLE MANUFACTURE DESTINES A LA FOURNITURE PAR PHASES DE COMPOSANTS D'UN SYSTEME NECESSAIRES A L'APPLICATION D'UNE TECHNIQUE

Patent Applicant/Assignee:

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(Residence), US (Nationality)

Inventor(s):

GUHEEN Michael F, 2218 Mar East Street, Tiburon, CA 94920, US,  
MITCHELL James D, 3004 Alma, Manhattan Beach, CA 90266, US,  
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Legal Representative:

BRUESS Steven C (agent), Merchant & Gould P.C., P.O. Box 2903,  
Minneapolis, MN 55402-0903, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200073930 A2 20001207 (WO 0073930)

Application: WO 2000US14458 20000524 (PCT/WO US0014458)

Priority Application: US 99321360 19990527

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AT (utility model) AU AZ BA BB BG BR BY CA CH CN CR CU CZ  
CZ (utility model) DE DE (utility model) DK DK (utility model) DM DZ EE  
EE (utility model) ES FI FI (utility model) GB GD GE GH GM HR HU ID IL IN  
IS JP KE KG KP KR KR (utility model) KZ LC LK LR LS LT LU LV MA MD MG MK  
MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SK (utility model) SL TJ TM  
TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 149456

Main International Patent Class: G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... incorporate standard Internet security technologies into applications.

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III DI

I

ness2 Process Manager - Enables **enterprises** to **automate**



and modify business processes such as contract negotiation, bidding and contractor **management** . Business2 Process Manager supports the development and deployment of processes across extranets and intranets, and...

...that enables the creation and delivery of media-rich information, both inside and outside the **enterprise** .

Media server includes four components.

Media Server - play **real - time** audio feeds, provide on-demand access to pre-recorded audio clips, and synchronize audio with...as well as its ongoing support and maintenance.

Will existing data/databases be used, or will **data** be built from scratch?

Many of the functions may already exist within the clients environment... enter a free format description as well as the key data items specified in the **data** requirements section. **Data** and time stamps should be automatically registered and Incident and Request management staff should have...utilize system resources considerably (e.g., WAN, LAN, printer), and may tie up the printing **queue** for other individuals. This type of printing should be performed in off-hours or delayed...

15/3,K/35 (Item 30 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00761423

**A SYSTEM, METHOD, AND ARTICLE OF MANUFACTURE FOR EFFECTIVELY CONVEYING WHICH COMPONENTS OF A SYSTEM ARE REQUIRED FOR IMPLEMENTATION OF TECHNOLOGY**

**SYSTEME, PROCEDE ET ARTICLE MANUFACTURE POUR L'ACHEMINEMENT EFFICACE DES COMPOSANTS D'UN SYSTEME NECESSAIRES A LA MISE EN PRATIQUE D'UNE TECHNOLOGIE**

Patent Applicant/Assignee:

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(Residence), US (Nationality)

Inventor(s):

GUHEEN Michael F, 2218 Mar East Street, Tiburon, CA 94920, US,  
MITCHELL James D, 3004 Alma, Manhattan Beach, CA 90266, US,  
BARRESE James J, 757 Pine Avenue, San Jose, CA 95125, US,

Legal Representative:

BRUESS Steven C (agent), Merchant & Gould P.C., P.O. Box 2903,  
Minneapolis, MN 55402-0903, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200073929 A2 20001207 (WO 0073929)

Application: WO 2000US14457 20000524 (PCT/WO US0014457)

Priority Application: US 99321136 19990527

Designated States:

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AE AG AL AM AT AT (utility model) AU AZ BA BB BG BR BY CA CH CN CR CU CZ  
CZ (utility model) DE DE (utility model) DK DK (utility model) DM DZ EE  
EE (utility model) ES FI FI (utility model) GB GD GE GH GM HR HU ID IL IN  
IS JP KE KG KP KR KR (utility model) KZ LC LK LR LS LT LU LV MA MD MG MK  
MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SK (utility model) SL TJ TM  
TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 150133

Main International Patent Class: **G06F-017/60**  
Fulltext Availability:  
Detailed Description

Detailed Description  
... box functionality or application capabilities.

Product Functionality  
MMMIJIM

A platform for the development, delivery and **management** of **enterprise** network applications. Based on CORBA and Java, Product1 uses an open and secure architecture to...main benefit is a reduction in training. In addition, the code generated will automatically be **checked** for errors, shielding the developers from many complexities of the technical environment.

c) Are there...

...1 5 The tool must support the current or proposed platform.

QA Utilities

QA Utilities **verify** the quality of completed code, and that it conforms to project and international standards. These...

...and improve code quality and maintenance (e.g. static analyzer, documentor, auditor).

0 Code Error **Checking** - **Checks** code for common errors (e.g. syntax errors, uninitialized and badly assigned variables, unused variables...should be followed when creating test cases for the component test?

When preparing component test **data**, the AC Methods **checklist** helps ensure that all cases are thought up so that component testing is complete. To...the context in which the module will be called in the production environment.

Test Result **Comparison**

Test Result **Comparison** tools are utilities used to **compare** expected and actual results. These tools outline the differences between actual and expected results by **comparing** files and databases. Most of these tools offer functionality such as byte-bybyte **comparison** of files and the ability to mask certain fields such as date and time.

Test...

...still a viable candidate (i.e. still in business, good recent product support track record)

**verify** the version of the tool to be installed will still provide the management solution required

verify the tool(s) will integrate with existing tool(s)

**verify** the tool(s) will integrate with other planned tool(s)

acquisition(s).

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General Implementation...human intervention may be required to perform at least some of these management tasks.

**EVENT / DATA GENERATION (1314)**

Event/ **data** generation interacts with all the managed components in the execution and development environments in order...

...architecture to obtain management information. It is important to consider these interfaces when choosing event/ **data** generation components. Agents and proxies are two common types of event/data generation tools. Often...utilize system resources considerably (e.g., WAN, LAN, printer), and may tie up the printing **queue** for other individuals. This type of printing should be performed in off-hours or delayed...

...s mailbox (electronic, paper, microfiche, etc.)

What other utilities are available with the tool?

Provide **queue** management and ability to prioritize.

Provides a full featured on-line viewing system.

\* Provides for...

...well does the tool integrate with other tools in the environment?

0 Interfaces with the **performance** monitoring to identify bottlenecks in the distribution process

0 Notifies the service level **management** facility of any missed service commitments.

0 Communicates with the documentation **management** facility to obtain the distribution information, media type and service level commitments.

0 Communicates with...

**15/3,K/36 (Item 31 from file: 349)**

DIALOG(R)File 349:PCT FULLTEXT

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00761422

**BUSINESS ALLIANCE IDENTIFICATION**

**SYSTEME, PROCEDE ET ARTICLE DE PRODUCTION POUR L'IDENTIFICATION D'ALLIANCES COMMERCIALES DANS UN CADRE D'ARCHITECTURE RESEAU**

Patent Applicant/Assignee:

ACCENTURE LLP, 100 South Wacker Drive, Chicago, IL 60606, US, US  
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BARRESE James J, 757 Pine Avenue, San Jose, CA 95125, US,

Legal Representative:

BRUESS Steven C (agent), Merchant, Gould, Smith, Edell, Welter & Schmidt,  
P.A., P.O. Box 2903, Minneapolis, MN 55402-0903, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200073928 A2-A3 20001207 (WO 0073928)

Application: WO 2000US14375 20000524 (PCT/WO US0014375)

Priority Application: US 99320816 19990527  
Designated States:  
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AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM DZ EE ES  
FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU  
LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR  
TT TZ UA UG UZ VN YU ZA ZW  
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE  
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG  
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 149371

Main International Patent Class: G06F-017/60  
Fulltext Availability:  
Detailed Description

Detailed Description  
... to add users, hosts or  
applications from any client on the network.

Product6 Backup - provides **automated** , backup,  
recovery and storage **management** services for files and  
applications in a wide array of systems on the network including...

15/3,K/37 (Item 32 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00551294 \*\*Image available\*\*  
**HARDWARE/SOFTWARE MANAGEMENT, PURCHASING AND OPTIMIZATION SYSTEM**  
**SYSTEME DE GESTION, D'ACHAT ET D'OPTIMISATION DE MATERIEL/LOGICIEL**

Patent Applicant/Assignee:  
ISOGON CORPORATION,  
BARRITZ Robert,  
Inventor(s):  
BARRITZ Robert,  
Patent and Priority Information (Country, Number, Date):  
Patent: WO 200014667 A1 20000316 (WO 0014667)  
Application: WO 99US20168 19990902 (PCT/WO US9920168)  
Priority Application: US 9899629 19980908

Designated States:  
(Protection type is "patent" unless otherwise stated - for applications prior to 2004)  
AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH GM  
HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW  
MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN YU ZA  
ZW GH GM KE LS MW SD SL SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY  
DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML  
MR NE SN TD TG  
Publication Language: English  
Fulltext Word Count: 12245

Main International Patent Class: G06F-017/60  
Fulltext Availability:  
Claims

Claim

... documents are listed in the continuation of box C. Special categories of cited documents: '7" **later** document published after the international filing date or priority date and not in conflict with...

...person skilled

"P" document published prior to the international filing date but in the art. **later** than the priority date claimed document member of the same patent family Date of the...

...September 1997 (1997 16)

column 1, line 50 -column 2, line 10

A GRUMMITT A: " **Automating enterprise 1-18 performance management "**

CAPACITY **MANAGEMENT** REVIEW, MARCH 1998,

DEMAND TECHNOL, USA,

vol. 26, no. 3, pages 1, 3-11, 14...

15/3,K/38 (Item 33 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00543756 \*\*Image available\*\*

**MANAGEMENT TRAINING SIMULATION METHOD AND SYSTEM**

**PROCEDE ET SYSTEME DE SIMULATION POUR FORMATION EN GESTION**

Patent Applicant/Assignee:

SUMMERS Gary J,

Inventor(s):

SUMMERS Gary J,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200007129 A1 20000210 (WO 0007129)

Application: WO 99US17467 19990730 (PCT/WO US9917467)

Priority Application: US 9894900 19980731; US 99141738 19990630

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE  
HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW  
MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN YU ZA  
ZW GH GM KE LS MW SD SL SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY  
DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML  
MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 28428

Main International Patent Class: **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... 5 balance the current and future needs of the business? How does a firm maintain **efficiency** while also maintaining the flexibility that competition requires of the firm? **Managing in a Dynamic Industry** : How much can a firm affect an **industry** 's dynamics? How does one compare results to expectations when much of this analysis rests...

?